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AZ CORP COMMISSION
DOCKET CONTROL

December 23, 2013

Docket Control
Arizona Corporation Commission
1200 W. Washington
Phoenix, AZ 85007

RE: Arizona Public Service Company's Technical Reference Manual For Energy Efficiency Programs Docket No. E-01345A-11-0224

Arizona Public Service Company ("APS") is required to file a Technical Reference Manual by December 31, 2013. Pursuant to Arizona Corporation Commission Decision No. 73183 (May 24, 2012):

> APS shall compile and make available to all parties of the docket a technical reference manual documenting program and measure saving assumptions and incremental costs no later than December 31, 2013. This manual would be updated on an annual basis as part of the DSM implementation plan process and would serve as a reference tool for the LFCR analysis.

Attached please find APS's Technical Reference Manual for Energy Efficiency Programs, available to all parties through Arizona Corporation Commission's Docket Control service.

If you have any questions regarding this information, please contact me at (602)250-2661.

Sincerely,

Jeffrey W. Johnson

JJ/cd
Attachments

CC: Brian Bozzo

Arizona Corporation Commission
DOCKETED

DEC 23 2013

DOCKETED BY	

NAVIGANT

Technical Reference Manual for APS Energy Efficiency Programs

Program Year 2013

Prepared for:
Arizona Public Service Company

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December 31, 2013

NAVIGANT

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1. Introduction

1.1 Purpose of the TRM

Arizona Public Service Company (APS) is required to make available to all parties a Technical Reference Manual (TRM) by December 31, 2013. Pursuant to Section 9.15 of APS's most recent Rate Case Settlement Agreement approved in Arizona Corporation Commission (Commission) Decision No. 73183:

> Arizona Public Service shall compile and make available to all parties of the docket a technical reference manual documenting program and measure savings assumptions and incremental costs no later than December 31, 2013. This manual would be updated on an annual basis as part of the Demand Side Management (DSM) implementation plan process and would serve as a reference tool for the Lost Fixed Cost Recovery (LFCR) analysis.

The TRM not only documents all program and measure savings assumptions and incremental costs for APS' portfolio of Energy Efficiency programs, but also:

- Provides a common reference for all stakeholders regarding energy and demand savings assumptions, calculations, incremental costs and their underlying sources.
- Serves as a tool for identifying areas of uncertainty to be addressed via evaluation efforts and/or other targeted end-use studies.
- Provides APS with a reference tool for its LFCR analysis.

The TRM will be updated annually to reflect changes in savings and incremental cost assumptions based on Measurement, Evaluation and Research (MER) findings and annual variations in program activity. The savings and costs presented here are specific to program year 2013.

1.2 Development Process

The measure characterizations and associated savings presented here are based on standard engineering algorithms and models calibrated to APS's programs. Input values to these algorithms and models are derived from APS program implementation tracking data and extensive measurement and evaluation research activities including field metering studies, performance testing, building simulation, billing analyses, secondary literature reviews, and trade ally and customer surveys, focus groups and Delphi panels. The values identified in this TRM have been aggregated and summarized to represent average savings at the measure level. The data and analysis supporting these aggregated inputs can be found in the supporting measure analysis spreadsheets (MAS), and are available upon request. All input assumptions are based on APS or Arizona-specific data, where available, or from nearby regions with similar climates.

1.3 Update Process

APS shall provide an updated TRM on an annual basis as part of APS's DSM Implementation Plan Process. TRM updates will incorporate findings identified through the MER process which are also incorporated into APS's DSM Implementation Plan Process.

1.4 Using the TRM

Each chapter in the TRM pertains to a specific EE program, with residential programs presented first, followed by commercial programs. For programs with measures addressing multiple end-uses, the chapter is sub-divided by those end-uses. For instance, the Consumer Products Program addresses both residential lighting and pool pump end-uses. Therefore, the first part addresses lighting and the second follows pools. Each end-use is further broken down into the following parts:

- ***Algorithm Input Descriptions*** – this section defines the terms used as inputs to the engineering algorithms and models used to derive savings. Such terms include operation hours, efficiency ratings, capacities and sizes, and savings or adjustment factors. This section also provides a description of the source and analysis method used to derive values for the specific inputs.
- ***Measure Characterization*** - this section lists all assumptions and algorithms that support the savings and incremental costs for all measures within the APS portfolio of EE Measures. The parameters for calculating savings and incremental costs are listed in the same order for each measure in order to maintain a similar appearance for all of the measure characterization pages. See section 1.5 for further details on the measure characterization section.
- ***Algorithm Input Values*** – this section provides numerical values in tabular format for incremental costs and all algorithm inputs used to estimate savings. The values provided in this section represent average estimates reflective of total program participation and account for variation in site-specific savings estimates. Site-specific savings can be estimated by applying site-specific factors, such as equipment capacity, efficiency, building type, operation hours, etc. to the engineering algorithms identified in the measure characterization section.

For measures shared among programs, a full measure characterization will be provided under the program the measure was initially filed under. This section will be referenced in chapters for programs that also offer this measure. For instance, the duct test and repair measure is offered by both the Existing Residential HVAC (ResHVAC) and Home Performance with Energy Star® (HPwES) programs. Since this measure was initially filed under the former, the full measure characterization is presented under ResHVAC, and referenced in the HPwES chapter. Any variations in assumptions for supporting programs will be noted and addressed under the program's specific chapter.

All information is presented on a per-measure basis. In using the measure-specific information in the TRM, it is helpful to keep the following notes in mind.

- Primary estimates of energy (kWh) and coincident peak demand (kW) savings are for first-year savings.

- Lifetime energy savings can be calculated by multiplying first-year energy savings by the measure effective useful lifetime.
- Unless otherwise noted, effective useful lifetime is defined as the estimated length of time - in years – savings are expected to persist.
- Measure characterizations and savings estimates are "at the customer meter" and do not include line losses or capacity reserve margins. Use the following equations to calculate "at the generator" savings:

Equation 1-1. Energy Savings at the Generator

$$\Delta kWh_{gen} = \Delta kWh_{meter} * (1 + LLF_{energy})$$

Where:

ΔkWh_{gen}	= Energy savings at the generator
ΔkWh_{meter}	= Energy savings at the meter
LLF_{energy}	= Line Loss Factor for energy (7.0%)

Equation 1-2. Demand Savings at the Generator

$$\Delta kW_{gen} = \Delta kW_{meter} * (1 + LLF_{demand}) * (1 + CRM)$$

Where:

ΔkW_{gen}	= Demand savings at the generator
ΔkW_{meter}	= Demand savings at the meter
LLF_{demand}	= Line Loss Factor for demand (11.7%)
CRM	= Capacity Reserve Margin (15%)

1.5 Measure Characterization

Each measure is characterized using the following sections. The following section defines the information provided in each section. The measure characterization is meant to provide aggregated, average values that support the MER verified savings.

Applicability –Defines the measure as one of the following options: *retrofit, early-retirement, replace-on-burnout, or new construction*. The applicability serves as the basis for defining the appropriate baseline and deriving incremental costs.

Applicable Programs – Defines which programs offer incentives for a given measure and for which the measure characterization is applicable.

Measure Description – Describes the measure technology and targeted end-use.

Baseline Equipment Definition – Defines the baseline condition used to estimate savings based on the applicability of the measure:

- *New Construction (NC):* Baseline is defined as the minimum specifications under federal, state or jurisdictional energy code.
- *Replace on Burnout (ROB):* Baseline is defined as the least-cost, minimum standard efficiency equipment that could be installed to replace working equipment.
- *Retrofit (RET):* Baseline is defined as the existing, operational equipment for the effective useful life of the measure.
- *Early Retirement (ER):* Baseline is defined as the existing, operational equipment for the remaining useful life of existing equipment and the least cost, minimum standard efficiency equipment for the remainder of the effective useful lifetime of the measure.

Energy Efficient Equipment Definition – Defines the criteria that qualify equipment for program rebates. Energy efficient specifications are often benchmarked to an energy efficiency specification, and are modified to meet changing codes and efficiency standards.

Unit Basis – Defines the unit on which savings and incremental costs are normalized for a given measure. For example, savings for a high efficiency air conditioner may be on either a "per unit" or "per ton" or "per kBtuh" basis.

Effective Useful Life (EUL) – Estimate of the number of years that the measure installed is still in place and operable. The EUL for each measure are determined from industry standard resources such as ENERGY STAR® Database for Energy Efficiency Resources (DEER), American Council for an Energy-Efficient Economy (ACEEE), primary research projects, or actual historical project details collected by the utility and verified through the MER process.

Measure Cost – Measure costs consist of equipment/material, installation and removal (less salvage value) costs paid by the participant, prior to the rebate. In addition, additional or deferred Operational and Maintenance (O&M) costs are considered in the estimate of measure cost. Estimates of measure costs are determined from various industry standard resources such as ENERGY STAR®, the California Energy Commission and California Public Utilities Commission sponsored DEER, ACEEE, primary research projects, or actual historical project details collected by the utility and verified through the MER activities. Measure cost basis is often defined as either a) incremental or b) full installed as defined below:

- *Incremental:* Defined as the difference in material costs between the baseline and efficient equipment. Installation and removal costs are assumed to be equal for the baseline and efficient case and therefore are not considered a cost to the participant. The incremental costs basis is typically applied for ROB and NC scenarios.

- *Full Installed:* Defined as the cost of the efficient equipment including labor and removal costs (if applicable) of the existing equipment. The full installed cost basis is typically applied for RET and ER scenarios. For ER scenarios, the measure cost is often discounted for the eventual replacement of the existing equipment with baseline equipment at the end of its remaining useful life.

Annual Energy Savings Algorithm – The algorithm used to estimate annual energy savings at the customer meter in kilowatt-hours (kWh) for the measure.

Coincident Peak Demand Savings Algorithm – The algorithm used to estimate coincidence peak demand savings at the customer meter in kilowatts (kW) for the measure.

2. Consumer Products Program

APS's Consumer Products Program has two components. The program promotes both energy efficient lighting and energy efficient pool operations in the residential sector.

2.1 Residential Efficient Lighting

2.1.1 Algorithm Input Descriptions

2.1.1.1 Hours of Operation (OpHrs)

Hours-of-operation is the average number of hours annually that a participant CFL is on. The value in Table 2-1 is derived from a 2009 field metering study and general population survey. The metering study resulted in average operating hours by space type. The general population survey resulted in the general distribution of participant CFLs across space types. The final operating hours utilized is the average of the space type specific hours weighted by the distribution of CFLs across those space types.

Annual hours of operation is listed in Section 2.1.3 .

2.1.1.2 Coincidence Factor (CF)

The Coincidence Factor (CF) is the fraction of program participants' peak demand savings occurring during APS' system peak. The values in Table 2-1 comes from a 2009 field metering study and general population survey, and an analysis of APS's system load.

The CF is presented in Section 2.1.3 .

2.1.1.3 In-Service Rate (ISR)

The In-Service Rate (ISR) refers to the percent of incentivized bulbs that are installed and operational at a given time.

The ISR is presented in Section 2.1.3 .

2.1.1.4 Leakage Rate (LR)

The Leakage Rate (LR) refers to the percent of bulbs that are incentivized through the program, but installed outside of APS's service territory. A leakage rate analysis was conducted in 2009 on all participating retailers. This analysis used U.S. Census data in combination with retailer location to determine the likely proportion of APS and non-APS customers per participating retail location.

The LR is presented in Section 2.1.3 .

2.1.1.5 *Demand Interaction Factor (DIF)*

The Demand Interaction Factor (DIF) accounts for interactive effects between lighting demand and HVAC demand so that the CFL demand savings are the savings at the light source in addition to any electrical savings at the cooling system and less any increase in electrical demand at the heating system. Residential simulation modeling was used to determine the DIF.

The DIF is listed in Section 2.1.3 .

2.1.1.6 *Energy Interaction Factor (EIF)*

The Energy Interaction Factor (EIF) accounts for interactive effects between lighting energy consumption and HVAC energy consumption so that the CFL energy savings are the savings at the light source in addition to any electrical savings at the cooling system and less any increase in electrical energy consumption at the heating system. Residential simulation modeling was used to determine the EIF.

The EIF is listed in Section 2.1.3 .

2.1.2 Measure Characterization

2.1.2.1 *Applicability*

Replace on Burnout

2.1.2.2 *Applicable Programs*

This measure is applicable to the Consumer Products Program.

2.1.2.3 *Measure Description*

This lighting end-use measure promotes energy efficient residential lighting. CFLs offer a longer effective useful life than other similar lighting sources and use less energy to produce a comparable amount of light.

2.1.2.4 *Baseline Equipment Definition*

The baseline lighting source is an incandescent or halogen bulb, where the baseline wattage is specific to the efficient lamp type.

Baseline values reflect both federal efficacy standards (Energy Independence and Security Act of 2007 and DOE's 2009 rulemaking) and the market availability of bulbs that do not meet these standards.

Baseline calculations are based on analyses presented in a U.S. Environmental Protection Agency report on next generation lighting programs[1].

The base wattages corresponding to specific CFL lamp types are provided in Section 2.1.3 for 2013.

2.1.2.5 *Efficient Equipment Definition*

The efficient case refers to Energy Star® certified compact fluorescent lamps ranging from 7 watts through 55 watts.

The efficient wattage corresponding to specific CFL lamp types are provided in Section 2.1.3 .

2.1.2.6 *Unit Basis*

This measure's incentive, savings, and incremental measure cost are determined on a "per lamp" basis.

2.1.2.7 *Effective Useful Life*

This measure has an effective useful life of 7 years based on manufacturing specifications, an estimate of hours of use per day, secondary literature[2] and a 90% in-service rate (ISR).

2.1.2.8 *Incremental Measure Cost*

The incremental cost varies with lamp wattage. The efficient and baseline costs are weighted averages of CFL and incandescent bulb costs across manufacturers collected on-site at participating retailers and on-line.

Specific incremental costs can be found in Section 2.1.3

2.1.2.9 *Energy Savings Algorithm*

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs \times ISR \times (1 - LR) \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
OpHrs	=	Hours of Operation

[1] United State Environmental Protection Agency. "Next Generation Lighting Programs: Opportunities to Advance Efficient Lighting for a Cleaner Environment."
[2] Jump et al. *Welcome to the Dark Side: The Effect of Switching on CFL Measure Life.* 2008 ACEEE Summer Study on Energy Efficiency in Buildings.

ISR	=	In-Service Rate
LR	=	Leakage Rate
EIF	=	Energy Interaction Factor

2.1.2.10 *Coincident Peak Demand Savings Algorithm*

$$\Delta kW_{Coincident}=\frac{(W_{base}-W_{ee})}{1000}\times CF\times ISR\times(1-LR)\times(1+DIF)$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
CF	=	Coincidence Factor
ISR	=	In-Service Rate
LR	=	Leakage Rate
DIF	=	Demand Interaction Factor

2.1.2.11 *Bulbs Installed From Storage Algorithm*

This measure also includes an estimate of annual savings for bulbs from previous program years that were placed in storage. As mentioned above, the annual savings algorithm for program bulbs includes an in-service adjustment which de-rates savings based on a portion of bulbs being placed in-storage. (See section 2.1.1.3 for more details). These "in-storage" bulbs are assumed to be installed over the next three years, and contribute to the annual savings goals claimed. Total savings from "in-storage" bulbs are estimated as one-third of the sum of bulbs placed in storage for the previous three program years using the following equation:

$$\Delta kWh_{storage}=1000\,x\,\frac{1}{3}\,x\sum_{t=1}^{3}\left(\Delta MWh_{Total}*\frac{ISR}{(1-ISR)}\right)_{Year-t}$$

Where:

$\Delta kWh_{storage}$	=	Savings from bulbs coming out of storage
$Year$	=	Current program year
t	=	Number of years prior to current program year
ΔMWh_{Total}	=	Annual program savings in MWh from previous program years
ISR	=	In-Service Rate from previous program years
1000	=	Conversion factor from MWh to kWh
$^1/_3$	=	Portion of bulbs in storage that are installed each year after purchase

2.1.3 Algorithm Input Values

Table 2-1 shows the average operating parameters for lights rebated through the Consumer Products Program. Table 2-2 shows the baseline watts, efficient watts, and incremental costs for all lamp types incentivized through the Consumer Products Program. Table 2-3 displays algorithm inputs for calculating savings from bulbs removed from storage and placed in service.

Table 2-1. Lighting Operating Parameters for the Consumer Products Program

Measure	OpHrs	CF	ISR	LR	DIF	EIF
CFLs	876	0.06	90%	6%	0.303	0.102

Table 2-2. Efficient Wattages, Baseline Wattages, and Incremental Costs by Efficient Lamp Type

Measures	Baseline W	Efficient W	Incremental Cost
7 Watt Twist	**40**	**7**	**$ 3.68**
7 Watt A-lamp	40	7	$ 3.54
9 Watt Twist	**40**	**9**	**$ 1.43**
9 Watt A-Lamp	40	9	$ 3.83
9 Watt Globe	**40**	**9**	**$ 3.83**
10 Watt Twist	40	10	$ 1.43
11 Watt Twist	**40**	**11**	**$ 1.43**
11 Watt Globe	40	11	$ 1.44
11 Watt A-Lamp	**40**	**11**	**$ 1.43**
12 Watt Globe	60	12	$ 1.44
12 Watt Twist	**60**	**12**	**$ 1.41**
13 Watt Twist	60	13	$ 1.41
14 Watt Twist	**60**	**14**	**$ 1.41**
14 Watt Dimmable Twist	60	14	$ 1.41
14 Watt A-Lamp	**60**	**14**	**$ 3.54**
14 Watt Globe	60	14	$ 3.30
15 Watt Twist	**60**	**15**	**$ 1.41**
15 Watt A-Lamp	60	15	$ 3.23
15 Watt Dimmable	**60**	**15**	**$ 9.45**
15 Watt Globe	60	15	$ 2.76
18 Watt Twist	**64**	**18**	**$ 2.06**
18 Watt A-Lamp	64	18	$ 3.23
19 Watt Twist	**64**	**19**	**$ 2.06**
19 Watt A-Lamp	64	19	$ 3.23
20 Watt Twist	**64**	**20**	**$ 2.06**
20 Watt A-Lamp	64	20	$ 3.23

Measures	Baseline W	Efficient W	Incremental Cost
20 Watt Globe	**64**	**20**	**$ 2.76**
23 Watt Twist	80	23	$ 2.18
23 Watt Dimmable	**80**	**23**	**$ 9.14**
23 Watt A-Lamp	80	23	$ 3.23
23 Watt Globe	**80**	**23**	**$ 2.76**
25 Watt Twist	80	25	$ 2.18
26 Watt Twist	**80**	**26**	**$ 2.18**
26 Watt Dimmable	80	26	$ 9.14
27 Watt Twist	**80**	**26**	**$ 2.18**
27 Watt A-Lamp	80	26	$ 3.23
11 Watt R20 Reflector	**43**	**11**	**$ 0.60**
11 Watt R20 Reflector Dimmable	43	11	$ 5.62
11 Watt R30 Reflector	**55**	**11**	**$ 0.60**
14 Watt R20 Reflector	55	14	$ 0.60
14 Watt R30 Reflector	**55**	**14**	**$ 0.60**
15 Watt R30 Reflector	55	15	$ 0.60
15 Watt R30 Reflector Dimmable	**55**	**15**	**$ 3.67**
15 Watt PAR38 Reflector	55	15	$ 0.60
16 Watt R30 Reflector	**55**	**16**	**$ 0.60**
16 Watt R30 Reflector Dimmable	55	16	$ 0.60
18 Watt PAR 38	**64**	**18**	**$ 0.60**
18 Watt R40	64	18	$ 0.60
20 Watt R40 Reflector Dimmable	**64**	**20**	**$ 6.74**
23 Watt PAR38 Reflector	72	23	$ 0.60
23 Watt R40	**96**	**23**	**$ 0.60**
26 Watt R40	96	26	$ 0.60
26 Watt PAR 38	**72**	**26**	**$ 0.60**
26 Watt R40 Dimmable	96	26	$ 6.74
30 Watt Twist	**125**	**30**	**$ 2.18**
30 Watt A-Lamp	125	30	$ 3.23
31 Watt Twist	**125**	**31**	**$ 2.18**
32 Watt Twist	120	32	$ 2.18
40 Watt Twist	**150**	**40**	**$ 7.89**
42 Watt Twist	150	42	$ 7.89
55 Watt Twist	**200**	**55**	**$ 7.89**
3 way CFL- 11/20/26	81	21	$ 10.51
3 way CFL-13/18/23	**83**	**20**	**$ 8.50**
3 way CFL-12/23/29	115	24	$ 8.50

Measures	Baseline W	Efficient W	Incremental Cost
3 way CFL-15/26/40	115	31	$ 6.73
3 way CFL - 12/20/26	81	21	$ 10.51
3 way CFL - 12/21/32	115	25	$ 8.50
3 way CFL - 12/22/33	115	26	$ 8.50
3 way CFL - 13/20/25	115	21	$ 10.51

Table 2-3. Algorithm Inputs for Bulbs Removed and Installed from Storage

Program Year	t	ISR	ΔMWh_{Total}
2010	3	10%	136,242
2011	2	10%	127,933
2012	1	10%	114,375

2.2 *Variable Speed Pool Pumps*

2.2.1 Baseline and Participant Pump Descriptions

Energy and demand savings for this measure are determined using metered energy data collected at single speed, dual speed, and variable speed pumps.

2.2.1.1 Single Speed Pumps

Single speed pumps are pumps that operate at one fixed speed and are typically controlled with a mechanical timer.

See Section 2.2.3 for baseline weighting, average energy consumption, and average coincident demand.

2.2.1.2 Dual Speed Pumps

Dual speed pumps are pumps that operate at two fixed speeds and are commonly controlled with either a mechanical timer or a digital control system.

See Section 2.2.3 for baseline weighting, average energy consumption, and average coincident demand.

2.2.1.3 Variable Speed Pumps

Variable speed pumps can operate at several flexible speeds and are commonly controlled with either an internal or external digital control system.

See Section 2.2.3 for participant variable speed pool pump's average energy consumption, coincident demand, and incremental cost.

2.2.2 Measure Characterization

2.2.2.1 *Applicability*

Replace on Burnout and New Construction

2.2.2.2 *Applicable Programs*

This measure is applicable to the Consumer Products Program.

2.2.2.3 *Measure Description*

This measure promotes energy efficient residential pool operations by incentivizing pool pumps that are capable of optimization, and training pool service professionals to optimize such pumps. Pool pumps serve two primary functions (daily-cleaning and daily-filtration). As described in the pump affinity laws, power demand increases exponentially with motor speed. Thus, reducing motor speed to the minimum speed required for pool cleanliness saves wasted energy.

A single speed pump is typically sized to meet the highest motor speed required for a given pool's characteristics. When the pump is serving other functions, energy is wasted. A dual speed pump is typically sized so that its highest setting meets the highest motor speed required for a given pool's characteristics. Because the settings are fixed, the two daily settings generally run at higher motor speeds than necessary and energy is wasted. Variable speed pumps, however, enable pool technicians to set a pool pump exactly to the lowest motor speed requirements for *both* the daily-cleaning and daily-filtration settings, thus saving wasted energy.

2.2.2.4 *Baseline Equipment Definition*

The Consumer Products Program's baseline condition for estimating savings is a blend between single speed (1/4) and dual speed (3/4) pool pumps. While the current appliance standards in Arizona indicate a dual speed baseline, market research indicates that new and majorly renovated single speed pumps are available[3].

See Sections 2.2.1.1 and 2.2.1.2 for more information on single and dual speed pumps.

[3] Navigant's market research in 2012 determined that 2/3 of APS customers are complying with Arizona's pool pump appliance standard, which mandates that customers purchase dual speed or variable speed pumps when replacing primary pool pumps. The other 1/3 of customers are purchasing new single speed pumps or repairing existing single speed pumps for primary pool operations. This blend is expected to be ¼ single speed pumps and ¾ dual speed pumps in 2013 as customers comply with the standard.

2.2.2.5 *Efficient Equipment Definition*

The efficient case refers to variable speed pool pumps incentivized through the Consumer Products Program.

See Section 2.2.1.3 for more information on variable speed pool pumps.

2.2.2.6 *Unit Basis*

This measure's incentive, savings, and incremental measure cost are determined on a "per pump" basis.

2.2.2.7 *Effective Useful Life*

This measure has an effective useful life of 12.5 years based on interviews with manufacturers, retailers, and pool service professionals[4].

2.2.2.8 *Incremental Measure Cost*

The incremental cost for efficient pumps accounts for the difference in up-front costs as well as the difference in maintenance costs between efficient and baseline pumps. Up-front cost data was collected in stores in Arizona in 2013. Maintenance cost data was collected through interviews with pool service professionals located around the Phoenix area in 2013[5].

See Section 2.2.3 for specific values.

2.2.2.9 *Annual Energy Savings Algorithm*

Energy savings for this measure are determined using metered energy data collected at baseline and participant pumps.

The following algorithm is used to estimate annual energy saving impacts from this measure.

$$\Delta \text{kWh} = \text{W}_{SS} \text{ x } \text{kWh}_{SS} + \text{W}_{DS} \text{ x } \text{kWh}_{DS} - \text{kWh}_{VS}$$

Where:

ΔkWh	= Energy savings for this measure (in kWh)
Wss	= Baseline weighting for single speed pumps

[4] Navigant interviewed pool pump manufacturers, and retailers and service professionals located in the Phoenix area during the summer of 2013. Costs, maintenance differences, and other data were collected during these interviews.

[5] Navigant interviewed pool pump manufacturers, and retailers and service professionals located in the Phoenix area during the summer of 2013. Costs, maintenance differences, and other data were collected during these interviews.

kWh_{SS}	= Average annual energy consumption of a single speed pump
W_{DS}	= Baseline weighting for dual speed pumps
kWh_{DS}	= Average annual energy consumption of a dual speed pump
kWh_{VS}	= Average annual energy consumption of a variable speed pump

2.2.2.10 *Coincident Peak Demand Savings Algorithm*

Demand savings for this measure are determined using metered data collected at baseline and participant pumps. The coincident demand for each pump type is estimated by spreading the average annual energy consumption evenly across the year (i.e. kWh/8760).

The following algorithm is used to estimate program impacts on coincident peak demand.

$$\Delta kW_{Coincident} = W_{SS} \times kW_{SS} + W_{DS} \times kW_{DS} - kW_{VS}$$

Where:

$\Delta kW_{coincident}$	= Coincident peak demand savings for this measure (in kW)
W_{SS}	= Baseline weighting for single speed pumps
kW_{SS}	= Average coincident peak demand of a single speed pump
W_{DS}	= Baseline weighting for dual speed pumps
kW_{DS}	= Average coincident peak demand of a dual speed pump
kW_{VS}	= Average coincident peak demand of a variable speed pump

2.2.3 Algorithm Input Values

Table 2-4 compares the average energy consumption, average coincident demand, and incremental cost between non-participant and participant pump types. These values are subject to change as more recent data is collected.

Table 2-4. Energy Consumption, Coincident Demand and Incremental Cost by Pump Type

Pump Type	Baseline Weighting	Annual Energy Consumption (kWh)	Coincident Demand (kW)	Incremental Costs (per unit)
Single Speed	¼	4,349	0.50	-
Dual Speed	¾	3,347	0.38	-
Variable Speed[6]	-	2,204	0.25	$383.45

[6] A 5% reduction is applied to the average variable speed pool pump energy consumption for 2013, as installer calibrations have improved.

3. Residential HVAC

3.1 Algorithm Inputs

3.1.1 Average Unit Size

The average unit size represents the typical air conditioner or heat pump unit size for program participants. It is calculated as the weighted average of the capacity of all measure participants from 2012[7]. For the Duct Test and Repair measure, the average unit size for manufactured homes was calculated using the weighted average of square footage per ton of cooling for all participants in APS's Home Performance with Energy Star® program and the average square footage of manufactured homes from ES Contracting's manufactured home data.

3.1.2 Baseline Cooling Demand

The baseline demand is determined from a regression model based on 121 logged air conditioning units in APS territory in 2010. The baseline cooling demand is a function of average unit SEER and unit size.

The regression equation used to determine baseline cooling demand is

$$kW = (A - SEER) * C + D * (B - EER)$$

Where SEER and EER are the average efficiency rating of the program participants and the coefficients *A*, *B*, *C*, and *D* are listed in Table 3-1.

Table 3-1. Coefficients for Demand Regression Equation

System Efficiency	A	B	C	D
Single Stage (Below 13 SEER)	35.66	23.07	0.00	0.08
Single Stage (13-15 SEER)	**30.00**	**36.94**	**0.00**	**0.03**
Dual Stage (All over 15 SEER)	24.78	43.98	0.01	0.02

3.1.3 Baseline Cooling Energy

The baseline demand is determined from a model based on 121 logged air conditioning units in APS territory in 2010. The baseline cooling demand is a function of average unit SEER and unit size.

The regression equation used to determine baseline cooling demand is

[7] Participation in 2012 serves as a proxy for ex-ante values of average unit capacity for 2013.

$$kWh = (A - SEER) * C + D * (B - EER)$$

Where SEER and EER are the average efficiency rating of the program participants and the coefficients *A, B, C,* and *D* are listed in Table 3-2.

Table 3-2. Coefficients for Energy Consumption Regression Equation

System Efficiency	A	B	C	D
Single Stage (Below 13 SEER)	50.91	22.59	0.00	114.21
Single Stage (13-15 SEER)	**47.43**	**29.57**	**12.30**	**45.60**
Dual Stage (All over 15 SEER)	147.38	0.00	13.98	52.42

3.1.4 Demand Savings Factor (DSF)

The DSF represents the percent savings over baseline cooling demand attributable to the efficiency measure. DSF calculations are based on a combination of calibrated engineering models, field metering in APS service territory and measure-specific literature reviews.

3.1.5 Energy Savings Factor (ESF)

The ESF represents the percent savings over baseline energy consumption attributable to the efficiency measure. ESF values are based on a combination of calibrated engineering models, field metering in APS service territory and measure-specific literature reviews.

3.1.6 Coincidence Factor (CF)

The coincidence factor represents the percent of HVAC equipment in use during APS's peak period. The baseline demand estimates are specific to the coincident period and thus the coincidence factor is assumed to be 1.0.

3.2 *Measure Characterization*

3.2.1 Duct Test and Repair

3.2.1.1 Applicability

Retrofit

3.2.1.2 Applicable Programs

This measure is applicable to the APS Residential HVAC program and the APS Home Performance with Energy Star® program.

3.2.1.3 Measure Description

The Duct Test and Repair measure consists of testing the ducts for leakage and repairing them as needed. The duct testing includes determining the amount of air leakage, identifying leakage locations, making sure the duct connections are securely fastened and providing results of test to the homeowner. The duct repair includes repairing ductwork, sealing duct connections with long lasting sealant, and repairing any unsealed or poorly fitting grills. The ducts are then retested after the repairs and sealing are completed to verify leakage reduction.

3.2.1.4 Baseline Equipment Definition

The baseline air conditioning system is assumed to be a SEER 11 system with unsealed ducts.

3.2.1.5 Efficient Equipment Definition

The efficient case air conditioning system is SEER 11 with sealed ducts.

3.2.1.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per air conditioning system" basis.

3.2.1.7 Effective Useful Life

This measure has an effective useful life of 18 years, sourced from DEER 2008.

3.2.1.8 Incremental Measure Cost

The incremental cost for duct test and repair in traditional single-family homes is $907 based on an invoice review of program participants. The incremental cost for duct test and repair in manufactured homes is $375 based on contractor interviews.

3.2.1.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 3-3.

$$\Delta\text{kWh} = Size \times kWh_{base,cooling} \times ESF$$

where:

ΔkWh	=	Energy savings for measure (in kWh)
Size	=	Average unit size of the system
$kWh_{base,cooling}$	=	Baseline cooling energy consumption per ton
ESF	=	Energy savings factor

3.2.1.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate coincident demand saving impacts for this measure. Numeric values for the variables can be found in Table 3-3.

$$\Delta\text{kW}_{\text{Coincident}} = Size \times kW_{base,cooling} \times DSF \times \text{CF}$$

where:

$\Delta kW_{coincident}$	=	Peak demand savings for this measure (in kW)
Size	=	Average unit size of the system
$kW_{base,cooling}$	=	Baseline cooling power demand per ton
DSF	=	Demand savings factor
CF	=	Coincidence factor (100% for this measure)

3.2.2 Advanced Diagnostic Tune Up

3.2.2.1 Applicability

Retrofit

3.2.2.2 Applicable Programs

This measure is applicable only to the residential HVAC program.

3.2.2.3 Measure Description

The advanced diagnostic tune up measure is a refrigerant charge and airflow correction for residential air conditioners and heat pumps that are at least three years old between two and five tons.

3.2.2.4 Baseline Equipment Definition

The baseline equipment is the existing HVAC equipment, which is at least three years old and between two and five tons. Baseline equipment has varying efficiency levels.

3.2.2.5 Efficient Equipment Definition

The efficient equipment is the existing HVAC equipment with the proper refrigerant charge and airflow.

3.2.2.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per unit" basis.

3.2.2.7 Effective Useful Life

This measure has an effective useful life of 6 years. This is a conservative assumption determined from the DEER 2008, which gives an effective useful life of 10 years.

3.2.2.8 Incremental Measure Cost

The incremental cost for this measure is $157 and is based on contractor interviews and estimates of time to complete the tune up and associated labor rates.

3.2.2.9 Annual Energy Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 3-3.

$$\Delta \text{kWh} = Size \times kWh_{base,cooling} \times ESF$$

where:

ΔkWh	=	Energy savings for measure (in kWh)
Size	=	Average unit size of the system
$kWh_{base,cooling}$	=	Baseline cooling energy consumption per ton
ESF	=	Energy savings factor (10% for this measure)

3.2.2.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate coincident demand saving impacts for this measure. Numeric values for the variables can be found in Table 3-3.

$$\Delta kW_{Coincident} = Size \times kW_{base,cooling} \times DSF \times CF$$

where:

$\Delta kW_{coincident}$	=	Peak demand savings for this measure (in kW)
Size	=	Average unit size of the system
$kW_{base,cooling}$	=	Baseline cooling power demand per ton
DSF	=	Demand savings factor (13% for this measure)
CF	=	Coincidence factor (100% for this measure)

3.2.3 Equipment Replacement with Quality Installation

3.2.3.1 Applicability

Replace on Burnout

3.2.3.2 Applicable Programs

This measure is applicable to APS's residential HVAC program.

3.2.3.3 Measure Description

The equipment replacement with quality installation measure gives an incentive for customers to use a Participating Contractor to replace an air conditioner or heat pump that is at least ten years old with a new system that is installed in accordance with APS Quality Installation Standards.

3.2.3.4 Baseline Equipment Definition

The baseline equipment is a SEER 13, EER 11.1 air conditioner. This is the current standard efficiency for residential HVAC equipment.

3.2.3.5 Efficient Equipment Definition

The efficient case equipment is a 14.6 SEER, 11.9 EER air conditioner. These values are the average values of all 2012 equipment replacement participants.

3.2.3.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per unit" basis.

3.2.3.7 Effective Useful Life

This measure has an effective useful life of 10 years.

3.2.3.8 Incremental Measure Cost

The incremental cost of quality installation comes from a contractor survey of four Phoenix area contractors completed by Navigant. The survey indicated that the cost is $110 per hour for three hours, totaling $330 per system.

3.2.3.9 Annual Energy Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 3-3.

$$\Delta kWh = Size \times kWh_{base,cooling} \times ESF$$

where:

ΔkWh	=	Energy savings for measure (in kWh)
Size	=	Average unit size of the system
$kWh_{base,cooling}$	=	Baseline cooling energy consumption per ton
ESF	=	Energy savings factor (10% for this measure)

3.2.3.10 Coincident Peak Demand Savings Algorithm

The following algorithm is used to estimate coincident demand saving impacts for this measure. Numeric values for the variables can be found in Table 3-3.

$$\Delta kW_{Coincident} = Size \times kW_{base,cooling} \times DSF \times CF$$

where:

$\Delta kW_{coincident}$	=	Peak demand savings for this measure (in kW)
Size	=	Average unit size of the system
$kW_{base,cooling}$	=	Baseline cooling power demand per ton
DSF	=	Demand savings factor (20% for this measure)
CF	=	Coincidence factor (100% for this measure)

3.3 Algorithm Input Values by Measure

Table 3-3. Summary of Common Parameters – Res HVAC

Measure	Building Type	Average Unit Size (tons)	Assumed Baseline SEER	Baseline Demand (kW/ton)	Baseline Cooling Energy (kWh/ton)	Demand Savings Factor	Energy Savings Factor
Duct Test and Repair	Traditional Single Family Homes	3.8	11	3.86	5,560	23%	17%
	Manufactured Homes	**2.4**	**11**	**2.46**	**3,540**	**41%**	**30%**
Advanced Diagnostic Tune Up	Single Family Home	3.7	11.5	0.99	1,425	8%	10%
Equipment Replacement with Quality Installation	**Single Family Home**	**3.7**	**13**	**0.88**	**1,266**	**20%**	**13%**

4. Residential New Construction

4.1 Baseline and Program Home Descriptions

Energy and coincident peak demand savings for the Residential New Construction program are determined from simulation modeling. This section describes the assumed baseline and program homes and defines the model inputs.

4.1.1 Non-Participant Home

The non-participant home is defined as the baseline condition used to estimate savings for the Residential New Construction program and represents a home built outside of the APS ENERGY STAR® Homes Program. The non-participant home is based on a Delphi panel[8] of industry experts who provided insight into building characteristics specific to the APS service territory. Refer to Table 4-1 for a summary of non-participant building characteristics.

4.1.2 ENERGY STAR® Homes V2.0/2.5 (Legacy)

ENERGY STAR® Homes V2.0/2.5 (Legacy) is a participant home built and incentivized in the APS ENERGY STAR® Homes Program meeting ENERGY STAR® version 2.0/2.5 standards. Builders are required to follow either a prescriptive or performance path and achieve an ENERGY STAR® certification verified by a Home Energy Rating System (HERS) rater. By meeting the standards set forth by the U.S. Environmental Protection Agency (EPA), a builder is eligible for rebates with approval by the APS ENERGY STAR® Homes Program. This measure has been replaced by Version 3.0 but there are still a few residual homes approved under the old design. Refer to Table 4-1 for a summary of *ENERGY STAR® Homes V2.0/2.5 (Legacy)* building characteristics.

4.1.3 ENERGY STAR® Homes V2.0/2.5 – Tier 2 (Legacy)

ENERGY STAR® Homes V2.0/2.5 – Tier 2 (Legacy) is a participant home built and incentivized in the APS ENERGY STAR® Homes Program meeting ENERGY STAR® version 2.0/2.5 standards and achieves a HERS score of 70 or lower. This measure has been replaced by Version 3.0 but there are still a few residual homes approved under the old design. Refer to Table 4-1 for a summary of *ENERGY STAR® Homes V2.0/2.5 – Tier 2 (Legacy)* building characteristics.

4.1.4 ENERGY STAR® Homes V3.0

ENERGY STAR® Homes V3.0 is a participant home built and incentivized in the APS ENERGY STAR® Homes Program meeting ENERGY STAR® version 3.0 standards. Builders are required to follow either a prescriptive or performance path and achieve an ENERGY STAR® certification verified by a HERS rater. By meeting the standards set forth by the EPA, a builder is eligible for rebates pending approval by the APS ENERGY STAR® Homes Program. Refer to Table 4-1 for a summary of *ENERGY STAR® Homes V3.0* building characteristics.

[8] Navigant/Opinion Dynamics Corporation memo to Arizona Public Service, RNC Market Effects Research, October 11, 2011.

4.1.5 ENERGY STAR® Homes V3.0 – Tier 2

ENERGY STAR® Homes V3.0 – Tier 2 is a participant home built and incentivized in the APS ENERGY STAR® Homes Program meeting ENERGY STAR® version 3.0 standards and achieves a HERS score of 60 or lower. Refer to Table 4-1 for a summary of *ENERGY STAR® Homes V3.0 – Tier 2* building characteristics.

Table 4-1. Building Characteristics Used to Inform Simulation Models.

Building Characteristic		Baseline	Participant Homes			
		Non-Participant	ESTAR Homes V2.0/2.5 (Legacy)	ESTAR Homes V2.0/2.5 – Tier 2 (Legacy)	ESTAR Homes V3.0	ESTAR Homes V3.0 – Tier 2
Building Envelope	Ceiling R-Value	23.7	30.0	32.9	32.8	19.8
	Floor R-Value	16.6	21.5	23.5	26.4	26.0
	Wall R-Value	10.4	16.9	18.8	18.2	21.3
	Infiltration (ACH50)	7.5	6.1	5.6	5.4	3.8
Windows	U-Value	0.58	0.37	0.35	0.35	0.34
	SHGC	0.32	0.23	0.22	0.22	0.22
HVAC	Cooling Efficiency (SEER)	13.3	13.6	13.9	13.9	14.1
	Total Duct Leakage (%)	0.16	0.08	0.07	0.07	0.07
	Duct Leakage - Outside (%)	0.14	0.05	0.04	0.04	0.03
Rating	HERS	-	72	65	67	57

4.2 *Measure Characterizations*

4.2.1 ENERGY STAR New Homes®

This measure characterization applies to the following measures:

- ENERGY STAR® Homes V2.0/2.5 (Legacy)
- ENERGY STAR® Homes V2.0/2.5 – Tier 2 (Legacy)
- ENERGY STAR® Homes V3.0
- ENERGY STAR® Homes V3.0 – Tier 2

4.2.1.1 *Applicability*

New Construction

4.2.1.2 *Applicable Programs*

This measure is applicable to the Residential New Construction Program.

4.2.1.3 *Measure Description*

This whole house option promotes ENERGY STAR® certified new homes designed and built to standards well above most other new homes. An ENERGY STAR® certified home has undergone a process of inspections, testing, and verification to meet strict requirements set by the EPA, delivering better quality, better comfort, and better durability. Features include the following:

- Improved insulation
- High-efficiency heating and cooling systems
- Energy-efficient low-E windows
- Tight construction and ducts
- Energy-efficient lighting and appliances
- Fresh air ventilation and room pressure balancing for improved indoor air quality
- Independent test and inspections

APS ENERGY STAR® Homes meet or exceed stringent EPA/DOE Energy Star® standards[9].

4.2.1.4 *Baseline Equipment Definition*

The baseline home is a newly constructed home not receiving a rebate through the APS ENERGY STAR® Homes Program which lies within APS service territory. See section 4.1 for more details.

4.2.1.5 *Efficient Equipment Definition*

The efficient case refers to homes rebated through the APS ENERGY STAR® Homes Program in either of the following categories. See section 4.1 for more details.

- ENERGY STAR® Homes V2.0/2.5 (Legacy)
- ENERGY STAR® Homes V2.0/2.5 – Tier 2 (Legacy)
- ENERGY STAR® Homes V3.0
- ENERGY STAR® Homes V3.0 – Tier 2

4.2.1.6 *Unit Basis*

This measure's incentive, savings, and incremental measure cost are determined on a "per home" basis.

[9] Guidelines for ENERGY STAR® Certified New Homes can be found at http://www.energystar.gov/index.cfm?c=bldrs_lenders_raters.nh_2011_comments

4.2.1.7 *Effective Useful Life*

This measure has an effective useful life of 20 years.

4.2.1.8 *Incremental Measure Cost*

The incremental cost for this measure varies depending on home size and energy efficient measures installed. Costs are based on a combination of "whole building" costs sourced from secondary literature[10] and "built-up" component costs based on HERS rater interviews. See Table 4-2 for aggregated incremental costs by program.

4.2.1.9 *Annual Energy Savings Algorithm*

Energy and coincident peak demand savings for the Residential New Construction measure are based on calibrated DOE-2[11] simulation models. DOE-2 is an industry-accepted software for modeling the interactive effects of the energy efficient measures installed in participant homes.

The following algorithm is used to estimate annual energy saving impacts estimated from the simulation modeling for this measure.

$$\Delta kWh = kWh_{Base} - kWh_{EE}$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
kWh_{Base}	=	Annual energy consumption of the baseline/ non-participant home
kWh_{EE}	=	Annual energy consumption of the participant home

4.2.1.10 *Coincident Peak Demand Savings Algorithm*

Hourly simulation outputs are used to estimate baseline and participant home coincident peak demand. The following algorithm is used to estimate impacts for coincident peak demand.

$$\Delta kW_{\text{Coincident}} = kW_{Base} - kW_{EE}$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
kW_{Base}	=	Annual coincident peak demand of the baseline/ non-participant home

[10] National Energy and Cost Savings for New Single- and Multifamily Homes, U.S. Department of Energy found at: http://www.energycodes.gov/sites/default/files/documents/NationalResidentialCostEffectiveness.pdf
[11] DOE-2 is a public software program that performs advanced building energy simulations, and can be found at: http://doe2.com/

kW_{EE} = Annual coincident peak demand of the participant home

4.3 Algorithm Inputs Value

Algorithm inputs are derived using annual estimates from simulation models. The following values are normalized using participation counts to derive an overall program input.

Table 4-2. Summary Consumption and Demand Values for Each Program.

Model Category	Area (ft^2)	kWh_{Base}	kWh_{EE}	kW_{Base}	kW_{EE}	Incremental Costs
ESTAR Homes V2.0/2.5 (Legacy)	2,489	18,594	15,760	5.93	4.47	$750
ESTAR Homes V2.0/2.5 – Tier 2 (Legacy)	2,469	17,883	13,217	5.60	3.83	$3,611
ESTAR Homes V3.0	2,327	17,560	12,560	5.47	3.49	$3,878
ESTAR Homes V3.0 – Tier 2	3,130	20,508	14,339	5.86	3.37	$4,737
Total Program	**2,444**	**17,913**	**13,000**	**5.56**	**3.64**	**$3,782**

5. Home Performance with ENERGY STAR®

APS's Home Performance with ENERGY STAR® has two components. The process begins with a comprehensive assessment of the home. During the assessment, direct install measures are installed to promote energy efficient lighting and water efficiency. The customer is then eligible for additional envelope measures which promote energy efficiency while focusing on the building shell.

5.1 Direct Install Compact Fluorescent Lamps (CFLs)

The direct install CFLs lighting end-use measure promotes energy efficient residential lighting. CFLs offer a longer effective useful life than other similar lighting sources and use less energy to produce a comparable amount of light. Refer to section 7.1 for more information on the algorithms and derivations of algorithm inputs for this measure.

5.2 Direct Install Low Flow Devices

The direct install low flow devices measure promotes energy efficient hot water consumption in residences. Low flow faucet aerators and low flow showerheads reduce the flow rate that hot water is consumed and ultimately the volume of hot water consumed. Refer to section 7.2 for more information on the algorithms and derivations of algorithm inputs for this measure.

5.3 Envelope Measures

The APS Home Performance with ENERGY STAR® program encourages envelope upgrades that focus on the building shell for added comfort and energy savings. In order to capture the interactive effects associated with the envelope upgrades, energy and coincident peak demand savings for the APS Home Performance with ENERGY STAR® program are estimated from simulation models. This section describes the various measures offered in the program dealing with the building envelope.

5.3.1 Evaluation Methodology

For envelope measures known to generate savings across multiple end-uses, savings are estimated using a DOE-2[12] based simulation model calibrated to the overall population of participants receiving an audit. Modeling inputs are derived using the program tracking database which are divided into categories based on HVAC type and number of stories. Table 5-1 provides a detailed list of building characteristics used to populate the calibrated DOE-2 models.

[12] DOE-2 is a public software program that performs advanced building energy simulations, and can be found at: http://doe2.com/

Table 5-1. Building Characteristics used for Calibrating Simulation Models.

Building Characteristic		Model Categories: Heat Pump (1-Story)	Heat Pump (2-Story)	Gas /AC (1-Story)	Gas/AC (2-Story)	Weighted Average
General	Building Area (ft^2)	2,011	2,833	2,164	3,036	**2,245**
	Volume (ft^3)	18,382	27,607	20,968	29,920	**21,396**
Building Envelope	**Ceiling R-Value**	**23.7**	**23.1**	**26.7**	**26.3**	**25.3**
	Floor R-Value	**12.5**	**3.5**	**11.9**	**10.8**	**11.4**
	Wall R-Value	**10.4**	**11.1**	**10.4**	**12.0**	**10.6**
	Infiltration (ACH50)	**7.2**	**8.0**	**7.2**	**8.0**	**7.2**
Windows	U-Value	0.88	0.84	0.81	0.73	**0.83**
	SHGC	0.68	0.67	0.66	0.64	**0.67**
	Window/Wall Ratio	0.11	0.14	0.12	0.16	**0.12**
HVAC	**Cooling Efficiency (SEER)**	**10**	**10**	**10**	**10**	**10**
	Total Duct Leakage (%)	**9%**	**9%**	**9%**	**9%**	**9%**
	Duct Leakage to the Outside (%)	**11%**	**11%**	**11%**	**11%**	**11%**

The program tracking database is then leveraged to establish pre and post measure conditions for each participant receiving an upgrade. Energy and peak coincident demand savings are estimated using the calibrated models which are adjusted to simulate the pre and post conditions. Refer to Table 5-2 for modeling inputs.

5.3.2 Measure Descriptions

This section details the various measure rebates offered for building envelope upgrades through the Home Performance with ENERGY STAR® program.

5.3.2.1 Energy Audit

The Home Performance with ENERGY STAR® offers a comprehensive whole house check-up to help improve the safety, durability, comfort, and energy efficiency of a home. The energy audit must be performed by a contractor certified by the Building Performance Institute (BPI). The audit includes inspection of the A/C system, ductwork, insulation, and building envelope and requires a blower door test to measure infiltration and a measurement of duct leakage.

5.3.2.2 Air Sealing

Air sealing involves addressing the air infiltration points in a home. There are different levels of air sealing techniques such as capping chases, sealing top plate penetrations, sealing can lights, or caulking around doors and windows. Infiltration rates are based on Air Changes per Hour (ACH) and are converted from N-factors sourced by the Lawrence Berkeley Laboratory (LBL)[13]. Refer to Table 5-2 for normalized pre and post conditions.

5.3.2.3 *Attic Insulation*

Attic insulation involves repairing and/or adding insulation to existing attics. Insulation must be installed in the right location and without gaps, voids, or compressions. Homes must be properly air sealed prior to increasing attic insulation to achieve maximum performance. Insulation values are based on the measure of a materials thermal resistance or R-value. Refer to Table 5-2 for normalized pre and post conditions.

5.3.2.4 *Air Sealing and Attic Insulation*

This measure includes installation of a combination of air sealing and attic insulation for a single participant home. Air sealing is performed prior to attic insulation for maximum performance. Refer to Table 5-2 for normalized pre and post conditions.

5.3.2.5 *Shade Screens*

Shade screens are measures used to block the sun's rays and reduce the solar heat gain through windows. Shade screens estimates are based on adjusting the Shading Coefficient (SC) which is a measure of the solar gain through the glazing compared to that through a single pane of clear glass. Refer to Table 5-2 for normalized pre and post conditions. Residential shade screen rebates are no longer available to customers due to inadequate benefit cost tests.

Table 5-2. Pre and Post Conditions for Envelope Measures

Measure Category	Installed Area (ft^2)	Pre	Post
Air Sealing (ACH)	2,226	0.47	0.39
Attic Insulation (R-value)	1,562	16.4	36.7
Air Sealing and Attic Insulation (ACH/R-value)	1,763	0.49/15.5	0.39/38.8
Shade Screens (Shading Coefficient)	349	0.93	0.81

5.3.3 Measure Characterizations

The Envelope Measures incentivized through the Home Performance with ENERGY STAR® program offer similar reductions in energy and are thus evaluated with a consistent approach. The following characterization applies to the measures listed in section 5.3.2 .

[13] 284 Appendices A-11 Building Tightness Limits
http://www.waptac.org/data/files/Website_docs/Technical_Tools/Building%20Tightness%20Limits.pdf

5.3.3.1 *Applicability*

Retrofit

5.3.3.2 *Applicable Programs*

This measure is applicable to the Home Performance with ENERGY STAR® program.

5.3.3.3 *Measure Description*

This whole house approach promotes Home Performance with ENERGY STAR® which offers ways to improve a home's comfort, durability, indoor air quality, and safety while lowering utility bills. Customers who sign up for a comprehensive assessment gain access to special rebates for increasing the energy efficiency of their home. Home energy upgrades include:

- Sealing ductwork
- Sealing air leaks
- Repairing and/or adding insulation
- Shade Screens

A combination of any of these measures will help maximize a home's efficiency.

5.3.3.4 *Baseline Equipment Definition*

The baseline represents the pre-condition of a home prior to installing any envelope measures. Modeling inputs are derived using program tracking data available for each participant receiving an audit. Refer to Table 5-1 for building characteristics used to populate the simulation models and Table 5-2 for pre measure installation conditions.

5.3.3.5 *Efficient Equipment Definition*

The efficient case refers to the post-condition of a home after installing one or a combination of the envelope measures offered through the Home Performance with ENEGY STAR® program. Modeling inputs are derived using program tracking data that represent the post-condition or the result of installing an envelope measure. Refer to Table 5-1 for building characteristics used to populate the simulation models and Table 5-2 for post measure installation conditions.

5.3.3.6 *Unit Basis*

This measure's incentive, savings, and incremental measure cost are determined on a "per home" basis.

5.3.3.7 *Effective Useful Life*

The envelope measures have an effective useful life as detailed in Table 5-3. Effective useful lives are based on a GDS Associates, Inc. report[14] and internal evaluation by Navigant.

Table 5-3. Envelope Measures Effective Useful Life

Measure	EUL
Air Sealing	15
Attic Insulation	25
Air Sealing and Attic Insulation*	22
Shade Screens	10

*Weighted average based on PY2012 participation.

5.3.3.8 *Incremental Measure Cost*

The incremental cost for the envelope measures vary depending on installed quantities. Costs are based on in-depth market actor interviews and review of contractor invoices completed in 2012 as a part of the MER process conducted by Navigant. Refer to Table 5-4 for normalized incremental costs by measure.

5.3.3.9 *Annual Energy Savings Algorithm*

Energy and coincident peak demand savings for envelope measures are based on calibrated DOE-2 simulation models. DOE-2 is an industry accepted software for modeling the interactive effects of the energy efficient measures installed in participant homes.

The following algorithm is used to estimate annual energy saving impacts estimated from the simulation modeling for this measure.

$$\Delta\text{kWh} = \text{kWh}_{Base} - \text{kWh}_{EE}$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
kWh_{Base}	=	Annual energy consumption of the baseline/ pre-condition
kWh_{EE}	=	Annual energy consumption of the efficient/ post-condition

[14] Measure Life Report, prepared by GDS Associates, Inc. March 14, 2007 http://www.env.state.ma.us/dpu/docs/electric/08-46/82908nsteera6s9.pdf

5.3.3.10 *Coincident Peak Demand Savings Algorithm*

Hourly simulation outputs are used to estimate baseline and participant home coincident peak demand. The following algorithm is used to estimate impacts for coincident peak demand.

$$\Delta kW_{Coincident} = kW_{Base} - kW_{EE}$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
kW_{Base}	=	Annual coincident peak demand of the baseline/ pre-condition
kW_{EE}	=	Annual coincident peak demand of the efficient/ post-condition

5.3.4 Algorithm Inputs Value

Algorithm inputs are derived using annual estimates from simulation models. The following values are normalized using participation counts to derive an overall program estimatefor square footage, HVAC type and number of stories.

Table 5-4. Summary Consumption and Demand Values for Each Program.

Measure Category	kWh_{Base}	kWh_{EE}	kW_{Base}	kW_{EE}	Incremental Costs
Air Sealing	20,855	20,638	5.07	5.00	$601
Attic Insulation	20,873	20,234	5.08	4.84	$922
Air Sealing and Attic Insulation	20,938	20,134	5.10	4.83	$1,811
Shade Screens	20,486	19,252	5.23	4.74	$1,459
Envelope Measures	**20,833**	**20,063**	**5.12**	**4.84**	**$1,459**

5.4 Duct Sealing

Duct sealing involves making sure ducts are straight, properly connected, sealed, and insulated in the required locations. This process greatly improves the comfort and energy efficiency of a home. Savings and costs for duct sealing are consistent with those described in section 3.2.1

6. Appliance Recycling

6.1 Algorithm Input Descriptions

6.1.1 Unit Energy Consumption (UEC)

The unit energy consumption represents the average annual energy consumption of refrigerators and freezers recycled through the program. The UEC is calculated through the analysis of first year energy consumption of the refrigerator/freezer sourced from program tracking databases. Table 6-1 and Table 6-2 show refrigerator and freezer weighted average unit energy consumption by vintage of size based on Program Year 2012 participating units.

Navigant aligns the UECs listed here with implementation tracking data to calculate weighted average savings for refrigerators and freezers rebated through the program. These weighted averages serve as the basis for APS tracked savings.

Table 6-1. Refrigerator Unit Energy Consumption (kWh) by Vintage and Size

	Vintage							
Size	**1930-1939**	**1940-1949**	**1950-1959**	**1960-1969**	**1970-1979**	**1980-1989**	**1990-1999**	**2000-2011**
10-14	**904**	**978**	**930**	**947**	**1,121**	**986**	**725**	**652**
15-19	893	1,146	1,061	1,081	1,437	1,075	759	698
20-24	**1,310**	**1,392**	**1,083**	**1,103**	**1,570**	**1,297**	**899**	**816**
25-30	1,392	1,401	1,171	1,032	1,407	1,370	1,006	961

Table 6-2. Freezer Unit Energy Consumption (kWh) by Vintage and Size

	Vintage							
Size	**1930-1939**	**1940-1949**	**1950-1959**	**1960-1969**	**1970-1979**	**1980-1989**	**1990-1999**	**2000-2011**
10-14	**492**	**-**	**492**	**492**	**911**	**806**	**613**	**646**
15-19	614	658	704	1,066	1,272	932	729	823
20-24	**-**	**-**	**-**	**821**	**1,291**	**1,036**	**734**	**861**
25-30	-	-	-	-	1,557	1,434	1,310	-

6.1.2 Annual Degradation Factor (ADF)

Annual degradation factor is used to adjust for the decline in performance and increase in energy use of the refrigerator/freezer over time. Savings estimates for this program are based on an ADF of 1.5%[15].

6.1.3 Hours of Use Factor (HOU)

Hours of use factors represent the percentage of time customers use their appliance during the year. These factors are determined from participant surveys and applied to both refrigerators and freezers. The hours of use factors are summarized in Table 6-3.

6.1.4 Coincident Daily Load Factor (CDLF)

The coincident daily load factor is the fraction of the daily energy consumption of a refrigerator or freezer recycled through the program. The coincidence daily load factor is based on the daily load shape derived from Building America House Simulation Protocols[16]. The coincidence daily load factors for refrigerators and freezers are summarized in Table 6-3.

6.2 Measure Characterization

6.2.1 Refrigerator/Freezer Recycling

6.2.1.1 Applicability

Retrofit

6.2.1.2 Applicable Programs

This measure is applicable to APS' Appliance Recycling program.

6.2.1.3 Measure Description

The appliance recycling program is designed to save energy by removing old-but-operable refrigerators from service. By offering free pick-up, providing incentives, and disseminating information about the operating cost of old refrigerators, these programs are designed to encourage consumers to:

- discontinue using secondary refrigerators
- relinquish refrigerators previously used as primary units when they are replaced (rather than keeping the old refrigerator as a secondary unit)
- prevent the continued use of old refrigerators in another household through a direct transfer (giving it away or selling it) or indirect transfer (resale on the used appliance market)

[15] Rocky Mountain Power. "Idaho Refrigerator and Freezer Recycling Program 2006-2008", Cadmus, 2010.
[16] [16] Building America House Simulation Protocols, NREL, October 2010 can be found at http://www.nrel.gov/docs/fy11osti/49246.pdf.

This program is implemented by third-party contractor who collects and decommissions participating appliances. In addition to the energy savings generated by the appliances' retirement, the decommissioning process produces environmental benefits through capturing environmentally harmful refrigerants and recycling plastic, metal, and wiring components.

6.2.1.4 *Baseline Equipment Definition*

The baseline case refers to an existing operational refrigerator being recycled and removed from the grid.

6.2.1.5 *Efficient Equipment Definition*

There is no efficient case for this measure as the unit is recycled and therefore removed from the grid.

6.2.1.6 *Unit Basis*

This measure's incentive, savings, and incremental measure cost are determined on a "per unit" basis.

6.2.1.7 *Remaining Useful Life*

The National Residential Efficiency Measures Database[17] lists Effective Useful Life (EUL) for refrigerator replacement as 17.4 years. The remaining useful life (RUL) of an operating refrigerator is assumed to be 1/3 of the measure EU or 6 years.

6.2.1.8 *Incremental Measure Cost*

The incremental cost for this measure is assumed to be $0 based on the DEER 2011 database[18], and does not monetize the loss of service.

6.2.1.9 *Energy Savings Algorithm*

The following algorithm is used to calculate energy savings for each refrigerator recycled through the program.

$$\Delta kWh = UEC * (((Year - Vintage) * ADF) + 1) * HOU$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
UEC	=	Average annual first year unit energy consumption of participating refrigerators/freezers

[17] NREL: National Residential Efficiency Measures Database. Retrofit measures for Refrigerators. http://www.nrel.gov/ap/retrofits/measures.cfm?gId=4&ctId=278

[18] California Energy Commission. Database for Energy Efficiency Resources. 2011 version. File Name: Revised DEER Measure Cost Summary (05_30_2008) Revised (06_02_2008) http://www.deeresources.com/

Year	=	Current Program Year (i.e. 2013)
Vintage	=	Vintage of Unit
ADF	=	Annual Degradation Factor
HOU	=	Hours of Use Adjustment Factor

6.2.1.10 Coincident Peak Demand Savings Algorithm

The coincident demand savings is derived by equally distributing savings throughout the year. The load shape for refrigerators sourced from the Building America House Simulation Protocol report is then used to estimate the percent of daily load occurring during the coincident peak period.

$$\Delta kW = \Delta kWh / 365 * CDLF$$

Where:

ΔkW	=	Coincident peak demand savings for measure (in kW)
ΔkWh	=	Energy savings for measure (in kWh)
365	=	Number of Days in the year
CF	=	Coincidence Daily Load Factor

6.3 Algorithm Inputs Values

Table 6-3 shows the algorithm input values for the appliance recycling program, including unit energy consumption, annual degradation factor, hours of use, coincident factor, and incremental cost for refrigerators and freezers.

Table 6-3. Measure Lookup Values – Appliance Recycling

Measure Category	Measure	kWh	UEC	Average Vintage	ADF	HOU	CDLF	Incremental Cost
ARP	Refrigerator	1176	985	1991	0.015	0.9	0.044	$0
ARP	Freezer	894	834	1988	0.015	0.78	0.044	$0

7. Multifamily Energy Efficiency Program

APS's Multifamily Energy Efficiency Program has two components. Its Builder Option Packages promote energy efficient multifamily building construction, and the direct install program promotes energy efficient lighting, faucet aerator, and showerhead retrofits.

7.1 Direct Install Compact Fluorescent Lamps (CFLs)

7.1.1 Algorithm Input Descriptions

7.1.1.1 Hours of Operation (OpHrs)

Hours-of-operation is the average number of hours annually that a participant CFL is in operation. The value in Section 7.1.3 is derived from a 2009 field metering study and general population survey. The metering study resulted in average operating hours by space type. The general population survey resulted in the general distribution of participant CFLs across space types. The final operating hours value is the average of the space type specific hours weighted by the distribution of CFLs across those space types.

See Section 7.1.3 for specific values.

7.1.1.2 Coincidence Factor (CF)

The Coincidence Factor (CF) is the fraction of program participants' peak demand savings occurring during APS' system peak. The value in Section 7.1.3 comes from a 2009 field metering study and general population survey, as well as an analysis of APS' system load.

See Section 7.1.3 for specific values.

7.1.1.3 In-Service Rate (ISR)

The In-Service Rate (ISR) refers to the percentage of incentivized bulbs that are installed and operational at a given time. The ISR for the Multifamily Energy Efficiency Program is estimated to be 100% as the program is a direct install program.

See Section 7.1.3 for specific values.

7.1.1.4 Leakage Rate (LR)

The Leakage Rate (LR) refers to the percent of bulbs that are purchased within the APS service territory, but installed outside of the territory. The leakage rate for the Multifamily Energy Efficiency Program is estimated to be 0% as the program is a direct install program.

See Section 7.1.3 for specific values.

7.1.1.5 *Demand Interaction Factor (DIF)*

The Demand Interaction Factor (DIF) accounts for interactive effects between lighting demand and HVAC demand so that the estimated CFL demand savings are the savings at the light source in addition to any electrical savings at the cooling system and less any increase in electrical demand at the heating system. Residential simulation modeling was used to estimate the DIF.

See Section 7.1.3 for specific values.

7.1.1.6 *Energy Interaction Factor (EIF)*

The Energy Interaction Factor (EIF) accounts for interactive effects between lighting energy consumption and HVAC energy consumption so that the estimated CFL energy savings are the savings at the light source in addition to any electrical savings at the cooling system and less any increase in electrical energy consumption at the heating system. Residential simulation modeling was used to estimate the EIF.

See Section 7.1.3 for specific values.

7.1.2 Measure Characterization

7.1.2.1 *Applicability*

Retrofit

7.1.2.2 *Applicable Programs*

This measure is applicable to the Multifamily Energy Efficiency Program and Home Performance with ENERGY STAR® Program.

7.1.2.3 *Measure Description*

This lighting end-use measure promotes energy efficient residential lighting. CFLs offer a longer effective useful life than other similar lighting sources and use less energy to produce a comparable amount of light.

7.1.2.4 *Baseline Equipment Definition*

The baseline lighting source is an incandescent or halogen bulb, where the baseline wattage is specific to the efficient lamp type.

Baseline estimates reflect federal efficacy standards (Energy Independence and Security Act of 2007 and DOE's 2009 rulemaking) and the market availability of existing incandescent bulbs not meeting these standards.

The base wattages corresponding to specific CFL lamp types are provided in Section 7.1.3 .

7.1.2.5 *Efficient Equipment Definition*

The efficient case refers to Energy Star® certified compact fluorescent lamps installed through the program.

The efficient wattages corresponding to specific CFL lamp types are provided in Section 7.1.3 .

7.1.2.6 *Unit Basis*

This measure's incentive, savings, and incremental measure cost are determined on a "per lamp" basis.

7.1.2.7 *Effective Useful Life*

This measure has an effective useful life of 6 years based on manufacturing specifications, an estimate of hours of use per day, engineering analysis, and secondary literature[19].

7.1.2.8 *Incremental Measure Cost*

The incremental cost varies with lamp wattage and is the full cost of the lamp. The costs come directly from implementer invoices.

Specific incremental costs can be found in Section 7.1.3

7.1.2.9 *Energy Savings Algorithm*

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs \times ISR \times (1 - LR) \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for this measure (in kWh)
W_{base}	=	Baseline Fixture Wattage
W_{ee}	=	Efficient Fixture Wattage
OpHrs	=	Hours of Operation
ISR	=	In-Service Rate
LR	=	Leakage Rate

[19] Jump et al. *Welcome to the Dark Side: The Effect of Switching on CFL Measure Life.* 2008 ACEEE Summer Study on Energy Efficiency in Buildings

EIF = Energy Interaction Factor

7.1.2.10 Coincident Peak Demand Savings Algorithm

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times CF \times ISR \times (1 - LR) \times (1 + DIF)$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Fixture Wattage
W_{ee}	=	Efficient Fixture Wattage
CF	=	Coincidence Factor
ISR	=	In-Service Rate
LR	=	Leakage Rate
DIF	=	Demand Interaction Factor

7.1.3 Algorithm Input Values

Table 7-1 shows specific analysis values that are relevant for 2013. Baseline wattages and costs change year to year due to federal standards, federal mandates, and the market. Other values are also subject to change as more recent data is collected.

Navigant aligns the values listed here with implementation tracking data to calculate weighted average savings for all CFLs rebated through the program. These weighted averages serve as the basis for APS tracked savings.

Table 7-1. Compact Fluorescent Lamps (CFLs) Analysis Values

Model Category	Baseline Wattage	Efficient Wattage	Hours of Operation	Coincidence Factor	In-Service Rate	Leakage Rate	Demand Interaction Factor	Energy Interaction Factor	Incremental Costs (per lamp)
13 w	60	13	876	0.06	100%	0%	0.303	0.102	$1.43
18 w	67.7	18	876	0.06	100%	0%	0.303	0.102	$2.01
23 w	83.3	23	876	0.06	100%	0%	0.303	0.102	$2.13

7.2 *Direct Install Low Flow Devices*

7.2.1 Algorithm Input Descriptions

7.2.1.1 Occupants per Household

The amount of hot water saved from low flow devices varies by their use. Residences with more occupants will use their faucet aerators and showerheads with greater frequency, and as a result will have greater savings from low flow devices.

The number of occupants per household is consistent with data collected through the Home Performance with Energy Star® program.

Specific values can be found in Section 7.2.3 .

7.2.1.2 Gallons per Day per Person

Gallons-per-day-per-person refers to the amount of hot water consumed per day by a single resident before the installation of low flow devices. The volume of water consumed varies by measure type (e.g. kitchen faucet aerator, bathroom faucet aerator, and showerhead).

This value comes from Building America House Simulation Protocols[20]. The protocol suggests modeling a three-bedroom, single-family home using 28 gallons of hot water consumption per day for showerheads and 25 gallons of hot water consumption per day for faucets. These values are normalized by bedroom as a proxy for the number of residents, and the faucet values are disaggregated for kitchen sinks (65% weighting) and bathroom sinks (35% weighting)[21].

The specific values are provided in Section 7.2.3 .

7.2.1.3 Mains Water Temperatures (TMains)

The temperature at which water is supplied to a home is defined as the water mains temperature (TMains). Estimates for Phoenix, AZ come from Building America House Simulation Protocols[22].

The specific value is given in Section 7.2.3 .

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[20] Building America House Simulation Protocols, NREL, October 2010 can be found at http://www.nrel.gov/docs/fy11osti/49246.pdf.

[21] Faucet hot water consumption is disaggregated into kitchens and bathrooms based on a suggested 2:1 weighting from a University of Minnesota document on best water management practices (http://www.extension.umn.edu/distribution/naturalresources/components/DD6946r.html).

[22] Building America House Simulation Protocols, NREL, October 2010 can be found at http://www.nrel.gov/docs/fy11osti/49246.pdf.

7.2.1.4 *Hot Water Consumption Temperature (TUsed)*

Hot water consumption temperature (TUsed) is the temperature at which hot water is used by residents. The estimates for the Multifamily Energy Efficiency Program and Home Performance with ENERGY STAR® Program come from an average of three studies[23,24,25].

See specific values in Section 7.2.3 .

7.2.1.5 *In-Service Rate (ISR)*

The In-Service Rate (ISR) refers to the percent of incentivized low flow devices that are installed and operational at a given time. As these devices are verified as installed with a post inspection, the ISR is assumed to be 100%.

See specific values in Section 7.2.3 .

7.2.1.6 *Conversion factor*

A conversion factor of 0.89 is used in the low flow devices energy and demand savings algorithms. This value is the product of water's specific heat, water's specific weight, and the number of days per year.

7.2.1.7 *Water Heater Efficiency*

Low flow devices reduce the energy *load* on hot water heaters, where load refers to the energy required for a given service excluding efficiency losses. Including these efficiency losses increases the energy savings as only some percent of energy delivered to the heater ultimately transfers to the energy load.

The estimate for the Multifamily Energy Efficiency Program and Home Performance with ENERGY STAR® Program comes from the American Council for an Energy Efficient Economy[26].

See specific values in Section 7.2.3 .

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[23] Building America House Simulation Protocols, NREL, October 2010 can be found at http://www.nrel.gov/docs/fy11osti/49246.pdf.
[24] Skeel, T. and Hill, S. Evaluation of Savings from Seattle's "Home Water Saver" Apartment/Condominium Program, 1994.
[25] A Massachusetts Low Income Evaluation of low flow devices can be found at http://www.ma-eeac.org/Docs/8.1_EMV%20Page/2012/2012%20Residential%20Studies/MA%20RR&LI%20-%202011%20Low%20Income%20Single%20Family%20Program%20Impact%20Evaluation%20FINAL_26JUNE2012.pdf.
[26] The American Council for an Energy Efficient Economy's estimate for a typical electric heater energy factor can be found at http://www.aceee.org/consumer/water-heating.

7.2.1.8 *Minutes Avoided (Mins avoided)*

The minutes avoided (Mins Avoided) refers to the number of minutes saved from a ShowerStart™ type device. This device turns off shower flow once the water heats to ~95 F, allowing the resident to resume flow at his/her leisure, saving unused, free flowing hot water during shower preparation.

The estimate of time saved from this device comes from ShowerStart LLC[27].

See specific values in Section 7.2.3 .

7.2.1.9 *Number per Unit (No. per unit)*

The number-per-unit refers to the number of low flow devices installed in a given dwelling unit/household. If a unit's hot water consumption is fixed based on the number of occupants, every additional aerator or showerhead in the unit would result in less use per device, and ultimately less savings per low flow retrofit.

The Multifamily Energy Efficiency Program estimate is based on engineering analysis, and is consistent with program data for the Home Performance with Energy Star® Program.

See specific values in Section 7.2.3 .

7.2.1.10 *Peak Demand Load Fraction*

The peak demand load fraction is the estimated fraction of annual energy savings occurring during the APS coincident peak period and is derived from Building America Benchmark Definition[28].

7.2.2 Measure Characterization

7.2.2.1 *Applicability*

Retrofit

7.2.2.2 *Applicable Programs*

This measure is applicable to the Multifamily Energy Efficiency Program and Home Performance with ENERGY STAR® Program.

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[27] http://showerstart.com/

[28] "Building America Research Benchmark Definition." http://www.nrel.gov/docs/fy10osti/47246.pdf

7.2.2.3 *Measure Description*

This low flow device measure promotes energy efficient hot water consumption in residences. Low flow faucet aerators and low flow showerheads reduce the flow rate at which hot water is consumed and ultimately the volume of hot water consumed.

7.2.2.4 *Baseline Equipment Definition*

The baseline low flow device is based on historical appliance standards, measure life, and appliance availability in the market. The current showerhead value is a blend between a previous appliance standard (4 gpm) and current appliance standards (2.5 gpm).

Specific values are provided in Section 7.2.3 .

7.2.2.5 *Efficient Equipment Definition*

The efficient case refers to Energy Star® certified low flow faucet aerators and showerheads with volumetric flow rates from 1 to 1.5 GPM.

Specific values are provided in Section 7.2.3 .

7.2.2.6 *Unit Basis*

This measure's incentive, savings, and incremental measure cost are determined on a "per device" basis.

7.2.2.7 *Effective Useful Life*

This measure has an effective useful life of 10 years based on engineering analysis and manufacturer's specifications.

7.2.2.8 *Incremental Measure Cost*

The incremental cost varies by measure, and is the sum of the full device cost and the associated labor costs. The device costs are weighted averages of the actual devices installed based on program data. Labor costs for this measure category are estimated using $40/hr as the labor rate for MEEP Program and $0/hr for the Home Performance with ENERGY STAR® Program assuming that labor costs are accounted for in the cost of the audit.

See specific values in Section 7.2.3 .

7.2.2.9 *Energy Savings Algorithm*

$$\Delta kWh = \left(\frac{\left(1 - \frac{EE_{GPM}}{Base_{GPM}}\right) x\ Occ.x\ GPD\ x\ (T_{Used} - T_{Mains})\ x\ ISR\ x\ 0.89}{\eta DHW\ x\ No.per\ unit} + \frac{Mins_{Avoided}\ x\ Base_{GPM}\ x\ Occ.x\ (T_{Used} - T_{Mains})\ x\ ISR\ x\ 0.89}{\eta DHW\ x\ No.per\ unit} \right) x\ \%Elec.$$

Where:

ΔkWh	=	Energy savings for this measure (in kWh)
EE_{GPM}	=	Gallons per minute of the efficient case
$Base_{GPM}$	=	Gallons per minute of the baseline case
Occ.	=	No. of occupants per household
GPD	=	Water usage in Gallons per day per person
T_{Used}	=	Water consumption temperature
T_{Mains}	=	Water mains temperature
ISR	=	In-Service Rate
ηDHW	=	Water heater efficiency
No. per unit	=	Number of low flow devices per household
%Elec.	=	Percent of customers with electric water heaters

7.2.2.10 Coincident Peak Demand Savings Algorithm

$$\Delta kW = \Delta kWh \times PDLF$$

Where:

ΔkWh	=	Energy savings for this measure (in kWh)
PDLF	=	Peak demand load fraction

7.2.3 Algorithm Input Values

Table 7-2 shows specific analysis values that are relevant for the MEEP Program and Table 7-3 shows those relevant to the Home Performance with ENERGY STAR® Program in 2013. Baseline flow rates and costs change year to year due to federal standards and the market. Other values are also subject to change as more recent data is collected.

Navigant aligns the values listed here with implementation tracking data to calculate weighted average savings for all faucet aerators rebated through the program. These weighted averages serve as the basis for APS tracked savings.

Table 7-2. MEEP Program Low Flow Device Analysis Values

Model Category	Baseline Water Usage	Efficient Water Usage	No. of Occupants	Gal/ day/ person	T used (F)	T Mains (F)	In-Service Rate	Percent Electric Water Heating	No. per household	Minutes avoided	Electric Efficiency	PDLF	In Co (p dev
Kitchen Aerator	2.2	1.50	2.5	5.42	95	78.8	100%	100%	1	0	0.9	7.944E-05	$5.
Bath Aerator	2.2	1.00	2.5	2.90	95	78.8	100%	100%	2	0	0.9	7.944E-05	$5.
Low flow Showerheads	3.3	1.50	2.5	9.33	95	78.8	100%	100%	1	1	0.9	2.01E-05	$2

Table 7-3. Home Performance with ENERGY STAR® Program Low Flow Device Analysis Values

Model Category	Baseline Water Usage	Efficient Water Usage	No. of Occupants	Gal/ day/ person	T used (F)	T Mains (F)	In-Service Rate	Percent Electric Water Heating	No. per household	Minutes avoided	Electric Efficiency	PDLF	In Co (p dev
Kitchen Aerator	2.2	1.70	2.5	5.42	95	78.8	49%	41%	1	0	0.9	7.944E-05	$0.
Bath Aerator	2.2	1.03	2.5	2.90	95	78.8	49%	41%	2	0	0.9	7.944E-05	$0.
Low flow Showerheads	3.3	1.56	2.5	9.33	95	78.8	65%	41%	1	1	0.9	2.01E-05	$16

7.3 New Construction Measures

7.3.1 Builder Option Packages Baseline and Program Home Descriptions

Savings for this measure are determined using energy simulation modeling. These models are calibrated to monthly energy billing data. The efficient-case building characteristics are averaged for each builder option package as necessary.

Average participant building characteristics generally exceed minimum requirements and savings are specific to each project as local building codes vary, the combination of measures may vary, and the building size may vary. Table 7-4 compares some primary building characteristics between a non-participant building in downtown Phoenix and the average participant characteristics.

Table 7-4. Average Building Characteristics by Model Category

Model Category	Insulation			Windows		Cooling Efficiency (SEER)	Infiltration (ACH)	Duct Leakage	Lighting Power Density (W/ft2)	HERS Score
	Ceiling R-Value	Floor R-Value	Wall R-Value	U-Value	SHGC					
Baseline[29]	30	19	13.7	0.55	0.38	13.25	0.49	9.5%	0.65	-
BOP1	30	19	19	0.55	0.27	13.25	0.35	4.25%	0.49	81
BOP2	30	19	19	0.55	0.27	13.5	0.35	3.50%	0.40	78
BOP3	30	19	19	0.55	0.27	13.75	0.35	2.75%	0.33	75

7.3.1.1 *Non-Participant Unit*

The non-participant unit is defined as the baseline condition for estimating savings for the Multifamily Energy Efficiency Program, and represents an average dwelling unit in a multifamily building built outside of the program. The non-participant building is based on local building codes[30].

See Table 7-4 for specific building characteristics.

7.3.1.2 *Builder Option Package 1 (BOP1)*

Builder Option Package 1 (BOP1) is a dwelling unit in an entry-level participating multifamily building built and incentivized in the Multifamily Energy Efficiency Program. For builders participating through the prescriptive path, the building meets or exceeds the minimum requirements for the program with *one* additional efficiency building option[31]. For builders participating through the performance path, the building meets or exceeds a HERS rating of 81.

See Table 7-4 for specific building characteristics.

7.3.1.3 *Builder Option Package 2 (BOP2)*

Builder Option Package 2 (BOP2) is a dwelling unit in a mid-level participating multifamily building built and incentivized in the Multifamily Energy Efficiency Program. For builders participating through the prescriptive path, the building meets or exceeds the minimum requirements for the program with

[29] The deemed baseline for 2013 is a 25/75 weighted average between IECC 2012 and IECC 2006 respectively. The building code for downtown Phoenix was designed using IECC 2006 until July 1st, 2013, when the city moved to IECC2012. Building code compliance is assumed to take two years, where builders achieve 50% compliance each year.

[30] The building code for downtown Phoenix was designed using IECC 2006 until July 1st, 2013, when the city moved to IECC2012. Building code compliance is assumed to take two years, where builders achieve 50% compliance each year.

[31] See the link for "new construction and major renovation" at the website http://www.aps.com/en/business/savemoney/rebates/Pages/meep.aspx.

two additional efficiency building options[32]. For builders participating through the performance path, the building meets or exceeds a HERS rating of 78.

See Table 7-4 for specific building characteristics.

7.3.1.4 Builder Option Package 3 (BOP3)

Builder Option Package 3 (BOP3) is a dwelling unit in a top-level participating multifamily building built and incentivized in the Multifamily Energy Efficiency Program. For builders participating through the prescriptive path, the building meets or exceeds the minimum requirements for the program with *three* additional efficiency building options[33]. For builders participating through the performance path, the building meets or exceeds a HERS rating of 75.

See Table 7-4 for specific building characteristics.

7.3.2 Measure Characterization

7.3.2.1 Applicability

New Construction

7.3.2.2 Applicable Programs

This measure is applicable to the Multifamily Energy Efficiency Program.

7.3.2.3 Measure Description

This program promotes energy efficient multifamily construction. Builders can participate in the program in one of two ways. Builders can meet or exceed prescriptive construction specifications (prescriptive path), or meet or exceed a home energy rating called a HERS rating (performance path).

The prescriptive specifications are comparable to Energy Star ®'s multifamily new construction guidelines. These specifications include the following:

- Improved insulation
- High-efficiency heating and cooling systems
- Energy-efficient low-E windows
- Tight construction and ducts
- Energy-efficient lighting and appliances
- Fresh air ventilation and room pressure balancing for improved indoor air quality

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[32] See the link for "new construction and major renovation" at the website http://www.aps.com/en/business/savemoney/rebates/Pages/meep.aspx.
[33] See the link for new construction and major renovation at the website http://www.aps.com/en/business/savemoney/rebates/Pages/meep.aspx.

- Independent test and inspections

There are minimum building specifications that all participants must meet as well as additional efficiency options. The three levels of BOP require 1, 2, and 3 additional options respectively.

A HERS rating is based on RESNET®'s home energy rating system, and corresponds to the percent of a standard reference building's energy consumption that the building of interest will consume. A rater creates a model of the building in RESNET®'s REM/Rate modeling software, and the software outputs the building's rating. Each builder option package (BOP1, BOP2, and BOP3) has a different HERS target, where BOP3 is the most efficient option package.

7.3.2.4 *Baseline Equipment Definition*

The baseline is a dwelling unit in a newly constructed multifamily building within the APS service territory that does not receive a rebate through the Multifamily Energy Efficiency Program. These buildings are based on local building codes[34].

See Table 7-4 for specific building characteristics.

7.3.2.5 *Efficient Equipment Definition*

The efficient case refers to a dwelling unit in a newly constructed multifamily building rebated through the APS Multifamily Energy Efficiency Program. Building characteristics are averaged from program data to estimate savings for each builder option package.

See Table 7-4 for specific building characteristics.

7.3.2.6 *Unit Basis*

This measure's incentive, savings, and incremental measure cost are determined on a "per dwelling unit" basis.

7.3.2.7 *Effective Useful Life*

This measure has an effective useful life of 20 years based on engineering analysis and consistent with the estimated lifetime of the Residential New Construction program.

7.3.2.8 *Incremental Measure Cost*

The incremental cost for this measure varies depending on builder option package, unit size and the combination of energy efficient measures installed. These costs are based on internet research

[34] The building code for downtown Phoenix was designed using IECC 2006 until July 1st, 2013, when the city moved to IECC2012. Building code compliance is assumed to take two years, where builders achieve 50% compliance each year.

comparing the cost of participant and non-participant construction components and materials. For average costs by builder option package, refer to Section 7.3.3 .

7.3.2.9 *Annual Energy Savings Algorithm*

Energy and coincident peak demand savings are based on calibrated DOE-2 simulation models. DOE-2[35] is industry accepted software for modeling building energy consumption and accounts for interactive effects between energy efficiency measures.

The following algorithm is used to estimate annual energy saving impacts from this measure.

$$\Delta \text{kWh} = \text{kWh}_{Base} - \text{kWh}_{EE}$$

Where:

ΔkWh	= Energy savings for this measure (in kWh)
kWh_{Base}	= Annual energy consumption of the average baseline/ non-participant unit
kWh_{EE}	= Annual energy consumption of the average participant dwelling unit

7.3.2.10 *Coincident Peak Demand Savings Algorithm*

Hourly simulation outputs are used to estimate the difference in baseline and participant coincident peak demand. The following algorithm is used to estimate program impacts on coincident peak demand.

$$\Delta \text{kW}_{\text{Coincident}} = \text{kW}_{Base} - \text{kW}_{EE}$$

Where:

$\Delta \text{kW}_{\text{coincident}}$	= Coincident peak demand savings for this measure (in kW)
kW_{Base}	= Annual coincident peak demand of the average baseline/non-participant unit
kW_{EE}	= Annual coincident peak demand of the average participant dwelling unit

7.3.3 Algorithm Input Values

Table 7-5 compares energy consumption, coincident demand, and the incremental cost between non-participant and participant buildings in downtown Phoenix. These values are subject to change depending on the mix of efficiency measures, the location of participant buildings, and changes in building codes.

[35] DOE-2 is a public software program that performs advanced building energy simulations, and can be found at: http://doe2.com/

Table 7-5. Annual Energy Consumption, Coincident Demand, and Costs by Builder Option Package

Model Category	Annual Energy Consumption (kWh)	Coincident Demand (kW)	Incremental Costs (per unit)
Baseline[36]	8,088	1.68	-
BOP1	6,504	1.41	$908.93
BOP2	6,229	1.37	$1,007.63
BOP3	5,741	1.28	$1,087.14

[36] The deemed baseline for 2013 is a 25/75 weighted average between IECC 2012 and IECC 2006 respectively. The building code for downtown Phoenix was designed using IECC 2006 until July 1st, 2013, when the city moved to IECC2012. Building code compliance is assumed to take two years, where builders achieve 50% compliance each year.

8. Residential Behavioral Program

The Residential Behavioral Program provides participating Residential customers with bi-monthly reports containing information designed to motivate them to change their energy usage behavior to save energy. Program savings are determined from a statistical comparison of monthly billing data between a control group and a treatment group.

8.1 Program Definitions and Algorithm Input Descriptions

The following sections define key terms used in the discussion and characterization of savings and costs for the Residential Behavioral Program.

8.1.1 Control Group

The control group consists of approximately 40,000 residential customers that *do not* receive home energy reports. The monthly energy consumption profile of the control group *prior to program launch* is consistent with that of the treatment group (see section 8.1.2 for definition).

8.1.2 Treatment Group

The treatment group consists of residential customers that receive home energy reports. The treatment group is sub-divided into two groups of participants; Legacy and Refill participants (see sections 8.1.3 and 8.1.4 for definitions).

8.1.3 Legacy Group

The Legacy Group consists of approximately 60,000 program participants that began receiving home energy reports in 2011.

8.1.4 Refill Group

The Refill Group consists of approximately 13,000 program participants that began receiving home energy reports in 2012 to replace those from the original legacy group that opted out of the program or are no longer in the program.

8.1.5 Joint Savings Adjustment Factor

The Joint Savings Adjustment Factor (JSAF) accounts for savings already claimed through other programs to prevent double counting of savings. The JSAF is based on a comparison of participation in other APS EE programs between the control and treatment groups. This analysis estimates the savings resulting from a "lift" in other programs. The JSAF is the ratio of program savings less those from this "lift" to program savings directly estimated from the regression analysis.

8.2 *Measure Characterizations*

8.2.1 Home Energy Reports

8.2.1.1 Applicability

Retrofit

8.2.1.2 Applicable Programs

This measure is only applicable to the Residential Behavioral Program.

8.2.1.3 Measure Description

The Residential Behavioral Program provides participating Residential customers with bi-monthly reports containing information designed to motivate them to change their energy usage behavior to save energy.

To drive conservation behavior, this program direct mails comparative Home Energy Reports to Pilot participants that show how the energy usage in that customer's home compares with similar homes. Coupled with the comparison data, customers receive recommendations for specific and targeted actions they can take to save energy.

Derived from best practices in behavioral science research, this program uses the power of normative messaging to successfully engage and motivate conservation actions of targeted individuals. Comparing an individual's energy use to what is "normal" has proven to be an effective mechanism to attract attention and motivate action. Normative messaging on energy use, combined with recommendations on how to improve, is the basis of the concept for the Conservation Behavior program. The program provides a benchmark for customers to achieve, and instills a sense of competition to produce sustained conservation behaviors.

8.2.1.4 Baseline Definition

The baseline in this case is a group of residential customers that *do not* receive home energy reports, also referred to as the "control group." The monthly energy consumption profile of the control group *prior to program launch* is consistent with that of the APS customers that receive the reports, also referred to as the "treatment group."

8.2.1.5 Efficient Definition

The efficient case (i.e. those participating in the program) is a group of residential customers that receive home energy reports, also referred to as the "treatment group." The treatment group is sub-divided into Legacy and Refill participants (see sections 8.1.3 and 8.1.4 for definitions).

Per participant savings estimates are based on weighted average of Legacy and Refill participants.

8.2.1.6 *Unit Basis*

This measure's savings, and incremental measure cost are determined on a "per participant" basis.

8.2.1.7 *Effective Useful Life*

This measure has an effective useful life of 1 year under the conservative assumption that savings are primarily due to behavioral modifications and do not persist after a participant stops receiving the home energy reports.

8.2.1.8 *Incremental Measure Cost*

There is no incremental measure cost associated with this program under the assumption that savings are driven by behavioral changes with no cost to the participant.

8.2.1.9 *Annual Energy Savings Algorithm*

Program savings are determined from a statistical comparison of monthly billing data between a control group and a treatment group. The model outputs have been verified through the MER process.

The following algorithm is used to estimate annual energy saving impacts from this measure.

$$\Delta kWh = \left[\Delta kWh_{Leg} \text{ x } \%_{Leg} + \Delta kWh_{Refill} \text{ x } \%_{Refill}\right] \text{ x JSAF}$$

Where:

ΔkWh = Annual energy savings for this measure (in kWh)
ΔkWh_{Leg} = Annual energy savings for a Legacy participant
$\%_{Leg}$ = Percent of total program participants in the Legacy group
ΔkWh_{Refill} = Annual energy savings for a Refill participant
$\%_{Refill}$ = Percent of total program participants in the Refill group
JSAF = Joint Savings Adjustment Factor

8.2.1.10 *Coincident Peak Demand Savings Algorithm*

Coincident peak demand savings are estimated by equally distributing energy savings in July and August across each hour of the two month period. The following algorithm is used to estimate program impacts for coincident peak demand.

$$\Delta kW_{Coincident} = \frac{\Delta kWh_{July} + \Delta kWh_{Aug}}{(24 * 62)} \text{ x JSAF}$$

Where:

ΔkWh_{July}	= Weighted monthly energy savings for July for Legacy and Refill Group
ΔkWh_{Aug}	= Weighted monthly energy savings for August for Legacy and Refill Group
JSAF	= Joint Savings Adjustment Factor

8.3 Algorithm Input Values

Table 8-1 displays the inputs to the algorithm above to estimate "per participant" savings for recipients of the home energy reports. These values are derived from a statistical regression model based on annual monthly consumption for the control and treatment groups through August 2013.

Table 8-1. Algorithm Inputs for Home Energy Reports

Measure	ΔkWh_{Leg}	$\%_{Leg}$	ΔkWh_{Refill}	$\%_{Refill}$	ΔkWh_{July}	ΔkWh_{Aug}	JSAF
Home Energy Reports	374	0.82	293.81	0.18	34.57	36.71	0.977

9. Shade Trees

9.1 Algorithm Inputs Descriptions

9.1.1 Half Mature Tree (Half)

A half mature tree is one that has grown to approximately half its mature size. Effects of shading are reduced due to the smaller size and canopy.

9.1.2 Full Mature Tree (Full)

A full mature tree is one that has fully grown to its mature size. Higher savings are realized due to the size of the tree and the shading capabilities are higher if planted in the proper orientation and distance from the home.

Energy and peak demand savings for this measure are based on outputs from building energy models simulated with DOE-2[37] and calibrated to APS residential customer billing data. Outputs and savings estimates account for shading to the participant home as well as shading to neighboring houses by the program trees. Models are constructed and simulated for tree sizes representative of half-mature trees and fully-matured trees, as well as orientation and distance from the home based customer self-report surveys verified through on-site field inspections. Estimated annual energy and demand savings for half and fully mature trees can be found in Table 9-1.

9.1.3 Number of Years (k)

The numbers of years refers to the amount of time passed since initially planting the shade tree.

9.1.4 Mortality Rate (M_{Rate})

The mortality rate accounts for the percentage of trees that are planted but do not survive. The mortality rate is derived from the U.S. Forest Service's "Desert Southwest Community Tree Guide,[38]" modified to include a first-year mortality rate equal to that discovered during field verification. The mortality rate curve can be found in Table 9-2.

9.2 Measure Characterization

9.2.1 Shade Trees

9.2.1.1 Applicability

Retrofit

[37] DOE-2 is a public software program that performs advanced building energy simulations, and can be found at: http://doe2.com/

[38] Accessed February, 2012 at: http://www.fs.fed.us/psw/programs/uesd/uep/products/cufr542_72dpiDsrtSWCommTreeGd04.pdf

9.2.1.2 *Applicable Programs*

This measure is applicable to APS' Shade Tree program.

9.2.1.3 *Measure Description*

This HVAC end-use measure promotes the planting of shade trees to reduce customer's cooling loads and requires completion of an in-person or online workshop. Well-placed shade trees can block the sun's rays, reduce cooling needs and add value to the property. Shade trees also:

- produce oxygen to help clean the air
- capture rainwater
- provide wildlife habitat
- reduce storm water runoff

9.2.1.4 *Baseline Equipment Definition*

The baseline case refers to a site that does not have any trees specifically planted to provide shade to the reference home.

9.2.1.5 *Efficient Equipment Definition*

The efficient case refers to a site that has planted between 1 to 3 trees distributed through the program.

9.2.1.6 *Unit Basis*

This measure's incentive, savings, and incremental measure cost are determined on a "per tree" basis.

9.2.1.7 *Effective Useful Life*

This measure has an effective useful life of 30 years.

9.2.1.8 *Incremental Measure Cost*

The incremental cost for this measure is based on purchase and delivery fees of the tree, and lifetime maintenance and watering costs. The assumed incremental cost for both online and in-person workshops is $56.66.

9.2.1.9 *Annual Energy Savings Algorithm*

Yearly savings estimates are determined by interpolating between the two model outputs to simulate an appropriate tree growth rate. Finally, the mortality rate curve is applied. Software outputs estimate annual energy saving impacts per tree which are applied to the lifetime of a tree using the following algorithms.

Total annul energy savings for the life of a tree:

$$\Delta\text{kWh}_{Total} = \frac{(\Delta\text{kWh}_{(1-8)} + \Delta\text{kWh}_{(9-14)} + \Delta\text{kWh}_{(15-30)})}{EUL}$$

Energy savings for years 1-8:

$$\Delta\text{kWh}_{(1-8)} = \frac{k}{8} \times \Delta\text{kWh}_{Half} \times M_{Rate}$$

Energy savings for years 9-14:

$$\Delta\text{kWh}_{(9-14)} = \left(\frac{(14-k)}{6} \times \Delta\text{kWh}_{Half} + \frac{(k-8)}{6} \times \Delta\text{kWh}_{Full}\right) \times M_{Rate}$$

Energy savings for years 15-30:

$$\Delta\text{kWh}_{(15-30)} = \Delta\text{kWh}_{Full} \times M_{Rate}$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
ΔkWh_{Half}	=	Software estimated energy savings for half mature tree
ΔkWh_{Full}	=	Software estimated energy savings for full mature tree
k	=	Number of years
M_{Rate}	=	Mortality rate
EUL	=	Effective useful life

9.2.1.10 Coincident Peak Demand Savings Algorithm

Hourly simulation outputs are used to estimate baseline and participant home coincident peak demand. The following algorithm is used to estimate impacts for coincident peak demand.

Total coincident peak demand savings for the life of a tree:

$$\Delta\text{kW}_{\text{Coincident}} = \frac{(\Delta\text{kW}_{(1-8)} + \Delta\text{kW}_{(9-14)} + \Delta\text{kW}_{(15-30)})}{EUL}$$

Demand savings for years 1-8:

$$\Delta kW_{(1-8)} = \frac{k}{8} \times \Delta kW_{Half} \times M_{Rate}$$

Demand savings for years 9-14:

$$\Delta kW_{(9-14)} = \left(\frac{(14-k)}{6} \times \Delta kW_{Half} + \frac{(k-8)}{6} \times \Delta kW_{Full}\right) \times M_{Rate}$$

Demand savings for years 15-30:

$$\Delta kW_{(15-30)} = \Delta kW_{Full} \times M_{Rate}$$

Where:

$\Delta kW_{Coincident}$	=	Coincident peak demand savings for this measure (in kW)
ΔkW_{Half}	=	Software estimated demand savings for half mature tree
ΔkW_{Full}	=	Software estimated demand savings for full mature tree
k	=	Number of years
M_{Rate}	=	Mortality rate
EUL	=	Effective useful life

9.3 *Algorithm Input Value*

Inputs to the algorithms listed above can be found in the following tables. Table 9-1 displays savings outputs for half- and fully-mature trees. Table 9-2 presents the mortality rate curve applied.

Table 9-1. Summary of Per Tree Savings for the Shade Tree Program

Measure	Tree Type	Savings Per Tree (kWh)	Savings Per Tree (kW)
Online	Half Mature	43	0.011
Online	**Full Mature**	**145**	**0.049**
In-Person	Half Mature	45	0.014
In-Person	**Full Mature**	**149**	**0.051**

Table 9-2. Mortality Rate by Year

Program Year	Mortality Rate
1	0.91
2	0.90
3	0.88
4	0.87
5	0.85
6	0.84
7	0.83
8	0.83
9	0.82
10	0.81
11	0.80
12	0.79
13	0.79
14	0.78
15	0.77
16	0.76
17	0.75
18	0.75
19	0.74
20	0.73
21	0.72
22	0.71
23	0.71
24	0.70
25	0.69
26	0.68
27	0.67
28	0.67
29	0.66
30	0.65

10. Solutions for Business - Lighting

10.1 Algorithm Inputs

10.1.1 Baseline Wattage (W_{base})

The baseline wattage refers to the connected load of lighting equipment prior to lighting replacements or retrofits. The wattage values vary depending on the type of lighting technology and the size or length of the equipment and are derived from manufacturers' specification and secondary sources.

10.1.2 Efficient Wattage (W_{ee})

The efficient wattage refers to the connected load of lighting equipment after lighting replacements or retrofits. The wattage values vary depending on the type of lighting technology and the size or length of the equipment and are derived from manufacturers' specification and secondary sources.

10.1.3 Hours of Operation (OpHrs)

Annual hours of operation for different measure types are separated by building type and summarized in Table 10-1. Hours for lighting measures are determined from a combination of field metering for high penetration sectors and data from the End-Use Data Acquisition Project (EUDAP) for remaining sectors. Variations are due to different operating conditions for different buildings. Hours of operation values for specific measure types are weighted and averaged accordingly to different recorded building types from historical program participation dating back to Program Year 2008.

10.1.4 Demand Interaction Factor (DIF)

The demand interaction factor is used to account for the fraction of the direct measure demand savings that decrease (or increase) HVAC system demand. For instance, the installation of more efficient lighting systems in conditioned spaces reduce cooling loads and increase heating loads in conditioned spaces resulting in reduced usage of the HVAC system during peak periods of the summer. Demand interaction factors for different building types, determined through calibrated building simulation utilizing TMY weather data for Phoenix, AZ, are summarized in Table 10-1.

10.1.5 Energy Interaction Factor (EIF)

The energy interaction factor is used to account for the fraction of the direct measure energy savings that decrease (or increase) HVAC system consumption. For instance, the installation of more efficient lighting systems reduce cooling loads and increased heating loads in conditioned spaces resulting in reduced usage of the HVAC system during peak periods of the summer. Energy interaction factors for different building types, determined through calibrated building simulation utilizing typical TMY weather data for Phoenix, AZ, are summarized in Table 10-1.

10.1.6 Diversity Factor (DF)

The DF refers to the ratio of the peak demand of a population of units to the sum of the non-coincident peak demands of all individual units and is derived from a field metering study for lighting measures. DFs for different building types are summarized in Table 10-1.

10.1.7 Coincidence Factor (CF)

The CF is the fraction of the peak demand of a population that is in operation at the time of APS' system peak and is derived from a field metering study and analysis of APS' system load. CFs for different building types are summarized in Table 10-1.

10.1.8 Demand Savings Factor (DSF)

The DSF represents the percent savings over baseline energy demand. For instance, the addition of lighting controls may save on load for a system without controls. Values are derived from secondary research.

10.1.9 Energy Savings Factor (ESF)

The ESF represents the percent savings over baseline energy consumption. For instance, the addition of lighting controls may save on consumption for a system without controls. Values are derived from secondary research.

Navigant aligns the values listed in Table 10-1 with historic implementation tracking data to calculate weighted average savings for rebated lighting measures rebated by APS. These weighted averages serve as the basis for APS tracked savings.

Table 10-1. Summary of Common Parameters by Building Type – Lighting

Building Type	OpHrs	CF	DF	DIF	EIF
College/University	3981	0.93	0.90	0.20	0.17
Grocery	6659	0.99	0.90	0.20	0.17
Hotel/Motel	3108	0.50	0.66	0.20	0.17
K-12 School	1835	0.34	0.80	0.02	0.04
Medical	6739	1.00	0.90	0.20	0.17
Miscellaneous	2769	0.65	0.89	0.20	0.17
Office	1804	0.58	0.66	0.20	0.17
Restaurant	5217	0.95	0.90	0.20	0.17
Retail	4431	0.96	0.92	0.20	0.17
Warehouse	3432	0.90	0.90	0.20	0.17
Process Industrial	4481	0.93	0.90	0.20	0.17
Other Industrial	4481	0.93	0.90	0.20	0.17
Data Centers	3432	0.90	0.90	0.20	0.17

10.2 Measure Characterization

10.2.1 T12 to Premium T8/T5; T12 to Standard T8/T5

10.2.1.1 Applicability

Blended combination of Replace on Burnout and Retrofit

Refer to Section 10.2.1.4 for further details.

10.2.1.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

10.2.1.3 *Measure Description*

This lighting end-use measure promotes the replacement of T12 lamps and ballasts as a system (i.e., fixture) with T5 or T8 lamps (i.e., Premium T8/T5 and Standard T8) and electronic ballasts. T5 and T8 lamps provide comparable light output (i.e., lumens) at lower wattages. Electronic ballasts require less wattage than ballasts often used in T12 system (e.g., magnetic ballasts). The measure only incents for replacement of lamps but requires fixtures to have electronic ballasts.

10.2.1.4 *Baseline Equipment Definition*

The baseline case refers to T12 linear fluorescent lamps with magnetic ballasts.

Due to a series of federal legislation (i.e., Energy Policy Act of 2005, Energy Independence and Security Act of 2007, 2009 Department of Energy ruling) and impending rulemaking (i.e., 2011 Federal Ballast ruling) on setting luminous efficacy and ballast requirements, there is expected to be a phase-out of standard T12 ballasts and lamps. This will eventually impact the baseline fixture wattage when lighting replacements occur with Standard T8 fixtures being the likely option available once stock of T12 lamps are completed phased-out and customers must replace their fixtures with code minimum lamps and ballasts. Scenarios where customers have exhausted T12 lamps and such lamps are depleted from shelves and are therefore required to install T8 lamps are characterized as replacement-on-burnout (i.e., ROB). As current lighting options may vary, customers may gradually move towards the ROB scenario as T12s may slowly become unavailable. For the purposes of this program, this gradual phase-out is being captured through a gradual blended baseline of the T12 and Standard T8 fixtures with each successive program year of implementation. For this program year, the baseline fixture wattage will be a 100:0 ratio between T12 and Standard T8 fixtures representing a blended ROB/RET situation as shown in Table 10-2.

Table 10-2. Blended Fixture Wattage Baseline

Program Year	% T12 Baseline	% Standard T8 Baseline
2013	100%	0%
2014	50%	50%
2015	25%	75%
2016	12.5%	87.5%
2017	0%	100%

10.2.1.5 *Efficient Equipment Definition*

The efficient case refers toT8/T5 linear fluorescent lamps (either Premium or Standard) with electronic ballasts. Premium T8 lamps or 800-series lamps per the Consortium for Energy Efficiency (CEE) specifications[39] refer to lamps with higher luminous efficacy and part of systems with a qualified, high-efficiency, low-watt electronic ballast. Standard T8 lamps or 700-series lamps do not have CEE lamp specifications but as part of the program requirements must be retrofitted with electronic ballasts.

10.2.1.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per lamp" basis.

10.2.1.7 Effective Useful Life

This measure has an effective useful life of 15 years determined from the DEER 2008[40].

10.2.1.8 Incremental Measure Cost

The incremental cost for this measure varies depending on the lamp type and lamp length and includes the total material and labor costs. Incremental costs are derived from contractor interviews and secondary sources. Incremental costs for different fixture types can be found in Table 10-3.

10.2.1.9 Annual Energy Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-3.

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

10.2.1.10 Coincident Peak Demand Savings Algorithm

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-3.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times (1 + DIF) \times DF \times CF$$

[39] http://library.cee1.org/sites/default/files/library/2743/CEE_ComLit_HP_Lighting_Spec.pdf
[40] http://www.deeresources.com/

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
DIF	=	Demand Interaction Factor
DF	=	Diversity Factor
CF	=	Coincidence Factor

10.2.1.11 Algorithm Input Values by Measure

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-3. Measure Lookup Values – Linear Fluorescents

Measure Sub-Category	Measure	OpHrs	DIF	EIF	CF	DF	W_{base}	W_{ee}	Incremental Cost ($/lamp)
T12 to Premium T8/T5	2-foot lamp	3005	0.15	0.13	0.65	0.80	26.9	14.0	$34.06
T12 to Premium T8/T5	3-foot lamp	3005	0.15	0.13	0.65	0.80	42	18.3	$45.79
T12 to Premium T8/T5	4-foot lamp	3005	0.15	0.13	0.65	0.80	39.3	21.6	$27.21
T12 to Premium T8/T5	8-foot lamp	3005	0.15	0.13	0.65	0.80	81	58.1	$42.66
T12 to Standard T8/T5	2-foot lamp	3244	0.17	0.14	0.69	0.82	26.9	18	$35.66
T12 to Standard T8/T5	3-foot lamp	3244	0.17	0.14	0.69	0.82	42	23.5	$40.71
T12 to Standard T8/T5	4-foot lamp	3244	0.17	0.14	0.69	0.82	39.3	27.7	$25.12
T12 to Standard T8/T5	8-foot lamp	3244	0.17	0.14	0.69	0.82	81	60	$39.06

10.2.2 T8 to Premium T8

10.2.2.1 Applicability

Retrofit

10.2.2.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

10.2.2.3 Measure Description

This lighting end-use measure promotes the replacement of Standard 4-foot T8 lamps and ballasts as a system (i.e., fixture) with 4-foot Premium T8 lamps and electronic ballasts. T8 lamps provide comparable light output (i.e., lumens) at lower wattages. The measure only incents for replacement of lamps but requires fixtures to have electronic ballasts.

10.2.2.4 Baseline Equipment Definition

The baseline case refers to 4-foot Standard T8 lamps with electronic ballasts.

10.2.2.5 Efficient Equipment Definition

The efficient case refers to 4-foot Premium T8 lamps as defined by CEE specifications[41] with electronic ballasts.

10.2.2.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per lamp" basis.

10.2.2.7 Effective Useful Life

This measure has an effective useful life of 15 years determined from DEER 2008[42].

10.2.2.8 Incremental Measure Cost

The incremental cost for this measure varies depending on the number of lamps in the fixture configuration and includes the total material and labor costs. Incremental costs are derived from

[41] http://library.cee1.org/sites/default/files/library/2743/CEE_ComLit_HP_Lighting_Spec.pdf
[42] http://www.deeresources.com/

contractor interviews and secondary sources. Specific incremental costs for different fixture types can be found in Table 10-4.

10.2.2.9 Annual Energy Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-4.

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

10.2.2.10 Coincident Peak Demand Savings Algorithm

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-4.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times (1 + DIF) \times DF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
DIF	=	Demand Interaction Factor
DF	=	Diversity Factor
CF	=	Coincidence Factor

10.2.2.11 Algorithm Input Values by Measure

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-4. Measure Lookup Values – T8 to Premium T8

Measure Sub-Category	Measure	OpHrs	DIF	EIF	CF	DF	W_{base}	W_{ee}	Incremental Cost ($/lamp)
T8 to Premium T8	4-foot lamp	4481	0.16	0.14	0.93	0.75	27.7	21.6	$20.65

10.2.3 High Intensity Discharge (HID) to Linear Fluorescent Retrofit

10.2.3.1 Applicability

Retrofit

10.2.3.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

10.2.3.3 Measure Description

This lighting end-use measure promotes the replacement of High Intensity Discharge (HID) fixtures with new T5 or T8 fixtures that must contain at least two lamps and an electronic ballast.

10.2.3.4 Baseline Equipment Definition

The baseline case refers to HID fixtures that include Metal Halides (MH) and High Pressure Sodium (HPS) fixtures with varying lamp wattages from 150 watts up to 1,000 watts.

10.2.3.5 Efficient Equipment Definition

The efficient case refers to T5HO or T8/T8HO fixtures with number of lamps per fixture ranging from 2 lamps up to 12 lamps. To ensure that the efficient equipment reduces the connected load, Table 10-5 shows the following baseline-efficient equipment retrofit combinations that are allowed.

Table 10-5. HID to Linear Fluorescent Retrofit Combination Types

Baseline Fixture Type	Efficient Fixture Type
150W lamp HID	2-lamp 4ft T5HO/T8, 4-lamp 2ft T5HO, or T8 linear
175W lamp HID	2-lamp 4ft linear or 4-lamp 2ft linear
250W lamp HID	3-lamp 4ft T5HO, 3-lamp T8 linear, or 4-lamp T8 linear
400W lamp HID	6-lamp T5HO linear
400W lamp HID	4-lamp T5HO or 6-lamp T8 linear
750W lamp HID	6-lamp T8 linear, (2) 4-lamp T5HO linear, or (2) 6-lamp T8 linear
1,000W lamp HID	(2) 4-lamp T5HO linear or (2) 6-lamp T8 linear

10.2.3.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per fixture" basis.

10.2.3.7 Effective Useful Life

This measure has an effective useful life of 15 years determined from DEER 2008[43].

10.2.3.8 Incremental Measure Cost

The incremental cost for this measure varies depending on the lamp type and lamp length of the newly installed fixture and includes the total material and labor costs. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs for different fixture types can be found in Table 10-6.

[43] http://www.deeresources.com/

10.2.3.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-6.

$$\Delta kWh=\frac{(W_{base}\text{-}W_{ee})}{1000}\times OpHrs\times(1+EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

10.2.3.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-6.

$$\Delta kW_{Coincident}=\frac{(W_{base}\text{-}W_{ee})}{1000}\times(1+DIF)\times DF\times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
DIF	=	Demand Interaction Factor
DF	=	Diversity Factor
CF	=	Coincidence Factor

10.2.3.11 *Algorithm Input Values by Measure*

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-6. Measure Lookup Values - HID to Linear Fluorescent

Measure Sub-Category	Measure	OpHrs	DIF	EIF	CF	DF	W_{base}	W_{ee}	Incremental Cost ($/fixture)
HID to Linear Fluorescent Retrofit	(2) 4-lamp 4ft T5HO replacing 1000W HPS	3413	0.17	0.15	0.76	0.87	1100	468	$467.37
HID to Linear Fluorescent Retrofit	(2) 4-lamp 4ft T5HO replacing 1000W MH	3413	0.17	0.15	0.76	0.87	1070	468	$467.37
HID to Linear Fluorescent Retrofit	(2) 4-lamp 4ft T5HO replacing 750W HPS	3413	0.17	0.15	0.76	0.87	847.5	468	$467.37
HID to Linear Fluorescent Retrofit	(2) 4-lamp 4ft T5HO replacing 750W MH	3413	0.17	0.15	0.76	0.87	814	468	$467.37
HID to Linear Fluorescent Retrofit	(2) 6-lamp 4ft T8 replacing 1000W HPS	3413	0.17	0.15	0.76	0.87	1100	384	$432.15
HID to Linear Fluorescent Retrofit	(2) 6-lamp 4ft T8 replacing 1000W MH	3413	0.17	0.15	0.76	0.87	1070	384	$432.15
HID to Linear Fluorescent Retrofit	(2) 6-lamp 4ft T8 replacing 750W HPS	3413	0.17	0.15	0.76	0.87	847.5	384	$432.15
HID to Linear Fluorescent Retrofit	(2) 6-lamp 4ft T8 replacing 750W MH	3413	0.17	0.15	0.76	0.87	814	384	$432.15
HID to Linear Fluorescent Retrofit	2-lamp 4ft T5HO replacing 150W HPS	3413	0.17	0.15	0.76	0.87	190	117.5	$195.69
HID to Linear Fluorescent Retrofit	2-lamp 4ft T5HO replacing 150W MH	3413	0.17	0.15	0.76	0.87	185	117.5	$195.69
HID to Linear Fluorescent Retrofit	2-lamp 4ft T5HO replacing 175W HPS	3413	0.17	0.15	0.76	0.87	216.3	117.5	$195.69
HID to Linear Fluorescent Retrofit	2-lamp 4ft T5HO replacing 175W MH	3413	0.17	0.15	0.76	0.87	211.3	117.5	$195.69
HID to Linear Fluorescent Retrofit	2-lamp 4ft T8 replacing 150W HPS	3413	0.17	0.15	0.76	0.87	190	55	$176.07
HID to Linear Fluorescent Retrofit	2-lamp 4ft T8 replacing 150W MH	3413	0.17	0.15	0.76	0.87	185	55	$176.07
HID to Linear Fluorescent Retrofit	2-lamp 4ft T8 replacing 175W HPS	3413	0.17	0.15	0.76	0.87	216.3	55	$176.07
HID to Linear Fluorescent Retrofit	2-lamp 4ft T8 replacing 175W MH	3413	0.17	0.15	0.76	0.87	211.3	55	$176.07
HID to Linear Fluorescent Retrofit	3-lamp 4ft T5HO replacing 250W HPS	3413	0.17	0.15	0.76	0.87	295	179	$223.69
HID to Linear Fluorescent Retrofit	3-lamp 4ft T5HO replacing 250W MH	3413	0.17	0.15	0.76	0.87	290	179	$223.69
HID to Linear Fluorescent Retrofit	3-lamp 4ft T8 replacing 250W HPS	3413	0.17	0.15	0.76	0.87	295	81	$182.07

Measure Sub-Category	Measure	OpHrs	DIF	EIF	CF	DF	W_{base}	W_{ee}	Incremental Cost ($/fixture)
HID to Linear Fluorescent Retrofit	3-lamp 4ft T8 replacing 250W MH	3413	0.17	0.15	0.76	0.87	290	81	$182.07
HID to Linear Fluorescent Retrofit	4-lamp 2ft T5HO replacing 150W HPS	3413	0.17	0.15	0.76	0.87	190	106	$233.69
HID to Linear Fluorescent Retrofit	4-lamp 2ft T5HO replacing 150W MH	3413	0.17	0.15	0.76	0.87	185	106	$233.69
HID to Linear Fluorescent Retrofit	4-lamp 2ft T8 replacing 150W HPS	3413	0.17	0.15	0.76	0.87	190	61	$233.69
HID to Linear Fluorescent Retrofit	4-lamp 2ft T8 replacing 150W MH	3413	0.17	0.15	0.76	0.87	185	61	$233.69
HID to Linear Fluorescent Retrofit	4-lamp 4ft T5HO replacing 400W HPS	3413	0.17	0.15	0.76	0.87	464	234	$233.69
HID to Linear Fluorescent Retrofit	4-lamp 4ft T5HO replacing 400W MH	3413	0.17	0.15	0.76	0.87	455	234	$233.69
HID to Linear Fluorescent Retrofit	4-lamp 4ft T8 replacing 250W HPS	3413	0.17	0.15	0.76	0.87	295	106.5	$210.07
HID to Linear Fluorescent Retrofit	4-lamp 4ft T8 replacing 250W MH	3413	0.17	0.15	0.76	0.87	290	106.5	$210.07
HID to Linear Fluorescent Retrofit	6-lamp 4ft T5HO replacing 400W HPS	3413	0.17	0.15	0.76	0.87	464	351	$251.33
HID to Linear Fluorescent Retrofit	6-lamp 4ft T5HO replacing 400W MH	3413	0.17	0.15	0.76	0.87	455	351	$251.33
HID to Linear Fluorescent Retrofit	6-lamp 4ft T5HO replacing 750W HPS	3413	0.17	0.15	0.76	0.87	847.5	351	$251.33
HID to Linear Fluorescent Retrofit	6-lamp 4ft T5HO replacing 750W MH	3413	0.17	0.15	0.76	0.87	814	351	$251.33
HID to Linear Fluorescent Retrofit	6-lamp 4ft T8 replacing 400W HPS	3413	0.17	0.15	0.76	0.87	464	192	$216.07
HID to Linear Fluorescent Retrofit	6-lamp 4ft T8 replacing 400W MH	3413	0.17	0.15	0.76	0.87	455	192	$216.07

10.2.4 Induction Lighting

10.2.4.1 Applicability

Retrofit

10.2.4.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

10.2.4.3 Measure Description

This lighting end-use measure promotes the replacement of HID lamps with induction lamps.

10.2.4.4 Baseline Equipment Definition

The baseline case refers to HID lamps that include Metal Halides (MH) and High Pressure Sodium (HPS) lamps with wattages varying from 70 watts up to 400 watts.

10.2.4.5 Efficient Equipment Definition

The efficient case refers to induction lamps with wattages varying from 40 watts up to 165 watts. To ensure that the efficient equipment reduces the connected load, Table 10-7 shows the following baseline-efficient equipment retrofit combinations that are allowed.

Table 10-7. Induction Lighting Retrofit Combination Types

Retrofit Combination Types
Induction Lighting replacing >200W and <=250W MH
Induction Lighting replacing >200W and <=400W HPS
Induction Lighting replacing >=100W and <=200W HPS
Induction Lighting replacing >=70W and <=200W MH

10.2.4.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per fixture" basis.

10.2.4.7 *Effective Useful Life*

This measure has an effective useful life of 20 years determined from DEER 2008[44].

10.2.4.8 *Incremental Measure Cost*

The incremental cost for this measure varies depending on the wattages of the replacement induction lighting lamps and includes the total material and labor costs. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs for different lamp wattages can be found in Table 10-8.

10.2.4.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-8.

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

10.2.4.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-8.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times (1 + DIF) \times DF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
DIF	=	Demand Interaction Factor
DF	=	Diversity Factor
CF	=	Coincidence Factor

[44] http://www.deeresources.com/

10.2.4.11 *Algorithm Input Values by Measure*

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-8. Measure Lookup Values - Induction Lighting

Measure Sub-Category	Measure	OpHrs	DIF	EIF	CF	DF	W_{base}	W_{ee}	Incremental Cost ($/fixture)
Induction Lighting	Induction Lighting replacing >200W and <=250W MH	2670	0.16	0.14	0.61	0.82	295	160.9	$204.00
Induction Lighting	Induction Lighting replacing >200W and <=400W HPS	2670	0.16	0.14	0.61	0.82	379	127.7	$272.00
Induction Lighting	Induction Lighting replacing >=100W and <=200W HPS	2670	0.16	0.14	0.61	0.82	188	63.8	$254.00
Induction Lighting	Induction Lighting replacing >=70W and <=200W MH	2670	0.16	0.14	0.61	0.82	163.2	76.1	$152.00

10.2.5 Screw-in CFL

10.2.5.1 Applicability

Retrofit

10.2.5.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

10.2.5.3 Measure Description

This lighting end-use measure promotes the replacement of incandescent lamps with screw-in compact fluorescent lamps (CFLs).

10.2.5.4 Baseline Equipment Definition

The baseline case refers to incandescent lamps with wattages varying from 40 watts up to 76 watts assigned to different CFL wattages.

10.2.5.5 Efficient Equipment Definition

The efficient case refers to screw-in CFLs with wattages varying from 7 watts up to 27 watts.

10.2.5.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per lamp" basis.

10.2.5.7 Effective Useful Life

This measure has an effective useful life of 2 years determined from estimated CFL lifetime and from annual hours of operation.

10.2.5.8 Incremental Measure Cost

The incremental cost for this measure varies depending on the wattages of the CFLs and includes the total material and labor costs. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs for different lamp wattages can be found in Table 10-9.

10.2.5.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-9.

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Lamp
W_{ee}	=	Efficient Wattage of Lamp
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

10.2.5.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-9.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times (1 + DIF) \times DF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Lamp
W_{ee}	=	Efficient Wattage of Lamp
DIF	=	Demand Interaction Factor
DF	=	Diversity Factor
CF	=	Coincidence Factor

10.2.5.11 *Algorithm Input Values by Measure*

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-9. Measure Lookup Values - Screw-In CFL

Measure Sub-Category	Measure	OpHrs	DIF	EIF	CF	DF	W_{base}	W_{ee}	Incremental Cost ($/lamp)
Screw-In CFL	Compact fluorescent Lamps 14 w Screw-In	3508	0.19	0.16	0.65	0.78	60	14	$4.25
Screw-In CFL	Compact fluorescent Lamps 15 w Screw-In	3508	0.19	0.16	0.65	0.78	60	15	$4.52
Screw-In CFL	Compact fluorescent Lamps 18 w Screw-In	3508	0.19	0.16	0.65	0.78	64	18	$5.32
Screw-In CFL	Compact fluorescent Lamps 20 w Screw-In	3508	0.19	0.16	0.65	0.78	64	20	$5.86
Screw-In CFL	Compact fluorescent Lamps 23 w Screw-In	3508	0.19	0.16	0.65	0.78	80	23	$6.66
Screw-In CFL	Compact fluorescent Lamps 26 w Screw-In	3508	0.19	0.16	0.65	0.78	80	26	$7.46
Screw-In CFL	Compact fluorescent Lamps 27 w Screw-In	3508	0.19	0.16	0.65	0.78	80	27	$7.72
Screw-In CFL	Compact fluorescent Lamps 7 w Screw-In	3508	0.19	0.16	0.65	0.78	40	7	$2.39

10.2.6 Hardwired CFL

10.2.6.1 Applicability

Retrofit

10.2.6.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

10.2.6.3 Measure Description

This lighting end-use measure promotes the replacement of incandescent lamps and fixtures with hardwired CFLs and fixtures.

10.2.6.4 Baseline Equipment Definition

The baseline case refers to incandescent fixtures with wattages varying from 40 watts up to 300 watts assigned to different CFL wattages.

10.2.6.5 Efficient Equipment Definition

The efficient case refers to hardwired CFL fixtures with wattages varying from 7 watts up to 84 watts.

10.2.6.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per fixture" basis.

10.2.6.7 Effective Useful Life

This measure has an effective useful life of 12 years determined from estimated CFL lifetime and from annual hours of operation.

10.2.6.8 Incremental Measure Cost

The incremental cost for this measure varies depending on the wattages of the CFLs and includes the total material and labor costs. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs for different lamp wattages can be found in Table 10-10.

10.2.6.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-10.

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

10.2.6.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-10.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times (1 + DIF) \times DF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
DIF	=	Demand Interaction Factor
DF	=	Diversity Factor
CF	=	Coincidence Factor

10.2.6.11 *Algorithm Input Values by Measure*

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-10. Measure Lookup Values - Hardwired CFL

Measure Sub-Category	Measure	OpHrs	DIF	EIF	CF	DF	W_{base}	W_{ee}	Incremental Cost ($/fixture)
Hardwired CFL	Compact fluorescent Lamps 13 w Hardwired	4093	0.18	0.15	0.82	0.87	60	13	$95.65
Hardwired CFL	**Compact fluorescent Lamps 14 w Hardwired**	**4093**	**0.18**	**0.15**	**0.82**	**0.87**	**60**	**14**	**$95.65**
Hardwired CFL	Compact fluorescent Lamps 18 w Hardwired	4093	0.18	0.15	0.82	0.87	64	18	$95.65
Hardwired CFL	**Compact fluorescent Lamps 23 w Hardwired**	**4093**	**0.18**	**0.15**	**0.82**	**0.87**	**80**	**23**	**$95.65**
Hardwired CFL	Compact fluorescent Lamps 26 w Hardwired	4093	0.18	0.15	0.82	0.87	80	26	$95.65
Hardwired CFL	**Compact fluorescent Lamps 27 w Hardwired**	**4093**	**0.18**	**0.15**	**0.82**	**0.87**	**80**	**27**	**$95.65**
Hardwired CFL	Compact fluorescent Lamps 32 w Hardwired	4093	0.18	0.15	0.82	0.87	150	32	$132.39
Hardwired CFL	**Compact fluorescent Lamps 7 w Hardwired**	**4093**	**0.18**	**0.15**	**0.82**	**0.87**	**40**	**7**	**$95.65**
Hardwired CFL	Compact fluorescent Lamps 84 w Hardwired	4093	0.18	0.15	0.82	0.87	300	84	$132.39

10.2.7 Exit Signs

10.2.7.1 Applicability

Retrofit

10.2.7.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction
- » Small Business
- » Schools

10.2.7.3 Measure Description

This lighting end-use measure promotes the replacement of exit signs with incandescent or CFL bulbs with more efficient exit signs with light-emitting diode (LED) or electroluminescent bulbs. This measure applies to both single and double face exit signs.

10.2.7.4 Baseline Equipment Definition

The baseline case refers to exit signs with incandescent or CFL lamps.

10.2.7.5 Efficient Equipment Definition

The efficient case refers to exits signs with LED or electroluminescent bulbs.

10.2.7.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per exit sign" basis.

10.2.7.7 Effective Useful Life

This measure has an effective useful life of 16 years determined from DEER 2008[45].

10.2.7.8 Incremental Measure Cost

The incremental cost for this measure varies depending on the type of efficient exit sign being installed and includes the total material and labor costs. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs for different exit signs can be found in Table 10-11.

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[45] http://www.deeresources.com/

10.2.7.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-11.

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Exit Sign
W_{ee}	=	Efficient Wattage of Sign
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

10.2.7.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-11.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times (1 + DIF) \times DF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Exit Sign
W_{ee}	=	Efficient Wattage of Exit Sign
DIF	=	Demand Interaction Factor
DF	=	Diversity Factor
CF	=	Coincidence Factor

10.2.7.11 *Algorithm Input Values by Measure*

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-11. Measure Lookup Values - Exit Sign

Measure Sub-Category	Measure	OpHrs	DIF	EIF	CF	DF	W_{base}	W_{ee}	Incremental Cost ($/exit sign)
Exit Sign Retrofit	Exit Signs (Electroluminescent replacing incandescent)	8760	0.18	0.15	1.00	1.00	29.8	1.5	$78.99
Exit Sign Retrofit	Exit Signs (Electroluminescent replacing CFLs)	8760	0.18	0.15	1.00	1.00	17.5	1.5	$78.99
Exit Sign Retrofit	Exit Signs (LED replacing CFL)	8760	0.18	0.15	1.00	1.00	17.5	5	$58.76
Exit Sign Retrofit	Exit Signs (LED replacing incandescent)	8760	0.18	0.15	1.00	1.00	29.8	5	$58.76

10.2.8 Occupancy Sensors

10.2.8.1 Applicability

Retrofit and New Construction

Refer to Section 10.2.8.4 for further details.

10.2.8.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction
- » Small Business
- » Schools

10.2.8.3 Measure Description

This lighting end-use measure promotes the installation of wall box or ceiling mounted occupancy-based controls on interior lighting equipment (RET) or new lighting equipment (NC).

10.2.8.4 Baseline Equipment Definition

The baseline case refers to interior lighting equipment without occupancy sensor controls.

10.2.8.5 Efficient Equipment Definition

The efficient case refers to interior lighting equipment with occupancy sensor controls.

10.2.8.6 Unit Basis

This measure's incentive and incremental measure cost are based on a "per connected watts" basis, whereas the measure's savings are determined on a "per sensor" basis.

10.2.8.7 Effective Useful Life

This measure has an effective useful life of 8 years determined from DEER 2008[46].

10.2.8.8 Incremental Measure Cost

The incremental cost for this measure varies depending on the type of efficient exit sign being installed and includes the total material and labor costs. Incremental costs are derived from contractor interviews

[46] http://www.deeresources.com/

and secondary sources. Specific incremental costs for different lamp wattages can be found in Table 10-12.

10.2.8.9 Annual Energy Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-12.

$$\Delta kWh = \frac{W_{CL} \times OpHrs}{1000} \times (1 + EIF) \times ESF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{CL}	=	Connected Load of Lighting Equipment
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor
ESF	=	Energy Savings Factor

10.2.8.10 Coincident Peak Demand Savings Algorithm

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-12.

$$\Delta kW_{Coincident} = \frac{W_{CL}}{1000} \times (1 + DIF) \times CF \times DF \times DSF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{CL}	=	Connected Load of Lighting Equipment
DIF	=	Demand Interaction Factor
CF	=	Coincidence Factor
DF	=	Diversity Factor
DSF	=	Demand Savings Factor

10.2.8.11 Algorithm Input Values by Measure

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-12. Measure Lookup Values - Occupancy Sensor

Measure Sub-Category	Measure	OpHrs	DIF	EIF	CF	DF	ESF	DSF	Incremental Cost ($/connected watt)
Occupancy Sensors	Occupancy Sensors	2612	0.12	0.12	0.59	0.81	0.39	0.16	$0.44

10.2.9 Daylighting Controls

10.2.9.1 Applicability

Retrofit and New Construction

Refer to Section 10.2.9.4 for further details.

10.2.9.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

10.2.9.3 Measure Description

This lighting end-use measure promotes the installation of photo sensors that control dimming ballasts or dimming systems on interior lighting equipment (RET) or new lighting equipment (NC).

10.2.9.4 Baseline Equipment Definition

The baseline case refers to interior lighting equipment without photo sensors.

10.2.9.5 Efficient Equipment Definition

The efficient case refers to interior lighting equipment without photo sensors.

10.2.9.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per connected watts" basis.

10.2.9.7 Effective Useful Life

This measure has an effective useful life of 15 years determined from DEER 2008[47].

10.2.9.8 Incremental Measure Cost

The incremental cost for this measure varies depending on the type of efficient exit sign being installed and includes the total material and labor costs. Incremental costs are derived from contractor interviews

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[47] http://www.deeresources.com/

and secondary sources. Specific incremental costs for different lamp wattages can be found in Table 10-13.

10.2.9.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-13.

$$\Delta kWh = \frac{W_{CL} \times OpHrs}{1000} \times (1 + EIF) \times ESF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{CL}	=	Connected Load of Lighting Equipment
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor
ESF	=	Energy Savings Factor

10.2.9.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-13.

$$\Delta kW_{Coincident} = \frac{W_{CL}}{1000} \times (1 + DIF) \times CF \times DF \times DSF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{CL}	=	Connected Load of Lighting Equipment
DIF	=	Demand Interaction Factor
CF	=	Coincidence Factor
DF	=	Diversity Factor
DSF	=	Demand Savings Factor

10.2.9.11 *Algorithm Input Values by Measure*

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-13. Measure Lookup Values - Daylighting Controls

Measure Sub-Category	Measure	OpHrs	DIF	EIF	CF	DF	ESF	DSF	Incremental Cost ($/connected watts)
Daylighting Controls	Daylighting Controls	4619	0.19	0.17	0.88	0.89	0.54	0.54	$0.75

10.2.10 T12/T8 Delamping

10.2.10.1 Applicability

Retrofit

10.2.10.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

10.2.10.3 Measure Description

This lighting end-use measure promotes the permanent removal of fluorescent lamps in existing fixtures. Lighting retrofits are part of the measure found in Section 10.2

10.2.10.4 Baseline Equipment Definition

The baseline case refers to an existing T12 fixture or a T8 fixture that has not been retrofitted or delamped.

10.2.10.5 Efficient Equipment Definition

The efficient case refers to a T12 fixture or a T8 fixture that has been delamped. A reflector may be added when delamping to maintain adequate lighting levels.

10.2.10.6 Unit Basis

This measure's incentive and incremental measure cost are determined on a "per lamp" basis, whereas the measure's savings are determined on a "per fixture" basis.

10.2.10.7 Effective Useful Life

This measure has an effective useful life of 15 years determined from DEER 2008[48].

[48] http://www.deeresources.com/

10.2.10.8 *Incremental Measure Cost*

The incremental cost for this measure varies depending on the number of lamps per fixture being delamped and includes the total material and labor costs. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs can be found in Table 10-14.

10.2.10.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-14.

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

10.2.10.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-14.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times (1 + DIF) \times DF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
DIF	=	Demand Interaction Factor
DF	=	Diversity Factor
CF	=	Coincidence Factor

10.2.10.11 *Algorithm Input Values by Measure*

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-14. Measure Lookup Values - Delamping

Measure Sub-Category	Measure	OpHrs	DIF	EIF	CF	DF	W_{base}	W_{ee}	Incremental Cost ($/lamp)
T12/T8 Delamping	2-foot lamp	2969	0.16	0.14	0.68	0.81	42.8	28.9	$13.61
T12/T8 Delamping	**3-foot lamp**	**2969**	**0.16**	**0.14**	**0.68**	**0.81**	**61.6**	**41.4**	**$13.61**
T12/T8 Delamping	4-foot lamp	2969	0.16	0.14	0.68	0.81	76.1	49.6	$13.62
T12/T8 Delamping	**8-foot lamp**	**2969**	**0.16**	**0.14**	**0.68**	**0.81**	**102.0**	**76.5**	**$14.03**

10.2.11 Cold Cathode Fluorescent Lighting

10.2.11.1 Applicability

Retrofit

10.2.11.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

10.2.11.3 Measure Description

This lighting end-use measure promotes the replacement of incandescent lamps and fixtures with cold cathode fluorescent CFLs.

10.2.11.4 Baseline Equipment Definition

The baseline case refers to incandescent fixtures with wattages varying from 25 watts up to 58 watts assigned to different cold cathode CFL wattages.

10.2.11.5 Efficient Equipment Definition

The efficient case refers to cold cathode CFL fixtures with wattages varying from 3 watts up to 8 watts.

10.2.11.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per fixture" basis.

10.2.11.7 Effective Useful Life

This measure has an effective useful life of 4 years determined from estimated fluorescent fixture lifetime and from annual hours of operation.

10.2.11.8 Incremental Measure Cost

The incremental cost for this measure varies depending on the wattages of the CFLs and includes the total material and labor costs. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs for different lamp wattages can be found in Table 10-15.

10.2.11.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-15.

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

10.2.11.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-15.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times (1 + DIF) \times DF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
DIF	=	Demand Interaction Factor
DF	=	Diversity Factor
CF	=	Coincidence Factor

10.2.11.11 *Algorithm Input Values by Measure*

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-15. Measure Lookup Values - Cold Cathode

Measure Sub-Category	Measure	OpHrs	DIF	EIF	CF	DF	W_{base}	W_{ee}	Incremental Cost ($/fixture)
Cold Cathode Fluorescent Lighting	Cold Cathode Fluorescent Lamps 3 w	6400	0.20	0.17	1.00	1.00	25	3	$13.36
Cold Cathode Fluorescent Lighting	Cold Cathode Fluorescent Lamps 5 w	6400	0.20	0.17	1.00	1.00	35	5	$11.72
Cold Cathode Fluorescent Lighting	Cold Cathode Fluorescent Lamps 8 w	6400	0.20	0.17	1.00	1.00	58	8	$21.12

10.2.13 Reduced Lighting Power Density

10.2.13.1 Applicability

New Construction

10.2.13.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» New Construction

10.2.13.3 Measure Description

This lighting end-use measure promotes the installation of efficient lighting with lighting power density (LPD) in watts per square foot (W/SF) less than or equal to values listed in ASHRAE 90.1-2004 corresponding to different building types.

10.2.13.4 Baseline Equipment Definition

The baseline case refers to the LPD in W/SF by building type as listed in ASHRAE 90.1-2004.

10.2.13.5 Efficient Equipment Definition

The efficient case refers to the calculated LPD in W/SF based on total connected lighting load within a particular space area.

10.2.13.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per watt reduced" basis.

10.2.13.7 Effective Useful Life

This measure has an effective useful life of 12 years determined from DEER 2008[49].

10.2.13.8 Incremental Measure Cost

The incremental cost for this measure is the same for all building types besides parking garage and includes the total material and labor costs. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs for different lamp wattages can be found in Table 10-16.

[49] http://www.deeresources.com/

10.2.13.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-16.

$$\Delta kWh = \frac{(LPD_{base} - LPD_{ee)}}{1000} \times Area \times OpHrs \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
LPD_{base}	=	LPD of building type as specified by ASHRAE 90.1-2004 (in W/SF)
LPD_{ee}	=	LPD of calculated Space Area (in W/SF)
Area	=	Space Area of lighted area (in SF)
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

10.2.13.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-16.

$$\Delta kW_{Coincident} = \frac{(LPD_{base} - LPD_{ee)}}{1000} \times Area \times (1 + DIF) \times DF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
LPD_{base}	=	LPD of building type as specified by ASHRAE 90.1-2004 (in W/SF)
LPD_{ee}	=	LPD of calculated Space Area (in W/SF)
Area	=	Space Area of lighted area (in SF)
EIF	=	Energy Interaction Factor
DIF	=	Demand Interaction Factor
DF	=	Diversity Factor
CF	=	Coincidence Factor

10.2.13.11 *Algorithm Input Values by Measure*

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-16. Measure Lookup Values - Reduced Lighting Power Density

Measure Sub-Category	Measure	OpHrs	DIF	EIF	CF	DF	LPD_{base}	Incremental Cost ($/watt reduced)
Lighting Power Density	Automotive Facility	2769	0.20	0.17	0.65	0.89	0.9	$0.87
Lighting Power Density	Convention Center	2769	0.20	0.17	0.65	0.89	1.2	$0.87
Lighting Power Density	Court House	2516	0.20	0.17	0.74	0.91	1.2	$0.87
Lighting Power Density	Dining: Bar Lounge/Leisure	5217	0.20	0.17	0.95	0.90	1.3	$0.87
Lighting Power Density	Dining: Cafeteria/Fast Food	5217	0.20	0.17	0.95	0.90	1.4	$0.87
Lighting Power Density	Dining: Family	5217	0.20	0.17	0.95	0.90	1.6	$0.87
Lighting Power Density	Dormitory	3981	0.20	0.17	0.93	0.90	1	$0.87
Lighting Power Density	Exercise Center	2769	0.20	0.17	0.65	0.89	1	$0.87
Lighting Power Density	Gymnasium	2769	0.20	0.17	0.65	0.89	1.1	$0.87
Lighting Power Density	Health Care Clinic	6739	0.20	0.17	1.00	0.90	1	$0.87
Lighting Power Density	Hospital	6739	0.20	0.17	1.00	0.90	1.2	$0.87
Lighting Power Density	Hotel	5397	0.20	0.17	0.77	0.87	1	$0.87
Lighting Power Density	Library	2769	0.20	0.17	0.65	0.89	1.3	$0.87
Lighting Power Density	Manufacturing Facility	4481	0.20	0.17	0.93	0.90	1.3	$0.87
Lighting Power Density	Motel	5397	0.20	0.17	0.77	0.87	1	$0.87
Lighting Power Density	Motion Picture Theater	2769	0.20	0.17	0.65	0.89	1.2	$0.87

Measure Sub-Category	Measure	OpHrs	DIF	EIF	CF	DF	LPD_{base}	Incremental Cost ($/watt reduced)
Lighting Power Density	Museum	2769	0.20	0.17	0.65	0.89	1.1	$0.87
Lighting Power Density	Office	2516	0.20	0.17	0.74	0.91	1	$0.87
Lighting Power Density	Parking Garage	2769	0.20	0.17	0.65	0.89	0.3	$0.55
Lighting Power Density	Performing Arts Theater	2769	0.20	0.17	0.65	0.89	1.6	$0.87
Lighting Power Density	Police/Fire Station	2516	0.20	0.17	0.74	0.91	1	$0.87
Lighting Power Density	Post Office	2516	0.20	0.17	0.74	0.91	1.1	$0.87
Lighting Power Density	Religious Building	2769	0.20	0.17	0.65	0.89	1.3	$0.87
Lighting Power Density	Retail (Other Than Mall)	4431	0.20	0.17	0.96	0.92	1.5	$0.87
Lighting Power Density	School/University	2414	0.02	0.04	0.20	0.93	1.2	$0.87
Lighting Power Density	Sports Arena	2769	0.20	0.17	0.65	0.89	1.1	$0.87
Lighting Power Density	Town Hall	2516	0.20	0.17	0.74	0.91	1.1	$0.87
Lighting Power Density	Transportation	2769	0.20	0.17	0.65	0.89	1	$0.87
Lighting Power Density	Warehouse	3432	0.20	0.17	0.90	0.90	0.8	$0.87
Lighting Power Density	Workshop	2769	0.20	0.17	0.65	0.89	1.4	$0.87

10.2.14 Traffic Signals

10.2.14.1 Applicability

Retrofit

10.2.14.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

10.2.14.3 Measure Description

This lighting end-use measure promotes the replacement of existing incandescent traffic lamps with LED lamps for red and green traffic signal lights.

10.2.14.4 Baseline Equipment Definition

The baseline case refers to incandescent traffic lamps for red and green traffic signal lights.

10.2.14.5 Efficient Equipment Definition

The efficient case refers to LED traffic lamps for red and green traffic signal lights varying in voltage, varying both in electronics (12 Volts DC or 120 Volts AC) and diameter (8" or 12").

10.2.14.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per lamp" basis.

10.2.14.7 Effective Useful Life

This measure has an effective useful life of 10 years estimated from various reports.

10.2.14.8 Incremental Measure Cost

The incremental cost for this measure varies depending on the color, electronics, and diameter of the installed LED traffic lamps and includes the total material and labor costs. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs of different LED traffic lamps can be found in Table 10-17.

10.2.14.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-17.

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Lamp
W_{ee}	=	Efficient Wattage of Lamp
OpHrs	=	Hours of Operation

10.2.14.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-17.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times DF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Lamp
W_{ee}	=	Efficient Wattage of Lamp
DF	=	Diversity Factor
CF	=	Coincidence Factor

10.2.14.11 *Algorithm Input Values by Measure*

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-17. Measure Lookup Values – LED Traffic Signals

Measure Sub-Category	Measure	OpHrs	CF	DF	W_{base}	W_{ee}	Incremental Cost ($/lamp)
Traffic Signals	LED traffic lights - Green 12" - 120V	3679	1.00	0.42	126	12.9	$113.96
Traffic Signals	**LED traffic lights - Green 12" - 12V**	**3679**	**1.00**	**0.42**	**126**	**8.1**	**$99.96**
Traffic Signals	LED traffic lights - Green 8" - 120V	3679	1.00	0.42	75	9.1	$69.76
Traffic Signals	**LED traffic lights - Green 8" - 12V**	**3679**	**1.00**	**0.42**	**75**	**5**	**$58.36**
Traffic Signals	LED traffic lights - Red 12" - 120V	4818	1.00	0.55	126	7.5	$57.16
Traffic Signals	**LED traffic lights - Red 12" - 12V**	**4818**	**1.00**	**0.55**	**126**	**5.2**	**$50.36**
Traffic Signals	LED traffic lights - Red 8" - 120V	4818	1.00	0.55	75	8.8	$57.76
Traffic Signals	**LED traffic lights - Red 8" - 12V**	**4818**	**1.00**	**0.55**	**75**	**3**	**$35.96**

10.2.16 LED Channel Lights

10.2.16.1 *Applicability*

Retrofit

10.2.16.2 *Applicable Programs*

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

10.2.16.3 *Measure Description*

This lighting end-use measure promotes the replacement of existing neon channel letter signs with LED channel letter signs.

10.2.16.4 *Baseline Equipment Definition*

The baseline case refers to neon channel letter signs.

10.2.16.5 *Efficient Equipment Definition*

The efficient case refers to LED channel letter signs.

10.2.16.6 *Unit Basis*

This measure's incentive, savings, and incremental measure cost are determined on a "per linear foot of neon signage" basis.

10.2.16.7 *Effective Useful Life*

This measure has an effective useful life of 10 years determined from estimated LED lifetime and from annual hours of operation.

10.2.16.8 *Incremental Measure Cost*

The incremental cost for this measure only includes total material cost. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs can be found in Table 10-18.

10.2.16.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-18.

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs$$

Where:

ΔkWh	=	Energy savings for measure (in kWh/ linear foot)
W_{base}	=	Baseline Wattage of Lamp
W_{ee}	=	Efficient Wattage of Lamp
OpHrs	=	Hours of Operation

10.2.16.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-18.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times DF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW/ linear foot)
W_{base}	=	Baseline Wattage of Lamp
W_{ee}	=	Efficient Wattage of Lamp
DF	=	Diversity Factor
CF	=	Coincidence Factor

10.2.16.11 *Algorithm Input Values by Measure*

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-18. Measure Lookup Values - LED Channel Lights

Measure Sub-Category	Measure	OpHrs	CF	DF	W_{base}	W_{ee}	Incremental Cost ($/LF)
LED Channel Lights	LED Channel Lights	5110	0.13	1.00	6	1.2	$10.10

10.2.17 LED Lighting (Pedestrian Signals)

10.2.17.1 Applicability

Retrofit

10.2.17.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

10.2.17.3 Measure Description

This lighting end-use measure promotes the replacement of existing incandescent traffic lamps with LED lamps for pedestrian traffic signal lights.

10.2.17.4 Baseline Equipment Definition

The baseline case refers to incandescent traffic lamps for pedestrian traffic signal lights.

10.2.17.5 Efficient Equipment Definition

The efficient case refers to LED traffic lamps for pedestrian traffic signal lights and may include motion sensors.

10.2.17.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per lamp" basis.

10.2.17.7 Effective Useful Life

This measure has an effective useful life of 10 years determined from estimated LED lifetime and from annual hours of operation.

10.2.17.8 Incremental Measure Cost

The incremental cost for this measure includes the total material and labor costs. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs can be found in Table 10-19.

10.2.17.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-19.

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Lamp
W_{ee}	=	Efficient Wattage of Lamp
OpHrs	=	Hours of Operation

10.2.17.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-19.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times DF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Lamp
W_{ee}	=	Efficient Wattage of Lamp
DF	=	Diversity Factor
CF	=	Coincidence Factor

10.2.17.11 *Algorithm Input Values by Measure*

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-19. Measure Lookup Values - LED Pedestrian Signs

Measure Sub-Category	Measure	OpHrs	CF	DF	W_{base}	W_{ee}	Incremental Cost ($/lamp)
LED Lighting	Pedestrian NO countdown	5432	1.00	0.62	132	8	$190.66
LED Lighting	Pedestrian W/ countdown	6483	1.00	0.74	132	8.9	$238.66

10.2.18 LED Lighting (LED Lamps)

10.2.18.1 Applicability

Retrofit

10.2.18.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

10.2.18.3 Measure Description

This lighting end-use measure promotes the replacement of existing incandescent or halogen lamps with LED lamps.

10.2.18.4 Baseline Equipment Definition

The baseline case refers to incandescent or halogen lamps of 100 watts or less.

10.2.18.5 Efficient Equipment Definition

The efficient case refers to LED lamps including reflector lamps of the R, BR, or PAR series.

10.2.18.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per lamp" basis.

10.2.18.7 Effective Useful Life

This measure has an effective useful life of 7 years based on estimated LED lifetime and from annual hours of operation.

10.2.18.8 Incremental Measure Cost

The incremental cost for this measure, which only includes total material costs, varies depending on wattages of different LED lamps and whether such lamps have reflectors. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs can be found in Table 10-20.

10.2.18.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-20.

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Lamp
W_{ee}	=	Efficient Wattage of Lamp
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

10.2.18.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-20.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times (1 + DIF) \times DF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Lamp
W_{ee}	=	Efficient Wattage of Lamp
DIF	=	Demand Interaction Factor
DF	=	Diversity Factor
CF	=	Coincidence Factor

10.2.18.11 *Algorithm Input Values by Measure*

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-20. Measure Lookup Values - LED Lamps

Measure Sub-Category	Measure	OpHrs	DIF	EIF	CF	DF	W_{base}	W_{ee}	Incremental Cost ($/lamp)
LED Lighting	LED Lamps NO Reflector	3942	0.20	0.17	0.78	1.00	52.1	7.8	$26.68
LED Lighting	LED Lamps W/ Reflector	3942	0.20	0.17	0.78	1.00	57.3	11.4	$42.25

10.2.19 LED Lighting (MR-16 LED Lamps)

10.2.19.1 Applicability

Retrofit

10.2.19.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

10.2.19.3 Measure Description

This lighting end-use measure promotes the replacement of existing halogen lamps with multifaceted reflector (MR)-16 LED lamps.

10.2.19.4 Baseline Equipment Definition

The baseline case refers to halogen lamps.

10.2.19.5 Efficient Equipment Definition

The efficient case refers to MR-16 LED lamps that have the same format for halogen bulbs.

10.2.19.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per lamp" basis.

10.2.19.7 Effective Useful Life

This measure has an effective useful life of 7 years determined from estimated LED lifetime and from annual hours of operation.

10.2.19.8 Incremental Measure Cost

The incremental cost for this measure, which only includes total material costs, varies depending on wattages of different MR-16 LED lamps. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs can be found in Table 10-21.

10.2.19.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-21.

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Lamp
W_{ee}	=	Efficient Wattage of Lamp
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

10.2.19.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-21.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times (1 + DIF) \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Lamp
W_{ee}	=	Efficient Wattage of Lamp
DIF	=	Demand Interaction Factor
CF	=	Coincidence Factor

10.2.19.11 *Algorithm Input Values by Measure*

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-21. Measure Lookup Values - MR-16 LED Lamps

Measure Sub-Category	Measure	OpHrs	DIF	EIF	CF	DF	W_{base}	W_{ee}	Incremental Cost ($/lamp)
LED Lighting	MR-16 LED Lamps	3942	0.20	0.17	0.78	1.00	39.1	4.8	$38.83

10.2.20 LED Lighting (Refrigerated Case LEDs)

10.2.20.1 Applicability

Replace on Burnout and New Construction

10.2.20.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction
- » Small Business
- » Schools

10.2.20.3 Measure Description

This lighting end-use measure promotes the replacement of existing 5-foot or 6-foot T12 or T8 linear fluorescent lamps with LED lamps in refrigerated and freezer cases.

10.2.20.4 Baseline Equipment Definition

The baseline case refers to 5-foot or 6-foot T12 or T8 linear fluorescent lamps.

10.2.20.5 Efficient Equipment Definition

The efficient case refers to 5-foot or 6-foot LED lamps and may include motion sensors.

10.2.20.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per lamp" basis.

10.2.20.7 Effective Useful Life

This measure has an effective useful life of 6 years determined from estimated LED lifetime and from annual hours of operation.

10.2.20.8 Incremental Measure Cost

The incremental cost for this measure, which only includes total material costs, varies depending on whether LED lamps have motion sensors. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs can be found in Table 10-22.

10.2.20.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 10-22.

$$\Delta kWh = \frac{(W_{base}\text{-}W_{ee})}{1000} \times OpHrs \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Lamp
W_{ee}	=	Efficient Wattage of Lamp
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

10.2.20.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 10-22.

$$\Delta kW_{Coincident} = \frac{(W_{base}\text{-}W_{ee})}{1000} \times (1 + DIF) \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Lamp
W_{ee}	=	Efficient Wattage of Lamp
DIF	=	Demand Interaction Factor
CF	=	Coincidence Factor

10.2.20.11 *Algorithm Input Values by Measure*

The values presented in the following table are based on historical participation data for the Solutions for Business programs. Values are weighted averages based on the sector-specific values presented in Table 10-1.

Table 10-22. Measure Lookup Values - Refrigerated Case LED Lighting

Measure Sub-Category	Measure	OpHrs	DIF	EIF	CF	DF	W_{base}	W_{ee}	Incremental Cost ($/lamp)
LED Lighting	Refrigerated Case LED Lamps NO motion Sensors	8634	0.25	0.25	1.00	1.00	72.5	21.8	$124.55
LED Lighting	Refrigerated Case LED Lamps W/ motion Sensors	6043	0.25	0.25	1.00	1.00	72.5	21.8	$129.08

11. Solutions for Business – HVAC and Cooling

11.1 Algorithm Inputs

11.1.1 Hours of Operation/ Effective Full Load Hours (EFLH)

The EFLH is defined as the total number of hours that equipment is in full operation. Annual hours of operation for different measure types are derived from a combination of data from the U.S. Department of Energy's (DOE) Benchmark Prototype Models[50] and the EUDAP conducted by APS. Variations within measures are due to different operating conditions for different buildings.

11.1.2 Load Factor (LF)

The LF is the ratio of maximum operating power or capacity of a measure to its nameplate power or capacity. Values are based on engineering models and secondary literature reviews specific to commercial refrigeration equipment.

11.1.3 Coincidence Factor (CF)

The CF is the fraction of the peak demand of a population that is in operation at the time of APS' system peak. Values are based on engineering models and secondary literature reviews specific to HVAC equipment.

11.1.4 Energy Efficiency Ratio (EER)

The EER is defined as the ratio of net cooling capacity – or heat removed in Btu/h – to the total input rate of electric power applied in Watts. For AC units with ≤ 65,000 Btu/h, SEER should be used for cooling savings.

11.1.5 Seasonal Energy Efficiency Ratio (SEER)

The SEER is the cooling output during a typical cooling-season divided by the total electric energy input during the same period. For AC units with ≥ 65,000 Btu/h, EER should be used for cooling demand savings.

11.1.6 Integrated Energy Efficiency Ratio (IEER)

The IEER is the cooling part-load EER efficiency for commercial unitary air conditioning equipment on the basis of weighted operation at various load capacities. For 3 phase AC units with ≥ 65,000 Btu/h, IEER should be used for cooling energy savings.

11.1.7 Heating Seasonal Performance Factor (HSPF)

The HSPF is the heat output over the heating season divided by the electricity input during the same period.

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[50] http://www.energycodes.gov/development/commercial/90.1_models

11.1.8 Integrated part-load value (IPLV)

The IPLV is a weighted average of efficiency measurements at various part-load conditions and is a standardized way of comparing equipment (e.g., air-cooled chiller) at conditions more representative of field conditions.

11.1.9 Full-load value (FLV)

The FLV refers to a rating value attributed to equipment efficiency at full-load conditions.

11.2 Measure Characterization

11.2.1 Single-Phase Package and Split System Unitary Equipment

11.2.1.1 Applicability

Replace on Burnout and New Construction

11.2.1.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

11.2.1.3 Measure Description

This HVAC measure promotes the installation of high-efficiency unitary single phase equipment, both single-phase package and split system. This measure could apply to the replacing of an existing unit at the end of its useful life or the installation of a new unit in a new or existing building. The incentive is determined by two components: an equipment incentive and an efficiency incentive, which are applied per ton of cooling installed.

11.2.1.4 Baseline Equipment Definition

Table 11-1: Baseline Equipment Efficiencies

Measure	$SEER_{base}$	EER_{base}
Packaged and Splits Single Phase AC ≤ 65,000 Btu/h	13.0	11.0

Source: ASHRAE 90.1 2004 Standards

11.2.1.5 Efficient Equipment Definition

All packaged and split system cooling equipment must meet Air-Conditioning and Refrigeration Institute (AHRI) standards (210/240-2008 or 340/360-2007), be UL listed and use a minimum ozone-depleting refrigerant (e.g., HCFC or HFC). Equipment that meets the minimum qualifying efficiency rating is eligible for an incentive. Equipment that exceeds the minimum qualifying efficiencies in Table 11-2 for the equipment size category is eligible for an efficiency incentive (added on a prorated basis).

Table 11-2: Minimum Qualifying Efficiencies

Measure	Tier	$SEER_{min}$	EER_{min}
Split Single Phase AC ≤ 65,000 Btu/h	0	N/A	N/A
	1	14.0	12.0
	2	15.0	12.5
Packaged Single Phase AC ≤ 65,000 Btu/h	0	N/A	N/A
	1	14.0	11.6
	2	15.0	12.0

Source: CEE Commercial Unitary AC and HP Specification Efficiency Requirements

11.2.1.6 *Unit Basis*

This measure's savings and incremental measure cost are determined on a "per kBtu/h" basis.

11.2.1.7 *Effective Useful Life*

This measure has an effective useful life of 15 years determined from DEER 2008[51].

11.2.1.8 *Incremental Measure Cost*

The incremental cost per ton for this measure varies depending on the unit type, unit size, and unit S/EER and includes the total material and labor costs. Incremental costs are based on participating contractor interviews and review of program invoices.

11.2.1.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts per ton for this measure. Numeric values for the variables can be found in Table 11-3.

$$\Delta kWh = \left(\frac{1}{SEER_{base}} - \frac{1}{SEER_{ee}}\right) \times EFLH$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
$SEER_{base}$	=	Efficiency of the baseline equipment
$SEER_{ee}$	=	Efficiency of the efficient equipment
EFLH	=	Effective Full Load Hours

[51] http://www.deeresources.com/

11.2.1.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate coincident peak demand saving impacts per ton for this measure. Numeric values for the variables can be found in Table 11-3.

$$\Delta kW_{Coincident} = \left(\frac{1}{EER_{base}} - \frac{1}{EER_{ee}}\right) \times LF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
EER_{base}	=	Efficiency of the baseline equipment, expressed as SEER or EER
EER_{ee}	=	Efficiency of the efficient equipment, expressed as SEER or EER
CF	=	Coincidence Factor
LF	=	Load Factor

11.2.1.11 *Algorithm Input Values by Measure*

For baseline values, refer to Table 11-1.

Table 11-3: Measure Lookup Values - Single Phase Unitary Equipment

Measure Type	$SEER_{ee}$	EER_{ee}	EFLH	CF	LF	Incremental Cost ($/ton)
Packaged and Splits Single Phase AC ≤ 65,000 Btu/h	14.3	12.0	2590	0.89	1.0	88
	15.1	12.4	2590	0.89	1.0	135
	16.1	12.6	2590	0.89	1.0	202
	17.0	12.8	2590	0.89	1.0	269
	20.0	13.6	2590	0.89	1.0	471

11.2.2 Three-Phase Package and Split System Unitary Equipment

11.2.2.1 Applicability

Replace on Burnout and New Construction

11.2.2.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction
- » Small Business
- » Schools

11.2.2.3 Measure Description

This HVAC measure promotes the installation of high-efficiency unitary three phase equipment, both package and split system. This measure could apply to the replacing of an existing unit at the end of its useful life or the installation of a new unit in a new or existing building. The incentive is determined by two components: an equipment incentive and an efficiency incentive, which are applied per ton of cooling installed.

11.2.2.4 Baseline Equipment Definition

Table 11-4: Baseline Equipment Efficiencies

Measure Size	Tier	$SEER_{base}$	$IEER_{base}$	EER_{base}	$HSPF_{base}$
<65kBtu/h	1	13.0		11.2	7.7
	2	13.0		11.2	7.7
65-135kBtu/h	0		11.2	11.0	11.3
	1		11.2	11.0	11.3
	2		11.2	11.0	11.3
135-240kBtu/h	0		10.8	10.8	10.9
	1		10.8	10.8	10.9
	2		10.8	10.8	10.9
≥240kBtu/h	0		10.1	9.8	10.9
	1		10.1	9.8	10.9
	2		10.1	9.8	10.9

Source: ASHRAE 90.1 2004 Standards, EERE Appliance Standards, AHRI Database

11.2.2.5 *Efficient Equipment Definition*

All packaged and split system cooling equipment must meet Air-Conditioning and Refrigeration Institute (AHRI) standards (210/240-2008 or 340/360-2007), be UL listed and use a minimum ozone-depleting refrigerant (e.g., HCFC or HFC). Equipment that meets the minimum qualifying efficiency rating is eligible for an incentive. Equipment that exceeds the minimum qualifying efficiency for the equipment size category is eligible for an efficiency incentive (added on a prorated basis).

Table 11-5: Minimum Qualifying Efficiencies

Measure Size	Heating Section Type	Subcategory	Tier	$SEER_{min}$	$IEER_{base}$	EER_{min}
<65kBtu/h	All	Split System	1	14.0		12.0
			2	15.0		12.5
		Single Package	1	14.0		11.6
			2	15.0		12.0
65-135kBtu/h	Electric Resistance	Split System & Single Package	0		11.8	11.7
			1		13.0	11.7
			2		14.0	12.2
	All Other	Split System & Single Package	0		11.6	11.5
			1		12.8	11.5
			2		13.8	12.0
135-240kBtu/h	Electric Resistance	Split System & Single Package	0		11.8	11.7
			1		12.5	11.7
			2		13.2	12.2
	All Other	Split System & Single Package	0		11.6	11.5
			1		12.3	11.5
			2		13.0	12.0
≥240kBtu/h	Electric Resistance	Split System & Single Package	0		10.6	10.5
			1		11.3	10.5
			2		12.3	10.8
	All Other	Split System & Single Package	0		10.4	10.3
			1		11.1	10.3
			2		12.1	10.6

Source: CEE Commercial Unitary AC and HP Specification Efficiency Requirements

11.2.2.6 Unit Basis

This measure's savings and incremental measure cost are determined based on a "per kBtu/h" basis.

11.2.2.7 *Effective Useful Life*

This measure has an effective useful life of 20 years determined from DEER 2008[52].

11.2.2.8 *Incremental Measure Cost*

The incremental cost per ton for this measure varies depending on the unit type, unit size, and unit S/IEER and includes the total material and labor costs. Incremental costs are based on participating contractor interviews and review of program invoices.

11.2.2.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts per kBtu/h for this measure. For AC units ≤ 65,000 Btu/h, use SEER instead of IEER to calculate ΔkWh. Numeric values for the variables can be found in Table 11-6.

$$\Delta kWh = [(\frac{1}{S/IEER_{base}} - \frac{1}{S/IEER_{ee}}) \times EFLH_{cooling} + 0.5 \times (\frac{1}{HSPF_{base}} - \frac{1}{HSPF_{ee}}) \times EFLH_{heating}]$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
$SEER_{base}$	=	Efficiency of the baseline equipment for units <65 kBtuh
$SEER_{ee}$	=	Efficiency of the efficient equipment for units <65 kBtuh
$IEER_{base}$	=	Efficiency of the baseline equipment
$IEER_{ee}$	=	Efficiency of the efficient equipment
$HSPF_{base}$	=	Heating Seasonal Performance Factor
$HSPF_{ee}$	=	Heating Seasonal Performance Factor
$EFLH_{cooling}$	=	Cooling Effective Full Load Hours
$EFLH_{heating}$	=	Heating Effective Full Load Hours
0.5	=	Proportion of heat pumps

11.2.2.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate coincident peak demand saving impacts per kBtu/h for this measure. Numeric values for the variables can be found in Table 11-6.

$$\Delta kW_{Coincident} = (\frac{1}{EER_{base}} - \frac{1}{EER_{ee}}) \times LF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)

[52] http://www.deeresources.com/

EER_{base}	=	Efficiency of the baseline equipment
EER_{ee}	=	Efficiency of the efficient equipment
CF	=	Coincidence Factor
LF	=	Load Factor

11.2.2.11 Algorithm Input Values by Measure

For baseline values, refer to Table 11-4.

Table 11-6: Measure Lookup Values - Three-Phase Unitary Equipment

Measure Size	Tier	$SEER_{ee}$	$IEER_{ee}$	EER_{ee}	$HSPF_{ee}$	$EFLH_{cooling}$	$EFLH_{heating}$	CF	LF	Incremental Cost ($/kBtu/h)
<65kBtu/h	1	14.0		11.6	8.3	2497	227	0.89	1.0	13.63
	2	15.0		12.0	8.8	2497	227	0.89	1.0	18.07
65-135kBtu/h	0		11.7	11.6	11.6	2497	227	0.89	1.0	7.18
	1		12.9	11.6	11.6	2497	227	0.89	1.0	10.66
	2		13.9	12.1	11.6	2497	227	0.89	1.0	14.13
135-240kBtu/h	0		11.7	11.6	10.9	2497	227	0.89	1.0	8.53
	1		12.4	11.6	10.9	2497	227	0.89	1.0	12.66
	2		13.1	12.1	10.9	2497	227	0.89	1.0	16.78
≥240kBtu/h	0		10.5	10.4	10.9	2497	227	0.89	1.0	9.60
	1		11.2	10.4	10.9	2497	227	0.89	1.0	14.24
	2		12.2	10.7	10.9	2497	227	0.89	1.0	18.89

11.2.3 Packaged Terminal Air Conditioners and Heat Pumps

11.2.3.1 Applicability

Replace on Burnout and New Construction

11.2.3.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- Large Existing
- New Construction
- Small Business
- Schools

11.2.3.3 Measure Description

This HVAC measure promotes the installation of packaged terminal air conditioners and heat pumps. This measure could apply to the replacing of an existing unit at the end of its useful life or the installation of a new unit in a new or existing building. The incentive is determined by two components: an equipment incentive and an efficiency incentive, which are applied per ton of cooling installed.

11.2.3.4 Baseline Equipment Definition

Table 11-7: Baseline Equipment Efficiencies

Measure	Size Range (kBtuh)	EER_{base}
Packaged Terminal AC	7.0	10.69
Packaged Terminal AC	8.0	10.68
Packaged Terminal AC	10.0	10.22
Packaged Terminal AC	12.9	9.64

11.2.3.5 Efficient Equipment Definition

All packaged units must meet Air-Conditioning and Refrigeration Institute (AHRI) standards (210/240-2008 or 340/360-2007), be UL listed and use a minimum ozone-depleting refrigerant (e.g., HCFC or HFC). Equipment that meets the minimum qualifying efficiencies in Table 11-8 is eligible for an incentive. Equipment that exceeds the minimum qualifying efficiency for the equipment size category is eligible for an efficiency incentive (added on a prorated basis).

Table 11-8: Minimum Qualifying Efficiencies

Measure	Size Range (kBtuh)	EER_{min}
Packaged Terminal AC	7.0	11.01
Packaged Terminal AC	8.0	10.79
Packaged Terminal AC	10.0	10.37
Packaged Terminal AC	12.9	9.75

Source: ASHRAE 90.1 2004 Standards

11.2.3.6 *Unit Basis*

This measure's savings and incremental measure cost are determined based on a "per kBtu/h" basis.

11.2.3.7 *Effective Useful Life*

This measure has an effective useful life of 15 years determined from DEER 2008[53].

11.2.3.8 *Incremental Measure Cost*

The incremental cost per ton for this measure varies depending on the unit type, unit size, and unit EER and includes the total material and labor costs. Incremental costs are based on DEER data.

11.2.3.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 11-9.

$$\Delta \text{kWh} = \left(\frac{1}{\text{EER}_{\text{base}}} - \frac{1}{\text{EER}_{\text{ee}}}\right) \times \text{EFLH}$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
EER_{base}	=	Efficiency of the baseline equipment, expressed as EER
EER_{ee}	=	Efficiency of the efficient equipment, expressed as EER
EFLH	=	Effective Full Load Hours

11.2.3.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 11-9.

[53] http://www.deeresources.com/

$$\Delta kW_{Coincident} = \left(\frac{1}{EER_{base}} - \frac{1}{EER_{ee}}\right) \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
EER_{base}	=	Efficiency of the baseline equipment, expressed as EER
EER_{ee}	=	Efficiency of the efficient equipment, expressed as EER
CF	=	Coincidence Factor

11.2.3.11 Algorithm Input Values by Measure

For baseline values, refer to Table 11-7.

Table 11-9: Measure Lookup Values - Packaged Terminal Equipment

Measure Type	Size Range (kBtuh)	Avg. Unit Size (kBtuh)	EER_{ee}	EFLH	CF	Incremental Cost ($/unit)
Packaged Terminal AC	0.0-7.0	7.0	12.40	4726	0.95	138
Packaged Terminal AC	**7.1-9.0**	**8.0**	**12.20**	**4726**	**0.95**	**108**
Packaged Terminal AC	9.1-12.0	10.0	11.75	4726	0.95	108
Packaged Terminal AC	**12.1+**	**12.9**	**10.48**	**4726**	**0.95**	**98**

11.2.4 Water-Cooled Chillers

11.2.4.1 Applicability

Replace on Burnout and New Construction

11.2.4.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- Large Existing
- New Construction
- Small Business
- Schools

11.2.4.3 Measure Description

This HVAC measure promotes the installation of high-efficiency water-cooled chillers. This measure could apply to the replacing of an existing unit at the end of its useful life or the installation of a new unit in a new or existing building. The incentive is determined by two components: an equipment incentive and an efficiency incentive, which are applied per ton of cooling installed.

11.2.4.4 Baseline Equipment Definition

Table 11-10: Water-Cooled Chillers Baseline Equipment Efficiencies

Measure	Size	$IPLV_{base}$ (kW/ton)	FLV_{base} (kW/ton)
Water-Cooled Chillers	< 150 Tons	0.71	0.79
	150-300 Tons	0.64	0.72
	>300 Tons	0.57	0.64

Source: ASHRAE 90.1 2004

11.2.4.5 Efficient Equipment Definition

Chiller must meet ARI standards 550/590-2003, be UL listed and use a minimum ozone-depleting refrigerant (e.g., HCFC or HFC). The ARI net capacity value should be used to determine the chiller tones. Chiller efficiency rating must be based on ARI Standard 550/590-2003 for IPLV Standard Conditions and not based on full-load conditions. Equipment that meets the minimum qualifying efficiency rating is eligible for an incentive. Minimum qualifying efficiency ratings for chillers are same with baseline equipment efficiencies, for minimum qualifying efficiencies see Table 11-10. Equipment that exceeds the minimum qualifying efficiency for the equipment size category is eligible for an efficiency incentive (added on a prorated basis). For energy efficient equipment values, refer to the Table 11-11.

11.2.4.6 *Unit Basis*

This measure's savings and incremental measure cost are determined based on a "per ton" basis.

11.2.4.7 *Effective Useful Life*

This measure has an effective useful life of 20 years determined from DEER 2008[54].

11.2.4.8 *Incremental Measure Cost*

The incremental cost per ton for this measure varies depending on the unit type, unit size, and unit IPLV and includes the total material and labor costs. Incremental costs are sourced from DEER 2008.

11.2.4.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts per ton for this measure. Numeric values for the variables can be found in Table 11-11.

$$\Delta kWh = (IPLV_{ee} - IPLV_{base}) \times SF \times F \times EFLH$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
$IPLV_{ee}$	=	Integrated Part Load Value for the efficient chiller (kW/ton)
$IPLV_{base}$	=	Integrated Part Load Value for the baseline chiller (kW/ton)
SF	=	Sizing Factor
F	=	APLV to IPLV conversion factor
EFLH	=	Effective Full Load Hours

11.2.4.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate coincident peak demand saving impacts per ton for this measure. Numeric values for the variables can be found in Table 11-11.

$$\Delta kW_{Coincident} = (FLV_{ee} - FLV_{base}) \times SF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
FLV_{ee}	=	Full Load Value for the efficient chiller (kW/ton)
FLV_{base}	=	Full Load Value for the baseline chiller (kW/ton)
CF	=	Coincidence Factor
SF	=	Sizing Factor

[54] http://www.deeresources.com/

11.2.4.11 *Algorithm Input Values by Measure*

For baseline values, refer to Table 11-10.

Table 11-11: Measure Lookup Values - Water-Cooled Chillers

Measure Type	Size	FLV_{ee}	$IPLV_{ee}$	APLV-IPLV Factor (F)	EFLH	CF	SF	Incremental Cost ($/ton)
Water-Cooled Chillers	<150 tons	0.79	0.680	1.044	2154	0.91	0.8	22
		0.77	0.622	1.071	2154	0.91	0.8	93
		0.75	0.575	1.027	2154	0.91	0.8	154
		0.71	0.465	1.033	2154	0.91	0.8	279
Water-Cooled Chillers	150-300 tons	0.72	0.57	1.082	2154	0.91	0.8	65
		0.65	0.53	1.059	2154	0.91	0.8	166
		0.63	0.52	1.053	2154	0.91	0.8	204
		0.64	0.48	1.048	2154	0.91	0.8	228
		0.63	0.44	1.047	2154	0.91	0.8	261
		0.62	0.42	1.071	2154	0.91	0.8	287
		0.63	0.34	1.017	2154	0.91	0.8	337
Water-Cooled Chillers	>300 tons	0.59	0.55	1.004	2154	0.91	0.8	71
		0.58	0.51	1.040	2154	0.91	0.8	111
		0.57	0.50	1.040	2154	0.91	0.8	137
		0.54	0.44	1.044	2154	0.91	0.8	219
		0.60	0.39	1.054	2154	0.91	0.8	188
		0.59	0.36	1.062	2154	0.91	0.8	234
		0.53	0.33	1.039	2154	0.91	0.8	313

11.2.5 Air-Cooled Chillers

11.2.5.1 Applicability

Replace on Burnout and New Construction

11.2.5.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

11.2.5.3 Measure Description

This HVAC measure promotes the installation of high-efficiency air-cooled chillers. This measure could apply to the replacing of an existing unit at the end of its useful life or the installation of a new unit in a new or existing building. The incentive is determined by two components: an equipment incentive and an efficiency incentive, which are applied per ton of cooling installed.

11.2.5.4 Baseline Equipment Definition

Table 11-12: Air-Cooled Chillers Baseline Equipment Efficiencies

Measure	Size	$IPLV_{base}$ (kW/ton)	FLV_{base} (kW/ton)
Air-Cooled Chillers	< 150 Tons	1.15	1.26
Air-Cooled Chillers	≥150 Tons	1.15	1.26

Source: ASHRAE 90.1 2004

11.2.5.5 Efficient Equipment Definition

Chiller must meet ARI standards 550/590-2003, be UL listed and use a minimum ozone-depleting refrigerant (e.g., HCFC or HFC). The ARI net capacity value should be used to determine the chiller tones. Chiller efficiency rating must be based on ARI Standard 550/590-2003 for IPLV Standard Conditions and not based on full-load conditions. Equipment that meets the minimum qualifying efficiency rating is eligible for an incentive. Minimum qualifying efficiency ratings for chillers are same with baseline equipment efficiencies, for minimum qualifying efficiencies see Table 11-12. Equipment that exceeds the minimum qualifying efficiency for the equipment size category is eligible for an efficiency incentive (added on a prorated basis). For energy efficient equipment values, refer to the Table 11-13.

11.2.5.6 *Unit Basis*

This measure's savings, and incremental measure cost are determined based on a "per ton" basis.

11.2.5.7 *Effective Useful Life*

This measure has an effective useful life of 20 years determined from DEER 2008[55].

11.2.5.8 *Incremental Measure Cost*

The incremental cost per ton for this measure varies depending on the unit type, unit size, and unit IPLV and includes the total material and labor costs. Incremental costs are sourced from DEER 2008.

11.2.5.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts per ton for this measure. Numeric values for the variables can be found in Table 11-13.

$$\Delta kWh = (IPLV_{ee} - IPLV_{base}) \times SF \times F \times EFLH$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
$IPLV_{ee}$	=	Integrated Part Load Value for the efficient chiller (kW/ton)
$IPLV_{base}$	=	Integrated Part Load Value for the baseline chiller (kW/ton)
SF	=	Sizing Factor
F	=	APLV to IPLV conversion factor
EFLH	=	Effective Full Load Hours

11.2.5.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate coincident peak demand saving impacts per ton for this measure. Numeric values for the variables can be found in Table 11-13.

$$\Delta kW_{Coincident} = (FLV_{ee} - FLV_{base}) \times SF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
FLV_{ee}	=	Full Load Value for the efficient chiller (kW/ton)
FLV_{base}	=	Full Load Value for the baseline chiller (kW/ton)
CF	=	Coincidence Factor
SF	=	Sizing Factor

[55] http://www.deeresources.com/

11.2.5.11 *Algorithm Input Values by Measure*

For baseline values, refer to Table 11-12.

Table 11-13: Measure Lookup Values - Air-Cooled Chillers

Measure Type	Size	FLV_{ee}	$IPLV_{ee}$	APLV-IPLV Factor	EFLH	CF	SF	Incremental Cost ($/ton)
Air Cooled Chillers	<150 Tons	1.20	1.10	1.03	2052	0.91	0.8	29
		1.20	1.02	1.03	2052	0.91	0.8	74
		1.20	0.96	1.03	2052	0.91	0.8	107
		1.23	0.89	1.03	2052	0.91	0.8	146
		1.19	0.77	1.02	2052	0.91	0.8	212
Air Cooled Chillers	> 150 Tons	1.24	1.09	1.03	2052	0.91	0.8	38
		1.24	1.02	1.03	2052	0.91	0.8	74
		1.24	0.93	1.04	2052	0.91	0.8	123
		1.20	0.91	1.02	2052	0.91	0.8	137
		1.26	0.79	1.03	2052	0.91	0.8	201

11.2.6 Economizers

11.2.6.1 Applicability

Retrofit

11.2.6.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction
- » Small Business
- » Schools

11.2.6.3 Measure Description

This HVAC measure promotes the installation of economizers on packaged cooling equipment. This measure could apply to the installation of economizers on existing units or with purchase of new units in new or existing buildings. The incentive is determined based on the capacity in tons of the cooling unit.

11.2.6.4 Baseline Equipment Definition

Baseline equipment for this measure is packaged cooling equipment with no economizers.

11.2.6.5 Efficient Equipment Definition

Economizers must be capable of automatically modulating between 5% and 95%.

11.2.6.6 Unit Basis

This measure's savings, and incremental measure cost are determined based on a "per ton" basis.

11.2.6.7 Effective Useful Life

This measure has an effective useful life of 15 years determined from DEER 2008[56].

11.2.6.8 Incremental Measure Cost

The incremental cost per ton for this measure varies depending on the unit type, unit size, and economizer and includes the total material and labor costs.

[56] http://www.deeresources.com/

11.2.6.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts per ton for this measure. Numeric values for the variables can be found in Table 11-14.

$$\Delta kWh = 12/EER_{ee} \times ESF \times EFLH$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
EER_{ee}	=	Energy Efficiency Ratio for the efficient air-cooling unit (kW/ton)
ESF	=	Energy Savings Factor
EFLH	=	Effective Full Load Hours
12	=	EER to kW/ton conversion factor

11.2.6.10 *Coincident Peak Demand Savings Algorithm*

There are no expected coincident peak demand savings impacts for this measure given that economizer savings are realized outside of the utility system peak.

11.2.6.11 *Algorithm Input Values by Measure*

Table 11-14: Measure Lookup Values - Economizers

Measure Type	Average Size	EER_{ee}	ESF	EFLH	CF	Incremental Cost ($/unit)
Economizers	11.73	9.27	10%	1934	0.87	80

11.2.7 Evaporative Sub cooling

11.2.7.1 Applicability

Retrofit

11.2.7.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction
- » Small Business
- » Schools

11.2.7.3 Measure Description

This HVAC measure promotes the installation of supplemental evaporative sub cooling system on new cooling towers/heat exchanger or new evaporative fluid coolers to make existing air-cooled HVAC equipment more efficient. This measure applies to the installation of new sub cooling units on new cooling tower/heat exchangers or new evaporative fluid coolers.

11.2.7.4 Baseline Equipment Definition

Baseline equipment for this measure is new cooling tower/heat exchanger or new evaporative fluid coolers with no sub cooling. Baseline EER is calculated as 9.01Btu/W-h.

11.2.7.5 Efficient Equipment Definition

Efficient equipment must be added between the existing direct expansion (DX) condenser and the metering device. Efficient equipment must reject heat to a new cooling tower/heat exchanger or to a new evaporative fluid cooler.

11.2.7.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined based on a "per ton" basis.

11.2.7.7 Effective Useful Life

This measure has an effective useful life of 15 years per Energy Innovation Group.

11.2.7.8 *Incremental Measure Cost*

The incremental cost per ton for this measure varies depending on the unit type, unit size, and sub cooling equipment and includes the total material, annual maintenance and labor costs.

11.2.7.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts per ton for this measure. Numeric values for the variables can be found in Table 11-15.

$$\Delta kWh = \left(\frac{1}{EER_{base}} - \frac{1}{EER_{ee}}\right) \times 12 \times EFLH$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
EER_{base}	=	Efficiency of the baseline equipment, expressed as EER
EER_{ee}	=	Efficiency of the efficient equipment, expressed as EER
EFLH	=	Effective Full Load Hours
12	=	EER to kW/ton conversion factor

11.2.7.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate coincident peak demand saving impacts per ton for this measure. Numeric values for the variables can be found in Table 11-15.

$$\Delta kW_{Coincident} = \left(\frac{1}{EER_{base}} - \frac{1}{EER_{ee}}\right) \times 12 \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
EER_{base}	=	Efficiency of the baseline equipment, expressed as EER
EER_{ee}	=	Efficiency of the efficient equipment, expressed as EER
CF	=	Coincidence Factor
12	=	EER to kW/ton conversion factor

11.2.7.11 *Algorithm Input Values by Measure*

Table 11-15: Measure Lookup Values - Evaporative Sub-Cooling

Measure Type	EER_{base}	EER_{ee} w/subcooling	Water Consumed (gal/ton)	EFLH	CF	Incremental Cost ($/ton)
Sub cooling	9.0	14.0	438	1902	0.93	828

11.2.8 Programmable Thermostats

11.2.8.1 Applicability

Retrofit

11.2.8.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction
- » Small Business
- » Schools

11.2.8.3 Measure Description

This HVAC measure promotes the installation of programmable thermostat. This measure could apply to the installation of a new unit in a new or existing building. The incentive is determined per unit basis.

11.2.8.4 Baseline Equipment Definition

Baseline equipment for this measure is a non-programmable thermostat.

11.2.8.5 Efficient Equipment Definition

Efficient equipment is a programmable thermostat with 7-day, 5-2, or 5-1-1 programming capability.

11.2.8.6 Unit Basis

This measure's savings, and incremental measure cost are determined based on a "per unit" basis. The total annual savings of thermostats are determined based on a "per sq.ft." basis.

11.2.8.7 Effective Useful Life

This measure has an effective useful life of 11 years determined from DEER 2008[57].

11.2.8.8 Incremental Measure Cost

The incremental cost can be found in Table 11-16.

[57] http://www.deeresources.com/

11.2.8.9 *Annual Energy Savings Algorithm*

Numeric values for the variables can be found in Table 11-16. Savings for programmable thermostats are based on calibrated energy simulation modeling and thus presented as deemed savings. The total annual savings of thermostats are determined based on a "per sq.ft." basis.

11.2.8.10 *Coincident Peak Demand Savings Algorithm*

Numeric values for the deemed savings values and the variables can be found in Table 11-16.

11.2.8.11 *Algorithm Input Values by Measure*

Table 11-16: Lookup Values - Programmable Thermostat Measure

Measure Type	Building Area per Thermostat (sq.ft.)	Energy Savings (kWh/sq.ft.)	CF	Incremental Cost ($/ton)
Programmable Thermostats	1,264	2.12	0	204

11.2.9 HVAC Quality Installation

11.2.9.1 Applicability

Replace on Burnout and New Construction

11.2.9.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction
- » Small Business
- » Schools

11.2.9.3 Measure Description

This HVAC measure promotes the quality installation of HVAC equipment and is split into two phases. Phase I includes sizing, testing and repair activities. Phase II involves sealing ducts based on the Phase I test results. This measure could apply to the replacing of an existing unit at the end of its useful life or the installation of a new unit in a new or existing building. The incentive is determined "per unit" basis, with additional incentives for Phase II based on the tonnage capacity of the unit.

11.2.9.4 Baseline Equipment Definition

Baseline definition for this measure is standard HVAC installation with no quality check.

11.2.9.5 Efficient Equipment Definition

Phase I

For system sizing, contractor to use Air Conditioning Contractors Association (ACCA) standard calculations and to provide documentation for:

- o Manual N for load estimation
- o Manual CS for system selection

For Refrigerant Charge and Air Flow (RCAF):

- o Perform RCAG Testing
- o Correct refrigerant charge and/or air flow to meet the criteria in Table 11-17.
- o Supply all equipment pressures, sub cool and superheat readings, indoor (return) dry-bulb and wet-bulb, outdoor ambient temperature, indoor coil temperature split and duct static readings for return and supply duct.

Phase II

For ducts outside the thermal envelope with leakage >25 CFM per ton or ducts outside the thermal envelope with leakage >40CFM per ton:

- Seal ducts until leakage is below 25 CFM per ton. Leakage of up to 60 CFM per ton is allowed for major renovation projects where the ducts were not replaced.
- Measure duct leakage before and after sealing to verify that required leakage targets were met.

Table 11-17: RCAF Criteria

System Type	Criteria
Advanced Tune-up Testing Requirements	Outdoor temperature must be 55°F - 115°F for systems with R410A equipment. Outdoor temperature must be 60°F - 115°F for systems with R22 equipment. Indoor dry-bulb return air plenum must be between 70°F - 84°F during the test. Indoor wet-bulb (return) must be 50°F or higher during the test.
For Fixed Orifice Systems	**+/- 5°F of Target Superheat** **+ 3°F / -5°F of Target Temp Split**
For systems with TXV	+/- 3°F of Target Sub cooling + 3°F / -5°F of Target Temp Split
All	**Air flow 325 - 450 CFM per ton or** **+ 3°F / -5°F of Target Temp Split between supply and return air**

11.2.9.6 Unit Basis

This measure's savings and incremental measure cost are determined based on a "per unit" basis.

11.2.9.7 Effective Useful Life

This measure has an effective useful life of 10 years for Phase I and 15 years for Phase II determined from the DEER 2008.

11.2.9.8 Incremental Measure Cost

The incremental cost per ton for this measure varies depending on the unit type, unit size and includes the total material and labor costs.

11.2.9.9 Annual Energy Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts per ton for this measure. Numeric values for the variables can be found in Table 11-18.

$$\Delta kWh = S \times 12/EER_{ee} \times ESF \times EFLH$$

Where:

ΔkWh = Energy savings for measure (in kWh)

EER_{ee}	=	Energy Efficiency Ratio for the efficient air-cooling unit (kW/ton)
ESF	=	Energy Savings Factor
EFLH	=	Effective Full Load Hours
S	=	Unit Size in Tons
12	=	EER to kW/ton conversion factor

11.2.9.10 Coincident Peak Demand Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts per ton for this measure. Numeric values for the variables can be found in Table 11-18.

$$\Delta kWh = S \times 12/EER_{ee} \times DSF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
EER_{ee}	=	Energy Efficiency Ratio for the efficient air-cooling unit (kW/ton)
DSF	=	Demand Savings Factor
S	=	Unit Size in Tons
12	=	EER to kW/ton conversion factor

11.2.9.11 Algorithm Input Values by Measure

Table 11-18: Measure Lookup Values - HVAC Quality Installation

Measure Type	Average Size	EER_{ee}	DSF	ESF	EFLH	CF	Incremental Cost ($/ton)
Phase 1	15.9	9.46	7%	12%	1964	0.94	21
Phase 2	**11.5**	**9.46**	**11%**	**11%**	**1964**	**0.94**	**40**

11.2.10 HVAC System Testing and Repair

11.2.10.1 Applicability

Retrofit

11.2.10.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» Small Business
» Schools

11.2.10.3 Measure Description

This HVAC measure promotes three different testing and repairing methods to be performed on existing (DX) packaged or split system cooling units. This measure consist of 1) Advanced Diagnostic Tune-up; 2) Economizer Repair; and 3) Duct Test & Repair and could apply on an existing unit. The incentive is determined "per unit" basis, with additional incentives for Duct Test and Repair based on the tonnage capacity of the unit.

Advanced Diagnostic Tune-up
Advanced Diagnostic Tune-up consists of an air conditioning equipment performance test-in with specialized program approved specialized test equipment, tune-up with repairs and a test-out. Refrigerant charge and air flow verification, belt replacement, air filters change, condenser coil cleaning with a non-acidic chemical, evaporator coil cleaning, cleaning condensate drain lines, electrical connections checked and tightened, economizer functional testing, and any repairs needed to bring the system back to the manufacturer's specifications.

Economizer Repair
Economizer repair is completed if economizer does not open or close under simulated cold or hot outdoor temperatures.

Duct Test & Repair
The Duct Testing & Repair measure uses diagnostic equipment to measure and repair duct leakage. The first step is to perform "Duct Leakage Test In" to determine total leakage. If system leakage is greater than 60 CFM per ton, seal ducts until leakage is below 60 CFM per ton or until leakage is reduced by 20% of total fan flow. Measure duct leakage (Test Out) after sealing or repairing duct system using same test procedure as the initial test to verify that the required leakage reduction is achieved.

11.2.10.4 *Baseline Equipment Definition*

Baseline equipment for "Advanced Diagnostic Tune-up" measure is 2 ton and up existing DX packaged or split systems with outdoor temperature 55°F or higher for systems with R410A refrigerant and 60°F or higher for systems with R22 refrigerant.

Baseline for "Economizer Repair" measure is malfunctioning economizer that does not open or close under simulated cold or hot outdoor temperatures.

Baseline for "Duct Test & Repair" measure is ducts located in the "unconditioned" space.

11.2.10.5 *Efficient Equipment Definition*

Efficient definition for "Advanced Diagnostic Tune-up" measure is the indoor return air plenum temperature is 70°F or higher at the end of the test cycle.

Efficient definition for "Economizer Repair" is economizer functioning properly under simulated cold or hot outdoor temperatures.

Efficient definition for "Duct Test & Repair" measure is ducts with 60 CFM per ton leakage or less.

11.2.10.6 *Unit Basis*

This measure's savings, and incremental measure cost are determined based on a "per unit" basis.

11.2.10.7 *Effective Useful Life*

This measure has an effective useful life of 5 years determined from the DEER 2008.

11.2.10.8 *Incremental Measure Cost*

The incremental cost per ton for this measure varies depending on the unit type, unit size, and economizer and includes the total material and labor costs.

11.2.10.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts per ton for this measure. Numeric values for the variables can be found in Table 11-19.

$$\Delta kWh = S \times 12/EER_{ee} \times ESF \times EFLH$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
EER_{ee}	=	Energy Efficiency Ratio for the efficient air-cooling unit (kW/ton)

ESF	=	Energy Savings Factor
EFLH	=	Effective Full Load Hours
S	=	Unit Size in Tons
12	=	EER to kW/ton conversion factor

11.2.10.10 Coincident Peak Demand Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts per ton for this measure. Numeric values for the variables can be found in Table 11-19.

$$\Delta kWh = S \times 12/EER_{ee} \times DSF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
EER_{ee}	=	Energy Efficiency Ratio for the efficient air-cooling unit (kW/ton)
DSF	=	Demand Savings Factor
S	=	Unit Size in Tons
12	=	EER to kW/ton conversion factor

11.2.10.11 *Algorithm Input Values by Measure*

Table 11-19: Measure Lookup Values - HVAC Test and Repair

Measure Type	Size Range (Tons)	Average Size	EER_{ee}	DSF	ESF	EFLH	CF	Incremental Cost ($/unit)
Advanced Diagnostic Tune Up (ADTU)	<6	4.64	8.93	7%	7%	1827	0.93	334
	6-10.9	8.03	8.93	7%	7%	1827	0.93	489
	11-19.9	14.58	8.93	7%	7%	1827	0.93	718
	20+	22.70	8.93	7%	7%	1827	0.93	984
Economizer (ECON)	<6	4.62	8.93	5%	5%	1827	0.93	113
	6-10.9	8.01	8.93	5%	5%	1827	0.93	150
	11-19.9	14.46	8.93	5%	5%	1827	0.93	188
	20+	22.70	8.93	5%	5%	1827	0.93	225
Duct Test and Repair (DTR)	<6	4.51	8.93	11%	11%	1827	0.93	999
	6-10.9	7.77	8.93	11%	11%	1827	0.93	1329
	11-19.9	13.75	8.93	11%	11%	1827	0.93	1863
	20+	22.70	8.93	11%	11%	1827	0.93	2305

12. Solutions for Business – Motors

12.1 Algorithm Inputs

12.1.1 Hours of Operation/ Equivalent Full Load Hours (EFLH)

The EFLH is defined as the total number of hours that equipment is in full operation. Annual hours of operation for different measure types are derived from a combination of data from the U.S. Department of Energy's (DOE) Benchmark Prototype Models[58], the EUDAP conducted by APS and the Green Motors Practices Group[59]. Variations within measures are due to different operating conditions for different buildings.

12.1.2 Horsepower (HP)

HP is the rated horsepower of the energy efficient motor. For constant speed and uniformly loaded motors, the prescriptive measurement and verification protocols described below apply for replacement of old motors with new energy efficient motors of the same rated horsepower. Horsepower values used in estimating savings are derived from program implementation tracking data and on-site verification.

12.1.3 HP to kWh Conversion Factor

0.746 is the conversion factor between HP and kWh.

12.1.4 Baseline Full Load Efficiency - ODP and TEFC (η_{base})

The η_{base} is the efficiency of the baseline motor. Efficiencies are based on NEMA premium efficiency motor standards (see Table 12-1).

12.1.5 Efficient Full Load Efficiency - ODP and TEFC (η_{ee})

The η_{ee} is the efficiency of the efficient motor. Efficiencies are based on nameplate data (see Table 12-2) derived from program implementation tracking data and on-site verification.

12.1.6 Baseline Full Load Efficiency - Green Motor Rewind (η_{rewind})

The η_{rewind} is the efficiency of the baseline motor. Efficiencies are based on the standard rewind efficiencies.

12.1.7 Efficient Full Load Efficiency - Green Motor Rewind Applications ($\eta_{average}$)

The $\eta_{average}$ is the efficiency of the efficient motor. Efficiencies are based on the average of NEMA premium efficiencies for each size of motors at different RPMs.

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[58] http://www.energycodes.gov/development/commercial/90.1_models

[59] "Quality Motor Rewinding an Energy Efficiency Measure" established by the Green Motors Practices Group (GMPG).

12.1.8 Nominal Full Load Efficiency - VSD Applications (η_{motor})

The η_{motor} is the efficiency of the motor at the full-rated load. This can be either an energy efficient motor or standard efficiency motor.

12.1.9 Load Factor (LF)

The LF is the ratio between the actual load and the rated load. Values for load factor are based on review of typical sizing calculations for commercial and industrial motor applications.

12.1.10 Coincidence Factor (CF)

The CF is the fraction of the peak demand of a population that is in operation at the time of APS' system peak. Values for coincidence factor are based on review of typical load profiles for commercial and industrial motor applications.

12.1.11 Demand Savings Factor (DSF)

The DSF represents the percent savings over baseline energy demand. This value is based on a review of typical load shapes for commercial and industrial motor applications. The savings factor is based on fan/pump affinity laws that show motor power is proportional to the cube of motor speed.

12.1.12 Energy Savings Factor (ESF)

The ESF represents the percent savings over baseline energy consumption. This value is based on a review of typical load shapes for commercial and industrial motor applications. The savings factor is based on fan/pump affinity laws that show motor power is proportional to the cube of motor speed.

12.2 *Measure Characterization*

12.2.1 Open Drip-Proof (ODP) and Totally Enclosed Fan-Cooled (TEFC) Motors

12.2.1.1 Applicability

Replace on Burnout and New Construction

12.2.1.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction
- » Small Business
- » Schools

12.2.1.3 Measure Description

This motor measure promotes the replacement of existing motors with three-phase induction motors of open drip-proof (open) and totally enclosed fan-cooled (closed) classifications. It is recommended to consider matching water or air flows (GPM, CFM) of the existing pump or fan when installing energy efficient motors that inherently have higher speeds (less slip) to increase energy savings. The measure incentives are based on the motor's Nominal Full Load Efficiencies that exceed the efficiency standards based on the Table 12-1.

Table 12-1: Baseline Premium Motor Nominal Efficiencies

	Open Drip Proof (ODP) Speed (RPM)			Totally Enclosed Fan Cooled (TEFC) Speed (RPM)		
Size HP	1200	1800	3600	1200	1800	3600
1	82.50%	85.50%	77.00%	82.50%	85.50%	77.00%
1.5	86.50%	86.50%	84.00%	87.50%	86.50%	84.00%
2	87.50%	86.50%	85.50%	88.50%	86.50%	85.50%
3	88.50%	89.50%	85.50%	89.50%	89.50%	86.50%
5	89.50%	89.50%	86.50%	89.50%	89.50%	88.50%
7.5	90.20%	91.00%	88.50%	91.00%	91.70%	89.50%
10	91.70%	91.70%	89.50%	91.00%	91.70%	90.20%
15	91.70%	93.00%	90.20%	91.70%	92.40%	91.00%
20	92.40%	93.00%	91.00%	91.70%	93.00%	91.00%
25	93.00%	93.60%	91.70%	93.00%	93.60%	91.70%
30	93.60%	94.10%	91.70%	93.00%	93.60%	91.70%
40	94.10%	94.10%	92.40%	94.10%	94.10%	92.40%
50	94.10%	94.50%	93.00%	94.10%	94.50%	93.00%
60	94.50%	95.00%	93.60%	94.50%	95.00%	93.60%
75	94.50%	95.00%	93.60%	94.50%	95.40%	93.60%
100	95.00%	95.40%	93.60%	95.00%	95.40%	94.10%
125	95.00%	95.40%	94.10%	95.00%	95.40%	95.00%
150	95.40%	95.80%	94.10%	95.80%	95.80%	95.00%
≥200	95.40%	95.80%	95.00%	95.80%	96.20%	95.40%

Source: NEMA Premium Efficiency Motor Standards

12.2.1.4 Baseline Equipment Definition

The baseline equipment assumes motors that meet the minimum efficiency allowed under the Energy Independence and Security Act of 2007 (EISA). EISA requires that general purpose motors (subtype I) from 1 to 200HP, inclusive, shall have a nominal full-load efficiency that is not less than as defined in NEMA premium efficiency standards, refer to the Table 12-1.

12.2.1.5 *Efficient Equipment Definition*

The efficient equipment refers to three-phase induction motors of open drip-proof (ODP) and totally enclosed fan-cooled (TEFC) classifications. Efficiencies must exceed NEMA premium efficiency standards and are based on program implementation tracking data.

12.2.1.6 *Unit Basis*

This measure's savings, and incremental measure cost are determined based on a "per HP" basis.

12.2.1.7 *Effective Useful Life*

This measure has an effective useful life of 15 years determined from DEER 2008[60].

12.2.1.8 *Incremental Measure Cost*

The incremental cost per HP for this measure varies depending on the motor type, motor HP, and motor rpm and includes the total material. Incremental costs are based on manufacturer and retail data.

12.2.1.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 12-2.

$$\Delta kWh = 0.746 \times \left(\frac{1}{\eta_{base}} - \frac{1}{\eta_{ee}}\right) \times LF \times EFLH$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
0.746	=	HP to kWh conversion factor
η_{base}	=	Nominal Full Load Efficiency of Baseline Motor
η_{ee}	=	Nominal Full Load Efficiency of Efficient Motor
LF	=	Load Factor
EFLH	=	Equivalent Full Load Hours

12.2.1.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 12-2.

$$\Delta kW_{Coincident} = 0.746 \times \left(\frac{1}{\eta_{base}} - \frac{1}{\eta_{ee}}\right) \times LF \times CF$$

[60] http://www.deeresources.com/

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
0.746	=	HP to kWh conversion factor
η_{base}	=	Nominal Full Load Efficiency of Baseline Motor
η_{ee}	=	Nominal Full Load Efficiency of Efficient Motor
LF	=	Load Factor
CF	=	Coincidence Factor

12.2.1.11 Algorithm Input Values by Measure

For baseline values, refer to Table 12-1.

Table 12-2: Lookup Values - Efficient Motors Measure

Measure Sub-category	Measure	HP	Nominal Full Load Efficiency	EFLH	LF	CF	Incremental Cost ($/HP)
Open Drip Proof (ODP)	1800 RPM	1	86.0%	5384	0.80	0.95	3.74
ODP	1800 RPM	1.5	87.0%	5384	0.80	0.95	2.81
ODP	1800 RPM	2	87.0%	5384	0.80	0.95	2.35
ODP	1800 RPM	3	90.0%	5384	0.80	0.95	1.90
ODP	1800 RPM	5	90.0%	5384	0.80	0.95	1.55
ODP	1800 RPM	7.5	91.5%	5384	0.80	0.95	1.40
ODP	1800 RPM	10	92.2%	5384	0.80	0.95	1.33
ODP	1800 RPM	15	93.5%	5384	0.80	0.95	1.27
ODP	1800 RPM	20	93.5%	5384	0.80	0.95	1.25
ODP	1800 RPM	25	94.1%	5384	0.80	0.95	1.24
ODP	1800 RPM	30	94.6%	5384	0.80	0.95	1.24
ODP	1800 RPM	40	94.6%	5384	0.80	0.95	1.23
ODP	1800 RPM	50	95.0%	5384	0.80	0.95	1.23
ODP	1800 RPM	60	95.5%	5384	0.80	0.95	1.23
ODP	1800 RPM	75	95.5%	5384	0.80	0.95	1.24

Measure Sub-category	Measure	HP	Nominal Full Load Efficiency	EFLH	LF	CF	Incremental Cost ($/HP)
ODP	1800 RPM	100	95.9%	5384	0.80	0.95	1.24
ODP	1800 RPM	125	95.9%	5384	0.80	0.95	1.24
ODP	1800 RPM	150	96.3%	5384	0.80	0.95	1.24
ODP	1800 RPM	150+	96.3%	5384	0.80	0.95	1.24
ODP	1200 RPM	1	83.0%	5384	0.80	0.95	1.89
ODP	1200 RPM	1.5	87.0%	5384	0.80	0.95	1.69
ODP	1200 RPM	2	88.0%	5384	0.80	0.95	1.62
ODP	1200 RPM	3	89.0%	5384	0.80	0.95	1.60
ODP	1200 RPM	5	90.0%	5384	0.80	0.95	1.67
ODP	1200 RPM	7.5	90.7%	5384	0.80	0.95	1.79
ODP	1200 RPM	10	92.2%	5384	0.80	0.95	1.89
ODP	1200 RPM	15	92.2%	5384	0.80	0.95	2.06
ODP	1200 RPM	20	92.9%	5384	0.80	0.95	2.19
ODP	1200 RPM	25	93.5%	5384	0.80	0.95	2.28
ODP	1200 RPM	30	94.1%	5384	0.80	0.95	2.35
ODP	1200 RPM	40	94.6%	5384	0.80	0.95	2.46
ODP	1200 RPM	50	94.6%	5384	0.80	0.95	2.53
ODP	1200 RPM	60	95.0%	5384	0.80	0.95	2.58
ODP	1200 RPM	75	95.0%	5384	0.80	0.95	2.64
ODP	1200 RPM	100	95.5%	5384	0.80	0.95	2.70
ODP	1200 RPM	125	95.5%	5384	0.80	0.95	2.74
ODP	1200 RPM	150	95.9%	5384	0.80	0.95	2.77
ODP	1200 RPM	150+	95.9%	5384	0.80	0.95	2.80
ODP	3600 RPM	1.5	84.5%	5384	0.80	0.95	4.30
ODP	3600 RPM	2	86.0%	5384	0.80	0.95	3.25
ODP	3600 RPM	3	86.0%	5384	0.80	0.95	2.73
ODP	3600 RPM	5	87.0%	5384	0.80	0.95	2.22

Measure Sub-category	Measure	HP	Nominal Full Load Efficiency	EFLH	LF	CF	Incremental Cost ($/HP)
ODP	3600 RPM	7.5	89.0%	5384	0.80	0.95	1.84
ODP	3600 RPM	10	90.0%	5384	0.80	0.95	1.67
ODP	3600 RPM	15	90.7%	5384	0.80	0.95	1.60
ODP	3600 RPM	20	91.5%	5384	0.80	0.95	1.55
ODP	3600 RPM	25	92.2%	5384	0.80	0.95	1.53
ODP	3600 RPM	30	92.2%	5384	0.80	0.95	1.53
ODP	3600 RPM	40	92.9%	5384	0.80	0.95	1.53
ODP	3600 RPM	50	93.5%	5384	0.80	0.95	1.53
ODP	3600 RPM	60	94.1%	5384	0.80	0.95	1.54
ODP	3600 RPM	75	94.1%	5384	0.80	0.95	1.54
ODP	3600 RPM	100	94.1%	5384	0.80	0.95	1.55
ODP	3600 RPM	125	94.6%	5384	0.80	0.95	1.55
ODP	3600 RPM	150	94.6%	5384	0.80	0.95	1.56
ODP	3600 RPM	150+	95.5%	5384	0.80	0.95	1.56
Totally Enclosed Fan Cooled (TEFC)	1800 RPM	1	86.0%	5384	0.80	0.95	8.92
TEFC	1800 RPM	1.5	87.0%	5384	0.80	0.95	8.69
TEFC	1800 RPM	2	87.0%	5384	0.80	0.95	8.47
TEFC	1800 RPM	3	90.0%	5384	0.80	0.95	8.05
TEFC	1800 RPM	5	90.0%	5384	0.80	0.95	7.40
TEFC	1800 RPM	7.5	92.2%	5384	0.80	0.95	6.33
TEFC	1800 RPM	10	92.2%	5384	0.80	0.95	5.79
TEFC	1800 RPM	15	92.9%	5384	0.80	0.95	5.26
TEFC	1800 RPM	20	93.5%	5384	0.80	0.95	4.99
TEFC	1800 RPM	25	94.1%	5384	0.80	0.95	4.83
TEFC	1800 RPM	30	94.1%	5384	0.80	0.95	4.73
TEFC	1800 RPM	40	94.6%	5384	0.80	0.95	4.59

Measure Sub-category	Measure	HP	Nominal Full Load Efficiency	EFLH	LF	CF	Incremental Cost ($/HP)
TEFC	1800 RPM	50	95.0%	5384	0.80	0.95	4.51
TEFC	**1800 RPM**	**60**	**95.5%**	**5384**	**0.80**	**0.95**	**4.46**
TEFC	1800 RPM	75	95.9%	5384	0.80	0.95	4.41
TEFC	**1800 RPM**	**100**	**95.9%**	**5384**	**0.80**	**0.95**	**4.35**
TEFC	1800 RPM	125	95.9%	5384	0.80	0.95	4.32
TEFC	**1800 RPM**	**150**	**96.3%**	**5384**	**0.80**	**0.95**	**4.30**
TEFC	1800 RPM	150+	96.7%	5384	0.80	0.95	4.27
TEFC	**1200 RPM**	**1**	**83.0%**	**5384**	**0.80**	**0.95**	**10.25**
TEFC	1200 RPM	1.5	88.0%	5384	0.80	0.95	10.09
TEFC	**1200 RPM**	**2**	**89.0%**	**5384**	**0.80**	**0.95**	**9.93**
TEFC	1200 RPM	3	90.0%	5384	0.80	0.95	9.63
TEFC	**1200 RPM**	**5**	**90.0%**	**5384**	**0.80**	**0.95**	**9.05**
TEFC	1200 RPM	7.5	91.5%	5384	0.80	0.95	8.53
TEFC	**1200 RPM**	**10**	**91.5%**	**5384**	**0.80**	**0.95**	**7.68**
TEFC	1200 RPM	15	92.2%	5384	0.80	0.95	6.79
TEFC	**1200 RPM**	**20**	**92.2%**	**5384**	**0.80**	**0.95**	**6.33**
TEFC	1200 RPM	25	93.5%	5384	0.80	0.95	6.04
TEFC	**1200 RPM**	**30**	**93.5%**	**5384**	**0.80**	**0.95**	**5.85**
TEFC	1200 RPM	40	94.6%	5384	0.80	0.95	5.59
TEFC	**1200 RPM**	**50**	**94.6%**	**5384**	**0.80**	**0.95**	**5.44**
TEFC	1200 RPM	60	95.0%	5384	0.80	0.95	5.33
TEFC	**1200 RPM**	**75**	**95.0%**	**5384**	**0.80**	**0.95**	**5.22**
TEFC	1200 RPM	100	95.5%	5384	0.80	0.95	5.11
TEFC	**1200 RPM**	**125**	**95.5%**	**5384**	**0.80**	**0.95**	**5.04**
TEFC	1200 RPM	150	96.3%	5384	0.80	0.95	4.99
TEFC	**1200 RPM**	**150+**	**96.3%**	**5384**	**0.80**	**0.95**	**4.93**
TEFC	3600 RPM	1.5	84.5%	5384	0.80	0.95	7.08

Measure Sub-category	Measure	HP	Nominal Full Load Efficiency	EFLH	LF	CF	Incremental Cost ($/HP)
TEFC	3600 RPM	2	86.0%	5384	0.80	0.95	6.07
TEFC	3600 RPM	3	87.0%	5384	0.80	0.95	5.12
TEFC	3600 RPM	5	89.0%	5384	0.80	0.95	4.46
TEFC	3600 RPM	7.5	90.0%	5384	0.80	0.95	4.23
TEFC	3600 RPM	10	90.7%	5384	0.80	0.95	4.16
TEFC	3600 RPM	15	91.5%	5384	0.80	0.95	4.17
TEFC	3600 RPM	20	91.5%	5384	0.80	0.95	4.22
TEFC	3600 RPM	25	92.2%	5384	0.80	0.95	4.27
TEFC	3600 RPM	30	92.2%	5384	0.80	0.95	4.32
TEFC	3600 RPM	40	92.9%	5384	0.80	0.95	4.39
TEFC	3600 RPM	50	93.5%	5384	0.80	0.95	4.45
TEFC	3600 RPM	60	94.1%	5384	0.80	0.95	4.49
TEFC	3600 RPM	75	94.1%	5384	0.80	0.95	4.54
TEFC	3600 RPM	100	94.6%	5384	0.80	0.95	4.59
TEFC	3600 RPM	125	95.5%	5384	0.80	0.95	4.62
TEFC	3600 RPM	150	95.5%	5384	0.80	0.95	4.65
TEFC	3600 RPM	150+	95.9%	5384	0.80	0.95	4.68

12.2.2 Green Motor Rewind

12.2.2.1 Applicability

Retrofit

12.2.2.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- Large Existing
- Small Business
- Schools

12.2.2.3 Measure Description

This motor measure promotes efficient practices for rewinding of failed motors to achieve the original nameplate efficiency without replacing it.

12.2.2.4 Baseline Equipment Definition

The baseline equipment assumes standard rewind values are 0.5-0.7% less than the original nameplate efficiencies based on review of motor rewind studies.

12.2.2.5 Efficient Equipment Definition

The efficient equipment is defined as the original nameplate efficiency of the rewound motor.

12.2.2.6 Unit Basis

This measure's savings and incremental measure costs are determined based on a "per HP" basis.

12.2.2.7 Effective Useful Life

This measure has an effective useful life of 5 years determined from DEER 2008[61] and de-rated by 5 years to account for age of motor.

12.2.2.8 Incremental Measure Cost

The incremental cost per HP for this measure are based on secondary sources and varies depending on the motor type, motor HP, and motor rpm and includes the total material and labor costs.

[61] http://www.deeresources.com/

12.2.2.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 12-3.

$$\Delta kWh = 0.746 \times \left(\frac{1}{\eta_{rewind}} - \frac{1}{\eta_{average}}\right) \times LF \times EFLH$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
0.746	=	HP to kWh conversion factor
η_{rewind}	=	Standard rewind efficiency
$\eta_{average}$	=	Average of NEMA premium motor efficiencies
LF	=	Load Factor
EFLH	=	Equivalent Full Load Hours

12.2.2.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 12-3.

$$\Delta kW_{Coincident} = 0.746 \times \left(\frac{1}{\eta_{rewind}} - \frac{1}{\eta_{average}}\right) \times LF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
0.746	=	HP to kWh conversion factor
η_{rewind}	=	Standard rewind efficiency
$\eta_{average}$	=	Average of NEMA premium motor efficiencies
LF	=	Load Factor
CF	=	Coincidence Factor

12.2.2.11 Algorithm Input Values by Measure

Table 12-3: Measure Lookup Values - Green Motor Rewind

Measure Sub-category	HP	Average Efficiency	Standard Rewind Derate	Standard Rewind Efficiency	EFLH	LF	CF	Incremental Cost ($/HP)
Motor Rewind	50	93.3%	0.7%	92.6%	4067	0.68	0.95	3.05
Motor Rewind	60	93.9%	0.6%	93.3%	5329	0.68	0.95	3.05
Motor Rewind	75	94.0%	0.5%	93.5%	5329	0.68	0.95	3.05
Motor Rewind	100	94.3%	0.5%	93.8%	5329	0.68	0.95	3.05
Motor Rewind	125	94.6%	0.5%	94.1%	5200	0.68	0.95	3.05
Motor Rewind	150	95.0%	0.5%	94.5%	5200	0.68	0.95	3.05
Motor Rewind	200	95.2%	0.5%	94.7%	5200	0.68	0.95	3.05
Motor Rewind	300	95.3%	0.5%	94.8%	7186	0.68	0.95	3.05
Motor Rewind	400	95.5%	0.5%	95.0%	7186	0.68	0.95	3.05
Motor Rewind	500	95.7%	0.5%	95.2%	7186	0.68	0.95	3.05
Motor Rewind	600	95.9%	0.5%	95.4%	7186	0.68	0.95	3.05
Motor Rewind	700	96.0%	0.5%	95.5%	7186	0.68	0.95	3.05
Motor Rewind	800	96.1%	0.5%	95.6%	7186	0.68	0.95	3.05
Motor Rewind	900	96.4%	0.5%	95.9%	7186	0.68	0.95	3.05
Motor Rewind	1000	96.5%	0.5%	96.0%	7186	0.68	0.95	3.05

12.2.3 Variable Speed Drives (VSD)

12.2.3.1 Applicability

Retrofit and New Construction

12.2.3.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- Large Existing
- New Construction
- Small Business
- Schools

12.2.3.3 Measure Description

This measure promotes the installation of VSDs on existing motors to reduce energy use by regulating the motor speed to match required loads. Large amounts of energy savings are probable with small reductions in the motor speed due to the non-linear relationship between speed and power based on affinity laws.

12.2.3.4 Baseline Equipment Definition

The baseline equipment assumes motors with constant speeds and with no existing VSDs.

12.2.3.5 Efficient Equipment Definition

The efficient equipment refers to motors with VSDs and with permanently removed or disabled any throttling devices such as inlet vanes, bypass dampers, or throttling valves.

12.2.3.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per HP" basis.

12.2.3.7 Effective Useful Life

This measure has an effective useful life of 15 years determined from DEER 2008[62].

[62] http://www.deeresources.com/

12.2.3.8 *Incremental Measure Cost*

The incremental cost per HP for this measure varies depending on the motor type, motor HP, and motor rpm and includes the total material and labor costs determined from APS project invoices and the DEER 2008.

12.2.3.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 12-4.

$$\Delta kWh = 0.746 \times \left(\frac{1}{\eta_{motor}}\right) \times LF \times EFLH \times ESF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
0.746	=	HP to kWh conversion factor
η_{motor}	=	Nominal Full Load Efficiency of Motor
LF	=	Load Factor
EFLH	=	Equivalent Full Load Hours
ESF	=	Energy Savings Factor

12.2.3.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 12-4.

$$\Delta kW_{Coincident} = 0.746 \times \left(\frac{1}{\eta_{motor}}\right) \times LF \times CF \times DSF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
0.746	=	HP to kWh conversion factor
η_{motor}	=	Nominal Full Load Efficiency of Motor
LF	=	Load Factor
CF	=	Coincidence Factor
DSF	=	Demand Savings Factor

12.2.3.11 *Algorithm Input Values by Measure*

Table 12-4: Measure Lookup Values - VSD

Measure Sub-category	HP	Nominal Full Load Efficiency	EFLH	LF	CF	ESF	DSF	Incremental Cost ($/HP)
VSD	1	83.2%	5384	0.80	0.95	72.6%	7.4%	799
VSD	1.5	84.5%	5384	0.80	0.95	72.6%	7.4%	763
VSD	2	85.5%	5384	0.80	0.95	72.6%	7.4%	728
VSD	3	86.9%	5384	0.80	0.95	72.6%	7.4%	661
VSD	5	88.6%	5384	0.80	0.95	72.6%	7.4%	561
VSD	7.5	89.8%	5384	0.80	0.95	72.6%	7.4%	390
VSD	10	90.6%	5384	0.80	0.95	72.6%	7.4%	309
VSD	15	91.5%	5384	0.80	0.95	72.6%	7.4%	232
VSD	20	92.1%	5384	0.80	0.95	72.6%	7.4%	195
VSD	25	92.5%	5384	0.80	0.95	72.6%	7.4%	173
VSD	30	92.8%	5384	0.80	0.95	72.6%	7.4%	159
VSD	40	93.3%	5384	0.80	0.95	72.6%	7.4%	141
VSD	50	93.6%	5384	0.80	0.95	72.6%	7.4%	130
VSD	60	93.8%	5384	0.80	0.95	72.6%	7.4%	123
VSD	75	94.1%	5384	0.80	0.95	72.6%	7.4%	116
VSD	100	94.4%	5384	0.80	0.95	72.6%	7.4%	109
VSD	125	94.6%	5384	0.80	0.95	72.6%	7.4%	105
VSD	150	94.7%	5384	0.80	0.95	72.6%	7.4%	102
VSD	200	95.0%	5384	0.80	0.95	72.6%	7.4%	99

13. Solutions for Business - Refrigeration

13.1 Algorithm Inputs

13.1.1 Hours of Operation (OpHrs)

Annual hours of operation for different measure types vary depending on the equipment's application. Values are based on engineering models and secondary literature reviews specific to commercial refrigeration equipment.

13.1.2 Demand Interaction Factor (DIF)

The demand interaction factor is used to account for the fraction of the direct measure demand savings that decrease (or increase) cooling load of a refrigerated system. Demand interaction factors for relevant measure types were determined from engineering analysis.

13.1.3 Energy Interaction Factor (EIF)

The energy interaction factor is used to account for the fraction of the direct measure energy savings that decrease (or increase) cooling consumption of a refrigerated system. Energy interaction factors for relevant measure types were determined from engineering analysis.

13.1.4 Coincidence Factor (CF)

The CF is the fraction of the peak demand of a population that is in operation at the time of APS' system peak and is derived from engineering analysis or secondary literature review.

13.1.5 Load Factor (LF)

The LF is the ratio of the actual load that a compressor or motor to the rated load of the equipment based on nameplate power/capacity.

13.1.6 Demand Savings Factor (DSF)

The DSF represents the percent savings over baseline energy demand. Values are based on engineering models and secondary literature reviews specific to commercial refrigeration equipment.

13.1.7 Energy Savings Factor (ESF)

The ESF represents the percent savings over baseline energy consumption. Values are based on engineering models and secondary literature reviews specific to commercial refrigeration equipment.

13.1.8 Base Energy Consumption

Base energy consumption reflects annual energy consumption from baseline equipment before the installation of controls or replacement with more efficient equipment. Depending on the specific measure, this value may be applied on a different unit basis (e.g., kWh per LF, kWh per ton). Values are based on engineering models and secondary literature reviews specific to commercial refrigeration equipment.

13.1.9 Base Demand

Base demand reflects the highest load from baseline equipment before the installation of controls or replacement with more efficient equipment. Depending on the specific measure, this value may be applied on a different unit basis (e.g., kW per unit, kBtuh per LF). Values are based on engineering models and secondary literature reviews specific to commercial refrigeration equipment.

13.1.10 Base COP

The Base coefficient of performance (COP) refers to the efficiency for the baseline condition of a commercial refrigeration system.

13.1.11 EE COP

The EE coefficient of performance (COP) refers to the efficiency for the efficient condition of a commercial refrigeration system.

13.1.12 Duty Cycle (DC)

The duty cycle refers to the percent of time a compressor operates to meet the required cooling load. Values are based on engineering models and secondary literature reviews specific to commercial refrigeration equipment.

13.2 Measure Characterization

13.2.1 Anti-Sweat Heater Controls

13.2.1.1 Applicability

Retrofit

13.2.1.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- Large Existing
- New Construction
- Small Business
- Schools

13.2.1.3 Measure Description

This refrigeration end-use measure promotes the installation of devices that sense the relative humidity in the air outside of the display case, reduce or turn off the glass door (if applicable), and frame anti-sweat heaters at low-humidity conditions.

13.2.1.4 Baseline Equipment Definition

The baseline case refers to a refrigerated display case that does not have anti-sweat heater controls.

13.2.1.5 Efficient Equipment Definition

The efficient case refers to a refrigerated display case that has anti-sweat heater controls.

13.2.1.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per linear foot" basis for refrigerated display cases.

13.2.1.7 Effective Useful Life

This measure has an effective useful life of 12 years determined from DEER 2008[63].

[63] http://www.deeresources.com/

13.2.1.8 *Incremental Measure Cost*

The incremental cost for this measure includes the total material and labor costs. Incremental costs are based on interviews with industry experts and secondary sources. Specific incremental costs can be found in Table 13-1.

13.2.1.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 13-1.

$$\Delta kWh = kWh_{base} \times ESF \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh/LF)
kWh_{base}	=	Baseline Energy Usage per LF
ESF	=	Energy Savings Factor
EIF	=	Energy Interaction Factor

13.2.1.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 13-1.

$$\Delta kW_{Coincident} = \frac{kWh_{base} \times DSF \times (1 + EIF) \times CF}{8760}$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW/LF)
kWh_{base}	=	Baseline Energy Usage per LF
DSF	=	Demand Savings Factor
EIF	=	Energy Interaction Factor
CF	=	Coincidence Factor

13.2.1.11 *Algorithm Input Values by Measure*

Table 13-1. Measure Lookup Values - Anti-Sweat Heater Controls

Measure	kWh_{base}	DSF	ESF	CF	EIF	Incremental Cost ($/LF)
Anti-Sweat Heater Controls	373.3	0.15	0.61	1	0.24	$35.94

13.2.2 High-Efficiency Evaporator Fan Motors

13.2.2.1 *Applicability*

Retrofit

13.2.2.2 *Applicable Programs*

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

13.2.2.3 *Measure Description*

This refrigeration end-use measure promotes the replacement of standard shaded-pole evaporator fan motor in refrigerated display cases or fan coil in walk-ins with an electronically commuted motor (ECM) or a permanent split-capacitor (PSC) motor.

13.2.2.4 *Baseline Equipment Definition*

The baseline case refers to a refrigerated display case with a standard-efficiency shaded-pole evaporator fan or fan coil with walk-ins.

13.2.2.5 *Efficient Equipment Definition*

The efficient case refers to a refrigerated display case with an ECM or PSC motor.

13.2.2.6 *Unit Basis*

This measure's incentive, savings, and incremental measure cost are determined on a "per motor" basis.

13.2.2.7 *Effective Useful Life*

This measure has an effective useful life of 15 years determined from the DEER 2008[64].

13.2.2.8 *Incremental Measure Cost*

The incremental cost for this measure varies depending on the fan motor type and includes the total material and labor costs. Incremental costs are based on interviews with industry experts and secondary sources. Specific incremental costs for different motor types can be found in Table 13-2.

[64] http://www.deeresources.com/

13.2.2.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 13-2.

$$\Delta kWh = kW_{base} \times ESF \times OpHrs \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh/LF)
kW_{base}	=	Baseline Demand
ESF	=	Energy Savings Factor
OpHrs	=	Operating Hours
EIF	=	Energy Interaction Factor

13.2.2.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 13-2.

$$\Delta kW_{Coincident} = kW_{base} \times DSF \times (1 + DIF) \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW/LF)
kW_{base}	=	Baseline Demand
DSF	=	Demand Savings Factor
DIF	=	Demand Interaction Factor
CF	=	Coincidence Factor

13.2.2.11 *Algorithm Input Values by Measure*

Table 13-2. Measure Lookup Values - High Efficiency Evaporator Fan Motors

Measure	kWb_{ase}	DSF	ESF	OpHrs	CF	DIF	EIF	Incremental Cost ($/motor)
High-Efficiency Evaporator Fan Motors (EC)	0.34	0.53	0.53	6714	0.87	0.5	0.5	$171.58
High-Efficiency Evaporator Fan Motors (PSC)	**0.34**	**0.41**	**0.41**	**6714**	**0.87**	**0.5**	**0.5**	**$141.86**

13.2.3 Hi-Efficiency Refrigerator

13.2.3.1 Applicability

Replace on Burnout and New Construction

13.2.3.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- Large Existing
- New Construction
- Small Business
- Schools

13.2.3.3 Measure Description

This refrigeration end-use measure promotes the replacement or installation of standard supermarket reach-in refrigerated cases with ENERGY STAR®-rated high-efficiency cases, which are designed with components such as ECM evaporators and condenser fan motors, hot gas anti-sweaters or high efficiency compressors.

13.2.3.4 Baseline Equipment Definition

The baseline case refers to a standard supermarket reach-in refrigerated case.

13.2.3.5 Efficient Equipment Definition

The efficient case refers to an ENERGY STAR® supermarket reach-in refrigerated case with components such as ECM evaporators and condenser fan motors, hot gas anti-sweaters or high efficiency compressors.

13.2.3.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per refrigerator" basis.

13.2.3.7 Effective Useful Life

This measure has an effective useful life of 15 years based on engineering analysis.

13.2.3.8 *Incremental Measure Cost*

The incremental cost for this measure varies depending on the number of refrigerator doors and includes the total material and labor costs. Incremental costs are based on interviews with industry experts and secondary sources. Specific incremental costs can be found in Table 13-3.

13.2.3.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 13-3.

$$\Delta kWh = kWh_{base} \times ESF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
kWh_{base}	=	Baseline Annual Energy Usage
ESF	=	Energy Savings Factor

13.2.3.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 13-3.

$$\Delta kW_{Coincident} = \frac{kWh_{base}}{LF \times 8760} \times DSF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
kWh_{base}	=	Baseline Annual Energy Usage
LF	=	Load Factor
DSF	=	Demand Savings Factor
CF	=	Coincidence Factor

13.2.3.11 *Algorithm Input Values by Measure*

Table 13-3. Measure Lookup Values - High Efficiency Refrigerators

Measure	kWh_{base}	DSF	ESF	CF	LF	Incremental Cost ($/refrigerator)
High-Efficiency Refrigerator (1 Door)	1605.5	0.15	0.15	0.87	0.60	$103.04
High-Efficiency Refrigerator (2 Door)	**2497.6**	**0.17**	**0.17**	**0.87**	**0.60**	**$153.47**
High-Efficiency Refrigerator (3 Door)	2564.0	0.16	0.16	0.87	0.60	$200.67

13.2.4 Hi-Efficiency Freezer

13.2.4.1 Applicability

Replace on Burnout and New Construction

13.2.4.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction
- » Small Business
- » Schools

13.2.4.3 Measure Description

This refrigeration end-use measure promotes the replacement or installation of standard supermarket reach-in freezer cases with ENERGY STAR®-rated high-efficiency cases, which are designed with components such as ECM evaporators and condenser fan motors, hot gas anti-sweaters or high efficiency compressors.

13.2.4.4 Baseline Equipment Definition

The baseline case refers to a standard supermarket reach-in freezer case.

13.2.4.5 Efficient Equipment Definition

The efficient case refers to an ENERGY STAR® supermarket reach-in freezer case with components such as ECM evaporators and condenser fan motors, hot gas anti-sweaters or high efficiency compressors.

13.2.4.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per freezer" basis.

13.2.4.7 Effective Useful Life

This measure has an effective useful life of 15 years based on engineering analysis .

13.2.4.8 Incremental Measure Cost

The incremental cost for this measure varies depending on the number of freezer doors and includes the total material and labor costs. Incremental costs are based on interviews with industry experts and secondary sources. Specific incremental costs can be found in Table 13-4.

13.2.4.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 13-4.

$$\Delta kWh = kWh_{base} \times ESF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
kWh_{base}	=	Baseline Annual Energy Usage
ESF	=	Energy Savings Factor

13.2.4.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 13-4.

$$\Delta kW_{Coincident} = \frac{kWh_{base}}{LF \times 8760} \times DSF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
kWh_{base}	=	Baseline Annual Energy Usage
LF	=	Load Factor
DSF	=	Demand Savings Factor
CF	=	Coincidence Factor

13.2.4.11 *Algorithm Input Values by Measure*

Table 13-4. Measure Lookup Values - High Efficiency Freezers

Measure	kWh_{base}	DSF	ESF	LF	CF	Incremental Cost ($/freezer)
High-Efficiency Freezer (1 Door)	4612.7	0.28	0.28	0.60	0.87	$145.04
High-Efficiency Freezer (2 Door)	**7300.0**	**0.31**	**0.31**	**0.60**	**0.87**	**$225.26**
High-Efficiency Freezer (3 Door)	9606.5	0.18	0.18	0.60	0.87	$309.00

13.2.5 Hi-Efficiency Ice Maker

13.2.5.1 Applicability

Replace on Burnout and New Construction

13.2.5.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- Large Existing
- New Construction
- Small Business
- Schools

13.2.5.3 Measure Description

This refrigeration end-use measure promotes the installation of high efficiency air-cooled or water-cooled icemakers with minimum capacity of 101 lbs. of ice per 24-hour period.

13.2.5.4 Baseline Equipment Definition

The baseline case refers to a standard air-cooled or water-cooled icemaker.

13.2.5.5 Efficient Equipment Definition

The efficient case refers to an efficient air-cooled or water-cooled icemaker that adheres to minimum efficiency requirements per the Federal Energy Management Program guidelines and ENERGY STAR® guidelines for water-cooled and air-cooled icemakers, respectively.

13.2.5.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per ice maker" basis.

13.2.5.7 Effective Useful Life

This measure has an effective useful life of 12 years determined from the DEER 2008[65].

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[65] http://www.deeresources.com/

13.2.5.8 *Incremental Measure Cost*

The incremental cost for this measure varies depending on the minimum capacity of the ice maker and includes the total material and labor costs. Incremental costs are based on interviews with industry experts and secondary sources. Specific incremental costs can be found in Table 13-5.

13.2.5.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 13-5.

$$\Delta kWh = kWh_{base} \times ESF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
kWh_{base}	=	Baseline Annual Energy Usage (per 100 lbs.)
ESF	=	Energy Savings Factor

13.2.5.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 13-5.

$$\Delta kW_{Coincident} = \frac{kWh_{base}}{LF \times 8760} \times DSF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
kWh_{base}	=	Baseline Annual Energy Usage (per 100 lbs.)
LF	=	Load Factor
DSF	=	Demand Savings Factor
CF	=	Coincidence Factor

13.2.5.11 *Algorithm Input Values by Measure*

Table 13-5. Measure Lookup Values - High Efficiency Ice Makers

Measure	kWh_{base}	DSF	ESF	LF	CF	Incremental Cost ($/ice maker)
HiE Ice Makers - Air-Cooled - 0 to 100lbs	18.60	0.19	0.19	0.8	0.87	$79.11
HiE Ice Makers - Air-Cooled - 1001 to 1500lbs	4.63	0.14	0.14	0.8	0.87	$1030.65
HiE Ice Makers - Air-Cooled - 101 to 200lbs	13.81	0.19	0.19	0.8	0.87	$158.05
HiE Ice Makers - Air-Cooled - 201 to 300lbs	9.61	0.17	0.17	0.8	0.87	$316.96
HiE Ice Makers - Air-Cooled - 301 to 400lbs	8.32	0.16	0.16	0.8	0.87	$407.40
HiE Ice Makers - Air-Cooled - 401 to 500lbs	7.44	0.15	0.15	0.8	0.87	$491.50
HiE Ice Makers - Air-Cooled - 501 to 1000lbs	6.38	0.15	0.15	0.8	0.87	$630.08
HiE Ice Makers - Water-Cooled - 0 to 100lbs	13.98	0.37	0.37	0.8	0.87	$27.96
HiE Ice Makers - Water-Cooled - 1001 to 2000lbs	4.22	0.07	0.07	0.8	0.87	$987.62
HiE Ice Makers - Water-Cooled - 101 to 200lbs	10.91	0.37	0.37	0.8	0.87	$149.32
HiE Ice Makers - Water-Cooled - 201 to 300lbs	8.06	0.27	0.27	0.8	0.87	$342.88
HiE Ice Makers - Water-Cooled - 301 to 400lbs	7.15	0.21	0.21	0.8	0.87	$436.57
HiE Ice Makers - Water-Cooled - 401 to 500lbs	6.51	0.16	0.16	0.8	0.87	$516.76
HiE Ice Makers - Water-Cooled - 501 to 1000lbs	5.73	0.13	0.13	0.8	0.87	$638.06

13.2.6 Strip Curtains

13.2.6.1 *Applicability*

Retrofit

13.2.6.2 *Applicable Programs*

This measure is applicable to APS' Solutions for Business programs, which include:

- Large Existing
- New Construction
- Small Business
- Schools

13.2.6.3 *Measure Description*

This refrigeration end-use measure promotes the installation of new strip curtains or clear plastic swinging doors on doorways of walk-in boxes and refrigerated warehouses to limit loss of conditioned air.

13.2.6.4 *Baseline Equipment Definition*

The baseline case refers to walk-in boxes or refrigerated warehouses without strip curtains or clear plastic swinging doors.

13.2.6.5 *Efficient Equipment Definition*

The efficient case refers to walk-in boxes or refrigerated warehouses with strip curtains or clear plastic swinging doors.

13.2.6.6 *Unit Basis*

This measure's incentive, savings, and incremental measure cost are determined on a "per linear foot" basis for walk-in boxes and refrigerated warehouses.

13.2.6.7 *Effective Useful Life*

This measure has an effective useful life of 4 years determined from the DEER 2008[66].

[66] http://www.deeresources.com/

13.2.6.8 *Incremental Measure Cost*

The incremental cost for this measure includes the total material and labor costs. Incremental costs are based on interviews with industry experts and secondary sources. Specific incremental costs can be found in Table 13-6.

13.2.6.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 13-6.

$$\Delta kWh = \frac{Btuh_{base}}{EER \times 1000} \times ESF \times OpHrs$$

Where:

ΔkWh	=	Energy savings for measure (in kWh/LF)
$Btuh_{base}$	=	Case Load per Linear Foot (Btuh)
EER	=	Refrigerated System EER
ESF	=	Energy Savings Factor
OpHrs	=	Operating Hours

13.2.6.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 13-6.

$$\Delta kW_{Coincident} = \frac{Btuh_{base}}{EER \times 1000} \times DSF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW/LF)
$Btuh_{base}$	=	Case Load per Linear Foot (Btuh)
EER	=	Refrigerated System EER
DSF	=	Demand Savings Factor
CF	=	Coincidence Factor

13.2.6.11 *Algorithm Input Values by Measure*

Table 13-6. Measure Lookup Values - Strip Curtains

Measure	$Btuh_{base}$	EER	DSF	ESF	CF	OpHrs	Incremental Cost ($/LF)
Strip Curtains	1300	8	0.18	0.46	0.87	6714	$43.35

13.2.7 Night Covers

13.2.7.1 Applicability

Retrofit

13.2.7.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

13.2.7.3 Measure Description

This refrigeration end-use measure promotes the installation of a cover on open vertical or horizontal refrigerated case to decrease cooling loads.

13.2.7.4 Baseline Equipment Definition

The baseline case refers to open vertical or horizontal refrigerated cases.

13.2.7.5 Efficient Equipment Definition

The efficient case refers to open vertical or horizontal refrigerated cases with an installed cover to reduce cooling loads.

13.2.7.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per linear foot" basis for refrigerated display cases.

13.2.7.7 Effective Useful Life

This measure has an effective useful life of 5 years determined from the DEER 2008[67].

13.2.7.8 Incremental Measure Cost

The incremental cost for this measure includes the total material and labor costs. Incremental costs are based on interviews with industry experts and secondary sources. Specific incremental costs can be found in Table 13-7.

[67] http://www.deeresources.com/

13.2.7.9 Annual Energy Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 13-7.

$$\Delta kWh = \frac{Btuh_{base}}{EER \times 1000} \times ESF \times OpHrs$$

Where:

ΔkWh	=	Energy savings for measure (in kWh/LF)
$Btuh_{base}$	=	Case Load per Linear Foot (Btuh)
EER	=	Refrigerated System EER
ESF	=	Energy Savings Factor
OpHrs	=	Operating Hours

13.2.7.10 Coincident Peak Demand Savings Algorithm

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 13-7.

$$\Delta kW_{Coincident} = \frac{Btuh_{base}}{EER \times 1000} \times DSF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW/LF)
$Btuh_{base}$	=	Case Load per Linear Foot (Btuh)
EER	=	Refrigerated System EER
DSF	=	Demand Savings Factor
CF	=	Coincidence Factor

13.2.7.11 Algorithm Input Values by Measure

Table 13-7. Measure Lookup Values - Night Covers

Measure	$Btuh_{base}$	EER	DSF	ESF	CF	OpHrs	Incremental Cost ($/LF)
Night Covers	1300	8	0.00	0.37	0.87	6714	$40.52

13.2.8 Reach-in Cooler Controls

13.2.8.1 *Applicability*

Retrofit

13.2.8.2 *Applicable Programs*

This measure is applicable to APS' Solutions for Business programs, which include:

- Large Existing
- New Construction
- Small Business
- Schools

13.2.8.3 *Measure Description*

This refrigeration end-use measure promotes the installation of controls with passive infrared occupancy sensors to turn off fluorescent lights and other refrigerated system when the surrounding area is unoccupied for 15 minutes or longer.

13.2.8.4 *Baseline Equipment Definition*

The baseline case refers to refrigerated systems without occupancy sensor controls.

13.2.8.5 *Efficient Equipment Definition*

The efficient case refers to refrigerated systems with occupancy sensor controls to turn of fluorescent lights and other refrigerated systems when the surrounding area is unoccupied for 15 minutes or longer.

13.2.8.6 *Unit Basis*

This measure's incentive, savings, and incremental measure cost are determined on a "per reach-in cooler" basis for refrigerated systems.

13.2.8.7 *Effective Useful Life*

This measure has an effective useful life of 12 years determined from the DEER 2008[68].

[68] http://www.deeresources.com/

13.2.8.8 *Incremental Measure Cost*

The incremental cost for this measure includes the total material and labor costs. Incremental costs are based on interviews with industry experts and secondary sources. Specific incremental costs can be found in Table 13-8.

13.2.8.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 13-8.

$$\Delta kWh = kWh_{base} \times ESF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
kWh_{base}	=	Baseline Annual Energy Usage
ESF	=	Energy Savings Factor

13.2.8.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 13-8.

$$\Delta kW_{Coincident} = \frac{kWh_{base}}{LF \times 8760} \times DSF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
kWh_{base}	=	Baseline Annual Energy Usage
LF	=	Load Factor
DSF	=	Demand Savings Factor
CF	=	Coincidence Factor

13.2.8.11 *Algorithm Input Values by Measure*

Table 13-8. Measure Lookup Values - Reach In Cooler Controls

Measure	kWh_{base}	DSF	ESF	CF	LF	Incremental Cost ($/cooler)
Reach-in Cooler Controls	4000	0.15	0.30	0.87	0.60	$168.50

13.2.9 Vending Machine Controls

13.2.9.1 Applicability

Retrofit

13.2.9.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction
- » Small Business
- » Schools

13.2.9.3 Measure Description

This refrigeration end-use measure promotes the installation of controls with passive infrared occupancy sensors on beverage and snack machines to turn off fluorescent lights and other refrigerated system when the surrounding area is unoccupied for 15 minutes or longer.

13.2.9.4 Baseline Equipment Definition

The baseline case refers to beverage and snack machines' refrigerated systems without occupancy sensor controls.

13.2.9.5 Efficient Equipment Definition

The efficient case refers to beverage and snack machines' refrigerated systems with occupancy sensor controls to turn of fluorescent lights and other refrigerated systems when the surrounding area is unoccupied for 15 minutes or longer.

13.2.9.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per machine" basis for refrigerated display cases.

13.2.9.7 Effective Useful Life

This measure has an effective useful life of 12 years determined from engineering analysis.

13.2.9.8 *Incremental Measure Cost*

The incremental cost for this measure includes the total material and labor costs. Incremental costs are based on interviews with industry experts and secondary sources. Specific incremental costs can be found in Table 13-9.

13.2.9.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 13-9.

$$\Delta kWh = kWh_{base} \times ESF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
kWh_{base}	=	Baseline Annual Energy Usage
ESF	=	Energy Savings Factor

13.2.9.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 13-9.

$$\Delta kW_{Coincident} = \frac{kWh_{base}}{LF \times 8760} \times DSF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
kWh_{base}	=	Baseline Annual Energy Usage
LF	=	Load Factor
DSF	=	Demand Savings Factor
CF	=	Coincidence Factor

13.2.9.11 *Algorithm Input Values by Measure*

Table 13-9. Measure Lookup Values - Vending Machine Controls

Measure	kWh_{base}	DSF	ESF	CF	LF	Incremental Cost ($/machine)
Beverage Machine Controls	3500	0.23	0.46	0.87	0.60	$192.50
Snack Machine Controls	700	0.23	0.46	0.87	0.60	$87.50

13.2.10 Floating Head Pressure Controls

13.2.10.1 *Applicability*

Retrofit

13.2.10.2 *Applicable Programs*

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

13.2.10.3 *Measure Description*

This refrigeration end-use measure promotes the conversion of head pressure controls of an existing multiplex system from fixed control to floating control to take advantage of low outdoor-air temperatures.

13.2.10.4 *Baseline Equipment Definition*

The baseline case refers to a multiplex system with fixed controls.

13.2.10.5 *Efficient Equipment Definition*

The efficient case refers to a multiplex system with floating controls.

13.2.10.6 *Unit Basis*

This measure's incentive, savings, and incremental measure cost are determined on a "per ton" basis for refrigerated display cases.

13.2.10.7 *Effective Useful Life*

This measure has an effective useful life of 15 years determined from an engineering case study of refrigeration systems.

13.2.10.8 *Incremental Measure Cost*

The incremental cost for this measure includes the total material and labor costs. Incremental costs are based on interviews with industry experts and secondary sources. Specific incremental costs can be found in Table 13-10.

13.2.10.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 13-10.

$$\Delta kWh = \frac{kWh_{base} \times ESF}{Capacity_{base}}$$

Where:

ΔkWh	=	Energy savings for measure (in kWh/ton)
kWh_{base}	=	Baseline Energy Consumption
ESF	=	Energy Savings Factor
$Capacity_{base}$	=	Baseline Capacity (tons)

13.2.10.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 13-10.

$$\Delta kW_{Coincident} = \frac{kWh_{base} \times DSF \times CF}{Capacity_{base} \times 8760}$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW/ton)
kWh_{base}	=	Baseline Energy Consumption
DSF	=	Demand Savings Factor
CF	=	Coincidence Factor
$Capacity_{base}$	=	Baseline Capacity (tons)

13.2.10.11 *Algorithm Input Values by Measure*

Table 13-10. Measure Lookup Values - Floating Head Pressure Controls

Measure	kWh_{base}	DSF	ESF	CF	$Capacity_{base}$	Incremental Cost ($/ton)
Floating Head Pressure Controls	42182	0.16	0.16	1.00	3.74	$92.95

13.2.11 Automatic Door Closer

13.2.11.1 Applicability

Retrofit

13.2.11.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction
- » Small Business
- » Schools

13.2.11.3 Measure Description

This refrigeration end-use measure promotes the installation of a new device to automatically close the main insulated door of an existing walk-in cooler or freezer.

13.2.11.4 Baseline Equipment Definition

The baseline case refers to an existing walk-in cooler or freezer without a device to automatically close the main insulated door.

13.2.11.5 Efficient Equipment Definition

The efficient case refers to an existing walk-in cooler or freezer with a device to automatically close the main insulated door.

13.2.11.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per unit" basis for walk-in coolers or freezers.

13.2.11.7 Effective Useful Life

This measure has an effective useful life of 10 years determined from an engineering case study of refrigeration systems.

13.2.11.8 *Incremental Measure Cost*

The incremental cost for this measure includes the total material and labor costs. Incremental costs are based on interviews with industry experts and secondary sources. Specific incremental costs can be found in Table 13-11.

13.2.11.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 13-11.

$$\Delta kWh = kWh_{base} \times ESF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
kWh_{base}	=	Baseline Annual Energy Usage
ESF	=	Energy Savings Factor

13.2.11.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 13-11.

$$\Delta kW_{Coincident} = kW_{base} \times DSF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
kW_{base}	=	Baseline Demand
DSF	=	Demand Savings Factor
CF	=	Coincidence Factor

13.2.11.11 *Algorithm Input Values by Measure*

Table 13-11. Measure Lookup Values - Automatic Door Closer

Measure	kWh_{base}	kW_{base}	DSF	ESF	CF	Incremental Cost ($/unit)
Auto Door Closer - Walk In Cooler	42182	4.82	0.08	0.08	1.00	$142.00
Auto Door Closer - Walk In Freezer	**15524**	**1.77**	**0.23**	**0.23**	**1.00**	**$142.00**

13.2.12 Efficient Condenser

13.2.12.1 Applicability

Replace on Burnout and New Construction

13.2.12.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction
- » Small Business
- » Schools

13.2.12.3 Measure Description

This refrigeration end-use measure promotes the installation of a new higher-efficiency refrigeration condenser or replacement of an existing condenser with a higher-efficiency condenser.

13.2.12.4 Baseline Equipment Definition

The baseline case refers to an existing lower-efficiency refrigeration condenser or no condenser.

13.2.12.5 Efficient Equipment Definition

The efficient case refers to an existing walk-in cooler or freezer with a device to automatically close the main insulated door.

13.2.12.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per ton" basis for refrigeration condensers.

13.2.12.7 Effective Useful Life

This measure has an effective useful life of 10 years determined from an engineering case study of refrigeration systems.

13.2.12.8 Incremental Measure Cost

The incremental cost for this measure includes the total material and labor costs. Incremental costs are based on interviews with industry experts and secondary sources. Specific incremental costs can be found in Table 13-12.

13.2.12.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 13-12.

$$\Delta kWh = \frac{kWh_{base} \times ESF}{Capacity_{base}}$$

Where:

ΔkWh	=	Energy savings for measure (in kWh/ton)
kWh_{base}	=	Baseline Energy Consumption
ESF	=	Energy Savings Factor
$Capacity_{base}$	=	Baseline Capacity (tons)

13.2.12.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 13-12.

$$\Delta kW_{Coincident} = \frac{kWh_{base} \times ESF \times CF}{Capacity_{base} \times 8760}$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW/ton)
kWh_{base}	=	Baseline Energy Consumption
ESF	=	Energy Savings Factor
CF	=	Coincidence Factor
$Capacity_{base}$	=	Baseline Capacity (tons)

13.2.12.11 *Algorithm Input Values by Measure*

Table 13-12. Measure Lookup Values - Efficient Condenser

Measure	kWh_{base}	$Capacity_{base}$	ESF	CF	Incremental Cost ($/ton)
Efficient Condenser	120000	127	0.28	1.00	$39.47

13.2.13 Efficient Compressors

13.2.13.1 Applicability

Replace on Burnout and New Construction

13.2.13.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction
- » Small Business
- » Schools

13.2.13.3 Measure Description

This refrigeration end-use measure promotes the replacement of existing hermetically sealed compressors with a more efficient compressor unit.

13.2.13.4 Baseline Equipment Definition

The baseline case refers to an existing hermetically sealed compressor.

13.2.13.5 Efficient Equipment Definition

The efficient case refers to a more efficient compressor.

13.2.13.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per ton" basis for compressors.

13.2.13.7 Effective Useful Life

This measure has an effective useful life of 15 years determined from an engineering case study of refrigeration systems.

13.2.13.8 Incremental Measure Cost

The incremental cost for this measure includes the total material and labor costs. Incremental costs are based on interviews with industry experts and secondary sources. Specific incremental costs can be found in Table 13-13.

13.2.13.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 13-13.

$$\Delta kWh = \frac{12000}{3.412} \times \left(\frac{1}{COP_{base}} - \frac{1}{COP_{EE}}\right) \times DC \times 8760$$

Where:

ΔkWh	=	Energy savings for measure (in kWh/ton)
COP_{base}	=	Baseline Efficiency (COP)
COP_{EE}	=	EE Efficiency (COP)
DC	=	Duty Cycle

13.2.13.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 13-13.

$$\Delta kW_{Coincident} = \frac{12000}{3.412} \times \left(\frac{1}{COP_{base}} - \frac{1}{COP_{EE}}\right) \times DC$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW/ton)
COP_{base}	=	Baseline Efficiency (COP)
COP_{EE}	=	EE Efficiency (COP)
DC	=	Duty Cycle

13.2.13.11 *Algorithm Input Values by Measure*

Table 13-13. Measure Lookup Values - High Efficiency Compressor

Measure	COP_{base}	COP_{EE}	DC	Incremental Cost ($/ton)
HiE Compressor - Bev Merchandiser	1.88	2.15	0.40	$105.60
HiE Compressor - Food Service Equip	1.63	2.15	0.66	$220.00
HiE Compressor - Freezer	1.37	1.67	0.65	$180.00
HiE Compressor - Refrigerator	2.35	2.55	0.50	$88.00
HiE Compressor - Walk In Cooler	3.42	4.14	0.66	$147.44
HiE Compressor - Walk In Freezer	1.00	1.20	0.70	$1611.36

14. Solutions for Business Program – Envelope/Controls/Miscellaneous

14.1 Algorithm Input Descriptions

14.1.1 Hours of Operation

The hours of operation is defined as the total number of hours that equipment is in operation. Annual hours of operation for different measure types are derived from a combination of data from the U.S. Department of Energy's (DOE) Benchmark Prototype Models[69] and the EUDAP conducted by APS. Variations within measures are due to different operating conditions for different buildings.

14.1.2 Load Factor (LF)

The LF is the ratio of maximum operating power or capacity of a measure to its nameplate power or capacity. Values are based on engineering models and secondary literature reviews specific to each measure.

14.1.3 Coincidence Factor (CF)

The CF is the fraction of the peak demand of a population that is in operation at the time of APS' system peak. Values are based on engineering models and secondary literature reviews specific to each measure.

14.1.4 Demand Savings Factor (DSF)

The DSF represents the percent savings over baseline energy demand. This value is based on a review of typical load shapes for commercial and industrial measure specific applications.

14.1.5 Energy Savings Factor (ESF)

The ESF represents the percent savings over baseline energy consumption. This value is based on a review of typical load shapes for commercial and industrial measure specific applications.

14.1.6 Demand Interaction Factor (DIF)

The Demand Interaction Factor (DIF) accounts for interactive effects between PC demand and HVAC demand so that the estimated PC demand savings are the savings at the PC plug source in addition to any electrical savings at the cooling system.

14.1.7 Energy Interaction Factor (EIF)

The Energy Interaction Factor (EIF) accounts for interactive effects between PC energy consumption and HVAC energy consumption so that the estimated PC energy savings are the savings at the PC plug source in addition to any electrical savings at the cooling system.

[69] http://www.energycodes.gov/development/commercial/90.1_models

14.1.8 Coefficient of Performance (COP)

The coefficient of performance (COP) of a heat pump is a ratio of cooling provided to electrical energy consumed.

14.1.9 Modified Energy Factor (MEF)[70]

The modified energy factor is an equation that takes into account the amount of dryer energy used to remove the remaining moisture content in washed items, in addition to the machine energy and water heating energy of the washer. MEF is the energy performance metric for ENERGY STAR® qualified clothes washers. The higher the MEF, the more efficient the clothes washer is.

14.1.10 Adjustment Factor (Smart Strips)

Adjustment factors have been applied to the savings estimates for smart strips to account for units used/installed in such a way that typical savings will not be achieved.

14.1.11 Smart Strip Incremental Energy Use

The incremental energy use consumed by the smart strip.

[70] http://energystar.supportportal.com/link/portal/23002/23018/ArticleFolder/956/Clothes-Washers

14.2 Measure Characterizations

14.2.1 High Performance Window Glazing

14.2.1.1 Applicability

New Construction

14.2.1.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- Large Existing
- New Construction
- Small Business
- Schools

14.2.1.3 Measure Description

This measure promotes the installation of high performance windows and glass doors with any combination of glazing, coating, internal film and gas filling that meets the specified U-factor and Solar Heat Gain Coefficient (SHGC).

14.2.1.4 Baseline Equipment Definition

The baseline condition is a window with clear glazing, double pane, air filled, no coating and with U-factor = 0.5 and SHGC = 0.5.

14.2.1.5 Efficient Equipment Definition

Efficient equipment is a window with any combination of glazing, coating, internal film and gas filing that meets U-factor ≤ 0.32 and SHGC ≤ 0.40.

14.2.1.6 Unit Basis

This measure's incentive, savings and incremental measure cost are determined based on a "per sq ft of window area" basis.

14.2.1.7 Effective Useful Life

This measure has an effective useful life of 20 years.

14.2.1.8 *Incremental Measure Cost*

The incremental cost per sq ft for this measure varies depending on the unit type, unit size and includes the total material and labor costs. Incremental costs are based on participating contractor interviews and review of program invoices.

14.2.1.9 *Annual Energy Savings Algorithm*

Numeric values for the variables can be found in Table 14-1. Energy savings for high performance windows glazing are based on historical participation data and energy simulation modeling and are presented as deemed savings. The total annual savings of high performance windows glazing are determined based on a "per sq ft" basis.

14.2.1.10 *Coincident Peak Demand Savings Algorithm*

Numeric values for the variables can be found in Table 14-1. Coincident demand savings for high performance windows glazing are based on historical participation data and energy simulation modelling and are presented as deemed savings. The total annual coincident demand savings of high performance windows glazing are determined based on a "per sq ft" basis.

14.2.1.11 *Algorithm Input Values by Measure*

Table 14-1: Measure Lookup Values - High Performance Glazing

Measure Type	Annual Energy Savings (kWh/sq ft)	Annual Demand Savings (kW/sq ft)	Incremental Cost ($/sq ft)
High Performance Glazing	3.6	0.0016	2.34

14.2.2 Smart Strips

14.2.2.1 Applicability

Retrofit

14.2.2.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

14.2.2.3 Measure Description

This appliance measure promotes the installation of plug-load smart strips to control electricity using equipment in offices or cubicles, including lighting, monitors, shared copiers, and/or printers.

14.2.2.4 Baseline Equipment Definition

Baseline equipment is a standard power strips that does not control for occupancy or load. Baseline energy consumption estimates are based on analysis of various configurations of desktop office equipment and usage patterns. Table 14-2 displays the assumed baseline equipment load for various numbers of outlets.

Table 14-2: Smart Strip Baseline Input Values

Measure Type	Size	Number of Smart Strips	Base Energy (kWh/outlet)
Occupancy Sensor	8-outlet	1	634.3
Load Sensor	6-outlet	1	634.1
Load Sensor	7-outlet	1	634.3
Load Sensor	8-outlet	1	671.1
Load Sensor	10-outlet	1	769.9
Timer Plug	8-outlet	1	634.3

14.2.2.5 *Efficient Equipment Definition*

The efficient equipment definition can be one of three smart strip types:

- ***Occupancy Sensor:*** Passive infrared and/or ultrasonic detectors for plug-load office equipment.
- ***Load Sensor:*** Load-sensing smart plug strips detecting a drop in current when a control device enters low-power mode.
- ***Timer Plug:*** Timer plug that can turn equipment on and off based on programmable timer. This device should be used on equipment that requires a long warm-up.

14.2.2.6 *Unit Basis*

This measure's incentive, savings and incremental measure cost are determined based on a "per unit" basis.

14.2.2.7 *Effective Useful Life*

This measure has an effective useful life of 12 years determined based on information in "Final Report Electronics and Energy Efficiency: A Plug Load Characterization Study."

14.2.2.8 *Incremental Measure Cost*

The incremental cost per sensor for this measure varies depending on the outlet type that the sensor is installed on.

14.2.2.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 14-3.

$$\Delta kWh = (kWh_{base} - kWh_{ee}) \times AF - IEU$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
kWh_{base}	=	Baseline equipment energy consumption
kWh_{ee}	=	Efficient equipment energy consumption, after smart strip installation
AF	=	Adjustment Factor
IEU	=	Smart Strip Incremental Energy Use

14.2.2.10 *Coincident Peak Demand Savings Algorithm*

Assuming that most smart strips are powered during the coincident peak, there are no expected coincident peak demand savings impacts for this measure.

14.2.2.11 *Algorithm Input Values by Measure*

Please refer to Table 14-2 for baseline energy consumption.

Table 14-3: Measure Lookup Values - Smart Strip

Measure Type	Size	Number of Smart Strips	EE Energy (kWh/outlet)	AF	CF	Incremental Energy Usage (kWh/outlet)	Incremental Cost ($/unit)
Occupancy Sensor	8-outlet	1	371.4	0.7	0.0	14.0	79.00
Load Sensor	6-outlet	1	497.1	0.8	0.0	14.0	24.00
Load Sensor	7-outlet	1	500.4	0.8	0.0	14.0	23.50
Load Sensor	8-outlet	1	514.4	0.8	0.0	14.0	21.00
Load Sensor	10-outlet	1	564.1	0.8	0.0	14.0	21.00
Timer Plug	8-outlet	1	351.1	0.8	0.0	14.0	8.00

14.2.3 Shade Screens

14.2.3.1 Applicability

Retrofit

14.2.3.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction
- » Small Business
- » Schools

14.2.3.3 Measure Description

This measure promotes the addition of exterior physical shading screens to windows.

14.2.3.4 Baseline Equipment Definition

The baseline definition is a window with no exterior shading screens.

14.2.3.5 Efficient Equipment Definition

The efficient definition is a window with exterior shading screens with shading coefficient equal to .30 or less at a thirty-degree profile angle.

14.2.3.6 Unit Basis

This measure's incentive, savings and incremental measure cost are determined based on a "per sq ft" basis.

14.2.3.7 Effective Useful Life

This measure has an effective useful life of 10 years determined from DEER 2008[71].

14.2.3.8 Incremental Measure Cost

The incremental cost per sq ft for this measure varies depending on the unit type, unit size and includes the total material and labor costs. Incremental costs are based on participating contractor interviews and review of program invoices.

[71] http://www.deeresources.com/

14.2.3.9 *Annual Energy Savings Algorithm*

Numeric values for the variables can be found in Table 14-4. Energy savings for shade screens are based on energy model simulations and thus presented as deemed savings. The total annual savings of shade screens are determined based on a "per sq ft" basis.

14.2.3.10 *Coincident Peak Demand Savings Algorithm*

Numeric values for the variables can be found in Table 14-4. Coincident demand savings for shade screens are based on energy model simulations and thus presented as deemed savings. The total annual coincident demand savings of shade screens are determined based on a "per sq ft" basis.

14.2.3.11 *Algorithm Input Values by Measure*

Table 14-4: Measure Lookup Values - Shade Screen

Measure Type	Annual Energy Savings (kWh/sqft)	Annual Demand Savings (kW/sqft)	Incremental Cost ($/sqft)
Shade Screens	21.14	0.004	4.13

14.2.4 PC Management Software

14.2.4.1 Applicability

Retrofit

14.2.4.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

14.2.4.3 Measure Description

This controls measure promotes the installation of computer power management software to allow computers to be put into low-power settings during appropriate hours.

14.2.4.4 Baseline Equipment Definition

Computers or laptops without computer power management software.

14.2.4.5 Efficient Equipment Definition

Computers or laptops with computer power management software that automatically controls the power settings of networked personal computers at the server level. The software is also capable of managing power consumption for each individual PC and reporting energy savings results.

14.2.4.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined based on a "per personal computer" basis.

14.2.4.7 Effective Useful Life

This measure has an effective useful life of 4 years assumed to be equal to a typical computer life.

14.2.4.8 Incremental Measure Cost

The incremental cost per PC for this measure varies depending on the unit type and includes the total software and labor costs. Incremental costs are based on manufacturer data.

14.2.4.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 14-5.

$$\Delta kWh = kWh_{sav} \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
kWh_{sav}	=	Constant, Energy saved per PC (kWh)
EIF	=	HVAC Energy Interaction Factor

14.2.4.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual demand saving impacts for this measure. Numeric values for the variables can be found in Table 14-5. Coincident demand savings are assumed to be zero as savings are assumed to be off peak for this measure.

$$\Delta kW_{Coincident} = kW_{sav} \times (1 + DIF) \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
kW_{sav}	=	Constant, Power saved per PC (kW)
DIF	=	HVAC Demand Interaction Factor
CF	=	Coincidence Factor

14.2.4.11 *Algorithm Input Values by Measure*

Table 14-5: Measure Lookup Values - Computer Power Management

Measure Type	Energy Saved per PC (kWh)	Power Saved per PC (kW)	HVAC Interaction Factor (Energy)	HVAC Interaction Factor (Demand)	CF	Incremental Cost ($/unit)
Computer PM	243.3	0.132	17%	20%	0.0	12.14
Laptop PM	100.37	0.018	17%	20%	0.0	12.14

Source: Energy Star®

14.2.5 Heat Pump Domestic Hot Water Heater

14.2.5.1 *Applicability*

Replace on Burnout and New Construction

14.2.5.2 *Applicable Programs*

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

14.2.5.3 *Measure Description*

This appliance measure promotes the replacement of existing electric domestic hot-water heater with a heat pump domestic hot-water heater.

14.2.5.4 *Baseline Equipment Definition*

Table 14-6 presents the efficiencies of baseline water heaters and the assumed annual energy consumption of baseline units.

Table 14-6: Heat Pump Water Heater Baseline Energy Efficiencies

Measure Type	Baseline EE	Baseline Energy (kWh/tank)
Full Service Restaurant HPWH	86%	11,589
Quick Service Restaurant HPWH	**86%**	**12,030**
Full Service Restaurant HPWH	86%	11,589
Quick Service Restaurant HPWH	**86%**	**12,030**

14.2.5.5 *Efficient Equipment Definition*

The efficient case is a heat pump hot water heater with a COP of 2.35 or greater.

14.2.5.6 *Unit Basis*

This measure's incentive, incremental measure cost, and savings are determined based on a "per unit/tank" basis.

14.2.5.7 *Effective Useful Life*

This measure has an effective useful life of 13 years.

14.2.5.8 *Incremental Measure Cost*

The incremental cost per HPWH for this measure varies depending on the unit type. Incremental costs are based on ENERGY STAR® and ACEEE data.

14.2.5.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 14-7.

$$\Delta kWh = (kWh_{base} - kWh_{ee})$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
kWh_{base}	=	Baseline equipment energy consumption per tank
kWh_{ee}	=	Efficient equipment energy consumption per tank

14.2.5.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual demand saving impacts for this measure. Numeric values for the variables can be found in Table 14-7.

$$\Delta kW_{Coincident} = (kWh_{base} - kWh_{ee})/365 \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
kWh_{base}	=	Baseline equipment energy consumption per tank
kWh_{ee}	=	Efficient equipment energy consumption per tank
365	=	Number of days in a year
CF	=	Coincidence Factor

14.2.5.11 Algorithm Input Values by Measure

Table 14-7: Measure Lookup Values - Heat Pump Water Heater

Measure Type	COP Range	Water Tank Capacity (gal)	EE Efficiency	EE Energy (kWh/tank)	CF	Incremental Cost ($/unit)
Full Service Restaurant HPWH	≥ 2.35 and < 2.5	80	235%	4241	0.04	1910
Quick Service Restaurant HPWH	**≥ 2.35 and < 2.5**	**80**	**235%**	**4402**	**0.04**	**1910**
Full Service Restaurant HPWH	≥ 2.5	80	251%	3971	0.04	2777
Quick Service Restaurant HPWH	**≥ 2.5**	**80**	**251%**	**4122**	**0.04**	**2777**

14.2.6 Coin Operated Laundry

14.2.6.1 Applicability

Replace on Burnout and New Construction

14.2.6.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction
- » Small Business
- » Schools

14.2.6.3 Measure Description

This appliance measure promotes the replacement of existing clothes washers with energy efficient clothes washers.

14.2.6.4 Baseline Equipment Definition

Table 14-8 displays the baseline condition assumptions for coin-operated clothes washers.

Table 14-8. Coin Operated Clothes Washers Baseline Assumptions

Measure Type	Base Energy (kWh/year)	MEF_{base} (ft^3/kWh)
CEE Tier 1/Energy Star®	1319	1.26
CEE Tier 2	**1319**	**1.26**
CEE Tier 3	1319	1.26
CEE Tier 4	**1319**	**1.26**

Source: Consortium for Energy Efficiency

14.2.6.5 Efficient Equipment Definition

Efficient equipment is clothes washers with efficiency ratings specified by the corresponding Consortium for Energy Efficiency tiers.

14.2.6.6 *Unit Basis*

This measure's incentive, incremental measure cost, and savings are determined based on a "per unit."

14.2.6.7 *Effective Useful Life*

This measure has an effective useful life of 11 years determined based on DOE Energy Star® calculator.

14.2.6.8 *Incremental Measure Cost*

The incremental cost per clothes washer for this measure varies depending on the unit type, unit capacity. Incremental costs are based on manufacturer data.

14.2.6.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy savings impacts for this measure. Numeric values for the variables can be found in Table 14-9.

$$\Delta kWh = kWh_{base} \times (1 - \frac{MEF_{base}}{MEF_{ee}})$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
kWh_{base}	=	Baseline equipment energy consumption per unit
MEF_{base}	=	Modified energy factor for baseline equipment (in ft^3/kWh)
MEF_{ee}	=	Modified energy factor for efficient equipment (in ft^3/kWh)

14.2.6.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual demand saving impacts for this measure. Numeric values for the variables can be found in Table 14-9.

$$\Delta kW_{coincident} = kWh_{base} \times (1 - \frac{MEF_{base}}{MEF_{ee}})/365 \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
kWh_{base}	=	Baseline equipment energy consumption
MEF_{base}	=	Modified energy factor for baseline equipment (in ft^3/kWh)
MEF_{ee}	=	Modified energy factor for efficient equipment (in ft^3/kWh)
CF	=	Coincidence Factor

14.2.6.11 *Algorithm Input Values by Measure*

Table 14-9: Measure Lookup Values - Coin-Operated Washing Machine

Measure Type	Machine Capacity (ft^3)	Loads Per Year	MEF_{ee} (ft^3/kWh)	CF	Incremental Cost ($/unit)
CEE Tier 1/Energy Star®	4.0	950	2	0.05	211
CEE Tier 2	4.0	950	2.2	0.05	326
CEE Tier 3	4.0	950	2.4	0.05	307
CEE Tier 4	4.0	950	2.6	0.05	537

Source: CEE

14.2.7 Carbon Dioxide Sensor

14.2.7.1 Applicability

Retrofit

14.2.7.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

14.2.7.3 Measure Description

This control measure promotes the installation of CO_2 sensors to utilize demand-controlled ventilation to reduce the conditioning of outside air.

14.2.7.4 Baseline Equipment Definition

Baseline equipment is a ventilation fan with no CO_2 sensors installed.

14.2.7.5 Efficient Equipment Definition

Efficient equipment is a ventilation fan with CO_2 sensors.

14.2.7.6 Unit Basis

This measure's incentive, savings and incremental measure cost are determined based on a "per sensor" basis.

14.2.7.7 Effective Useful Life

This measure has an effective useful life of 15 years per Energy Innovation Group technical specs for transmitter rated life.

14.2.7.8 Incremental Measure Cost

The incremental cost per sensor for this measure varies depending on the unit type. Incremental costs are based on recommendations from the Federal Energy Management Program[72].

[72] https://www1.eere.energy.gov/femp/

14.2.7.9 *Annual Energy Savings Algorithm*

Energy savings are based on an engineering spreadsheet model calibrated to APS weather data. Numeric values for the deemed savings values and assumptions driving the model can be found in Table 14-10.

14.2.7.10 *Coincident Peak Demand Savings Algorithm*

Coincident peak demand savings are based on an engineering spreadsheet model calibrated to APS weather data. Numeric values for the deemed savings values and assumptions driving the model can be found in Table 14-10.

14.2.7.11 *Algorithm Input Values by Measure*

Table 14-10: Lookup Values - CO_2 Sensor Measure

Measure Type	Sector	Area per sensor (sq ft)	Occupants per Sensor	ESF	CF	Coincident Demand Savings (kW)	Energy Savings (kWh)	Incremental Cost ($/unit)
CO_2 Sensor/DCV	College/Univ	5000	72	63%	43%	1.5	1176	950
CO_2 Sensor/DCV	Data Center	8000	26	63%	43%	1.6	1176	950
CO_2 Sensor/DCV	Grocery	8000	19	63%	50%	2.1	1433	950
CO_2 Sensor/DCV	Hotel/Motel	8000	25	20%	40%	0.8	911	950
CO_2 Sensor/DCV	K-12 School	8000	29	63%	15%	0.5	1186	950
CO_2 Sensor/DCV	Medical	8000	75	63%	87%	1.7	537	950
CO_2 Sensor/DCV	Misc	8000	40	20%	43%	1.5	1176	950
CO_2 Sensor/DCV	Office	8000	10	20%	30%	0.6	531	950
CO_2 Sensor/DCV	Other Industrial	8000	42	63%	43%	1.5	1176	950
CO_2 Sensor/DCV	Process Industrial	8000	42	20%	43%	1.5	1176	950
CO_2 Sensor/DCV	Restaurant	8000	42	20%	45%	3.2	3051	950
CO_2 Sensor/DCV	Retail	8000	42	63%	50%	3.2	1971	950
CO_2 Sensor/DCV	Warehouse	8000	10	35%	0%	0.0	138	950

14.2.8 Carbon Monoxide Sensor

14.2.8.1 Applicability

Retrofit

14.2.8.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- Large Existing
- New Construction
- Small Business
- Schools

14.2.8.3 Measure Description

This control measure promotes the installation of CO sensors to control parking garage exhaust fans.

14.2.8.4 Baseline Equipment Definition

Baseline equipment is a parking garage ventilation fan with no CO sensors.

14.2.8.5 Efficient Equipment Definition

Energy efficient equipment is a parking garage ventilation fan with CO sensors.

14.2.8.6 Unit Basis

This measure's incentive, savings and incremental measure cost are determined based on a "per sensor" basis.

14.2.8.7 Effective Useful Life

This measure has an effective useful life of 8 years determined from DEER 2008[73].

14.2.8.8 Incremental Measure Cost

The incremental cost per sensor for this measure varies depending on the unit type.

[73] http://www.deeresources.com/

14.2.8.9 *Annual Energy Savings Algorithm*

Annual energy savings are estimated using an engineering spreadsheet model. The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 14-11.

$$\Delta kWh = VPD \times OpHrs \times Area \times ESF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
VPD	=	Ventilation Power Density (W/sqft)
OpHrs	=	Annual Operation Hours
Area	=	Area per sensor (in sqft)
ESF	=	Energy Savings Factor

14.2.8.10 *Coincident Peak Demand Savings Algorithm*

Coincident demand savings are estimated using an engineering spreadsheet model. Numeric values for the deemed savings values and the variables can be found in Table 14-11.

14.2.8.11 *Algorithm Input Values by Measure*

Table 14-11: Measure Lookup Values - CO Sensors

Measure Type	Sector	Ventilation Power Density (W/sq.ft.)	Annual Operation Hours	Area per sensor (sqft)	ESF	Coincident Demand Savings (kW)	Incremental Cost ($/unit)
CO Sensor/VAV	Industrial	1.2	8760	8000	63%	0.0	2000
CO Sensor/VAV	College/Univ	1.2	8760	8000	63%	0.0	2000
CO Sensor/VAV	Data Center	1.2	8760	8000	63%	0.0	2000
CO Sensor/VAV	Grocery	1.2	8760	8000	20%	6.3	2000
CO Sensor/VAV	Hotel/Motel	1.2	8760	8000	63%	0.0	2000
CO Sensor/VAV	K-12 School	1.2	8760	8000	63%	0.0	2000

Measure Type	Sector	Ventilation Power Density (W/sq.ft.)	Annual Operation Hours	Area per sensor (sqft)	ESF	Coincident Demand Savings (kW)	Incremental Cost ($/unit)
CO Sensor/VAV	Medical	1.2	8760	8000	20%	6.3	2000
CO Sensor/VAV	Misc	1.2	8760	8000	20%	6.3	2000
CO Sensor/VAV	Office	1.2	8760	8000	63%	0.0	2000
CO Sensor/VAV	Restaurant	1.2	8760	8000	20%	6.3	2000
CO Sensor/VAV	Retail	1.2	8760	8000	20%	6.3	2000
CO Sensor/VAV	Warehouse	1.2	8760	8000	63%	0.0	2000
CO Sensor/on-off	Industrial	1.2	8760	8000	35%	0.0	2000
CO Sensor/on-off	College/Univ	1.2	8760	8000	35%	0.0	2000
CO Sensor/on-off	Data Center	1.2	8760	8000	35%	0.0	2000
CO Sensor/on-off	Grocery	1.2	8760	8000	14%	2.9	2000
CO Sensor/on-off	Hotel/Motel	1.2	8760	8000	35%	0.0	2000
CO Sensor/on-off	K-12 School	1.2	8760	8000	35%	0.0	2000
CO Sensor/on-off	Medical	1.2	8760	8000	14%	2.9	2000
CO Sensor/on-off	Misc	1.2	8760	8000	14%	2.9	2000
CO Sensor/on-off	Office	1.2	8760	8000	35%	0.0	2000
CO Sensor/on-off	Restaurant	1.2	8760	8000	14%	2.9	2000

Measure Type	Sector	Ventilation Power Density (W/sq.ft.)	Annual Operation Hours	Area per sensor (sqft)	ESF	Coincident Demand Savings (kW)	Incremental Cost ($/unit)
CO Sensor/on-off	Retail	1.2	8760	8000	14%	2.9	2000
CO Sensor/on-off	Warehouse	1.2	8760	8000	35%	0.0	2000

14.2.9 Hotel Room Occupancy Control

14.2.9.1 *Applicability*

Retrofit

14.2.9.2 *Applicable Programs*

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction

14.2.9.3 *Measure Description*

This control measure promotes the installation of hotel room occupancy control devices to automatically setback room temperature and shut off lighting when the room is unoccupied.

14.2.9.4 *Baseline Equipment Definition*

Baseline equipment is a hotel room HVAC and lighting system with no occupancy controls.

14.2.9.5 *Efficient Equipment Definition*

Efficient equipment includes passive and/or dual technology room occupancy sensors and room keycard activation installed to control a hotel room HVAC and lighting system.

14.2.9.6 *Unit Basis*

This measure's savings and incremental measure cost are determined based on a "per sensor" basis.

14.2.9.7 *Effective Useful Life*

This measure has an effective useful life of 8 years.

14.2.9.8 *Incremental Measure Cost*

The incremental cost per sensor for this measure varies depending on the unit type and includes labor cost.

14.2.9.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate energy saving impacts for this measure. Numeric values for the variables can be found in Table 14-12.

$$\Delta kWh = \frac{CL}{1000} \; X \; OpHrs \; X \; ESF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
CL	=	Connected HVAC Load (W/sensor)
OpHrs	=	Annual operating hours of HVAC load
ESF	=	Energy Savings Factor

14.2.9.10 Coincident Peak Demand Savings Algorithm

The following algorithm is used to estimate demand saving impacts for this measure. Numeric values for the variables can be found in Table 14-12.

$$\Delta kW_{Coincident} = CL/1000 \times DSF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
CL	=	Connected Load (W/sensor)
DSF	=	Demand Savings Factor
CF	=	Coincidence Factor

14.2.9.11 Algorithm Input Values by Measure

Table 14-12: Measure Lookup Values - Hotel Room Occupancy Sensor

Measure Type	Radius per sensor	Annual Operation Hours	Area per sensor (sqft)	Connected Load (W)	ESF	DSF	CF	Incremental Cost ($/unit)
Dual Technology	180	2187	1000	1025	40%	67%	0.25	178
Passive Infrared	**360**	**2187**	**1500**	**1025**	**39%**	**67%**	**0.25**	**139**
Key Card Activation	360	2187	325	1025	25%	67%	0.16	220

14.2.10 Energy Management Systems

14.2.10.1 Applicability

Retrofit

14.2.10.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

- » Large Existing
- » New Construction
- » Small Business
- » Schools

14.2.10.3 Measure Description

This measure promotes the installation of energy management system (EMS) to optimize system operation.

14.2.10.4 Baseline Equipment Definition

Baseline equipment is an HVAC system with one of the following controls:

1) non-programmable or pneumatic thermostats;
2) programmable thermostats or digital EMS.

14.2.10.5 Efficient Equipment Definition

Efficient equipment requirements are divided into two tiers. Efficient equipment is EMS systems that meet Tier 1 requirements at a minimum, and Tier 2 requirements to be eligible for higher rebates. Energy savings estimates are determined based on Tier 1 requirements.

Tier 1 EMS Requirements:

- » Central Time Control
- » Graphic operator interface
- » Trending capability
- » Web-based interface with PC-based controls
- » Minimum setback temperature of at least 8°F in both heating and cooling
- » Minimum setback period exceeding 2,200 hours per year
- » At least three enhanced control strategies from Table 14-13.

Tier 2 EMS Requirements:

- » For direct-expansion (DX) systems: at least six enhanced control strategies
- » For chilled water (CW) systems: at least ten enhanced control strategies

» For facilities with both DX and CW systems: at least ten enhanced control strategies

Table 14-13: EMS Enhanced Control Strategies

Enhanced Control Strategies	
1	Chilled Water Temperature Reset
2	Chiller Compressor Sequencing
3	Condenser Water Temperature Reset
4	Cooling Lockout on Outside Air Temperature (OSAT)
5	Cooling Tower Fan Speed Control
6	Cooling Tower Fan Staging
7	Deadband Control for Heating and Cooling
8	Demand Control Ventilation
9	Distribution Pump Speed Control
10	Distribution Pump Sequencing
11	Equipment Cycling
12	Heating Lockout on OSAT
13	Improved Outside Air Volume Control[1]
14	Morning Warm-up/ Cool Down Cycle
15	Night Ventilation Purge
16	Outside Air Damper Control
17	Optimal Start/Stop
18	Secondary Chilled Water Loop Pressure
19	Static Pressure Reset
20	Summer/Winter Volume Change
21	Supply Air Temperature Reset
22	Unoccupied Temperature Setback
23	Zone-by-Zone Scheduling

[1]Direct outdoor air measurement, volumetric fan tracking, fixed damper position, or plenum pressure differential.

14.2.10.6 Unit Basis

This measure's incentive, savings and incremental measure cost are determined based on a "per sq ft" basis.

14.2.10.7 *Effective Useful Life*

This measure has an effective useful life of 13 years determined based on DEER 2008[74] values.

14.2.10.8 *Incremental Measure Cost*

The incremental cost per sq ft for this measure varies depending on the unit type, unit size, and number of enhanced control strategies installed and includes the total material and labor costs. Incremental costs are based on review of program invoices.

14.2.10.9 *Annual Energy Savings Algorithm*

Numeric values for the variables can be found in Table 14-14. Energy savings for EMS are based on historical program data and thus presented as deemed savings. The total annual savings of EMS are determined based on a "per sq ft" basis.

14.2.10.10 *Coincident Peak Demand Savings Algorithm*

Numeric values for the variables can be found in Table 14-14. Coincident demand savings for EMS are based on EMS load shape analysis thus presented as deemed savings. The total annual coincident demand savings of EMS are determined based on a "per sq ft" basis.

14.2.10.11 *Algorithm Input Values by Measure*

Table 14-14: Measure Lookup Values - EMS

Measure Type	Annual Energy Savings (kWh/sq ft)	Annual Demand Savings (kW/sq ft)	Incremental Cost ($/sq ft)
EMS replacing T-stat or pneumatic controls	4.06	0.003	1.57
EMS replacing DDC or upgrading digital EMS	**3.25**	**0.003**	**1.26**

[74] http://www.deeresources.com/

14.2.11 Demand Response Programmable Thermostats

Savings and costs for Demand Response Programmable Thermostats are consistent with those for programmable thermostats rebated through the S4B program. Please refer to Section 11.2.8 for more information.

14.2.12 Custom Measures

14.2.12.1 Applicability

Retrofit, Replace on Burnout, and New Construction

14.2.12.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

14.2.12.3 Measure Description

APS offers custom rebates for energy-saving projects for which there is no prescriptive incentive. The rebates apply to retrofit and new construction projects and are funded at $0.09/annual kWh savings, up to 75% of incremental costs. Project savings, costs, measure lifetimes, and cost-effectiveness are calculated on a case-by-case basis by the program implementer, and leverage some of the algorithms and models discussed in other sections of this TRM.

14.2.12.4 Baseline Equipment Definition

The baseline definition is specific to the custom project and varies on a case-by-case basis.

14.2.12.5 Efficient Equipment Definition

The efficient definition is specific to the custom project and varies on a case-by-case basis.

14.2.12.6 Unit Basis

Savings and costs are based on a "per project" basis.

14.2.12.7 Effective Useful Life

The effective useful life is specific to the custom project and varies on a case-by-case basis.

14.2.12.8 Incremental Measure Cost

The incremental cost is specific to the custom project and varies on a case-by-case basis.

14.2.12.9 *Annual Energy Savings Algorithm*

Annual Energy savings are estimated by the program implementer and verified through the MER process.

14.2.12.10 *Coincident Peak Demand Savings Algorithm*

Coincident peak demand savings are estimated by the program implementer and verified through the MER process.

14.2.12.11 *Algorithm Input Values by Measure*

Algorithm inputs are estimated by the program implementer and verified through the MER process.

14.2.13 Retro-Commissioning (RCx)

14.2.13.1 Applicability

Retrofit

14.2.13.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which include:

» Large Existing
» New Construction
» Small Business
» Schools

14.2.13.3 Measure Description

This measure is designed to assess the operational and maintenance components of complex HVAC and lighting control systems in existing buildings to develop a strategy to optimize the systems' energy efficiency. Typical tasks include identifying and implementing relatively low-cost operational improvements and documenting these opportunities in a retro-commissioning report.

14.2.13.4 Baseline Equipment Definition

Facilities with a minimum of 25,000 sq ft of conditioned floor space and utilize a chiller. It is strongly recommended that these facilities also utilize a central building automation system (EMS).

14.2.13.5 Efficient Equipment Definition

Retro-commissioning is conducted in three phases:

Phase 1 – Benchmarking: Energy Star® Benchmarking
Phase 2 – Evaluation: At a minimum, services involve all of the following activities:

» Review off all applicable equipment sequencing and operating schedules
» Assess the existing condition and operation of economizers
» Assess current control capability.
» Review and assess maintenance procedures.
» Identify low cost / no cost repairs.

Phase 3 – Implementation: At a minimum, services involve all of the following activities:

» Implement low cost / no cost repairs as previously identified. This may include replacing components and revising control sequences that fail the assessment.
» Calculate and document kW and kWh savings achieved from these efforts.
» Identify improvements that will require capital investment.

14.2.13.6 *Unit Basis*

Savings and costs are based on a "per project" basis.

14.2.13.7 *Effective Useful Life*

The effective useful life is specific to the RCx project and varies on a case-by-case basis.

14.2.13.8 *Incremental Measure Cost*

The incremental cost is specific to the RCx project and varies on a case-by-case basis.

14.2.13.9 *Annual Energy Savings Algorithm*

Annual Energy savings are estimated by the program implementer on a case-by-case basis and verified through the MER process.

14.2.13.10 *Coincident Peak Demand Savings Algorithm*

Coincident peak demand savings are estimated by the program implementer on a case-by-case basis and verified through the MER process.

14.2.13.11 *Algorithm Input Values by Measure*

Algorithm inputs are estimated by the program implementer on a case-by-case basis and verified through the MER process.

14.2.14 Whole Building

14.2.14.1 Applicability

New Construction

14.2.14.2 Applicable Programs

This measure is applicable to APS' Solutions for Business programs, which includes:

» New Construction

14.2.14.3 Measure Description

This measure encourages design teams and building owners/developers to design and construct highly efficient buildings. The purpose is to promote creative, energy-efficient design strategies at the earliest stages.

14.2.14.4 Baseline Standard Definition

The baseline is a building built according to the ASHRAE 90.1-2007 standard for new buildings.

14.2.14.5 Efficient Standard Definition

The efficient case is a building designed to be at least 10% more efficient than the baseline based on the whole building energy performance.

14.2.14.6 Unit Basis

This measure's savings and incremental measure cost are determined based on a "per sq ft" basis.

14.2.14.7 Effective Useful Life

This measure has an effective useful life of 15 years.

14.2.14.8 Incremental Measure Cost

The incremental cost per sq ft for this measure varies depending on the unit type, unit size and includes the total material and labor costs. Incremental costs are based on two sources: "Energy Performance of LEED for New Construction Buildings[75]" and "Measuring the Cost to Become LEED Certified[76]".

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[75] Energy Performance of LEED for New Construction Buildings, March 2008. http://www.usgbc.org/ShowFile.aspx?DocumentID=3930

[76] Measuring the Cost to Become LEED Certified, November 2008. www.facilitiesnet.com/Green/article/Measuring-The-Cost-To-Become-LEED-Certified--10057

14.2.14.9 *Annual Energy Savings Algorithm*

Annual energy savings are based on supporting documentation provided by the customer and verified by the program implementer and evaluation team on a case-by-case basis.

14.2.14.10 *Coincident Peak Demand Savings Algorithm*

Coincident peak demand savings are based on supporting documentation provided by the customer and verified by the program implementer and evaluation team on a case-by-case basis.

14.2.14.11 *Algorithm Input Values by Measure*

Model inputs are based on supporting documentation provided by the customer and verified by the program implementer and evaluation team on a case-by-case basis.

15. Solutions for Business Program – Express Solutions

15.1 Algorithm Input Descriptions

15.1.1 Hours of Operation (OpHrs)

Annual hours of operation for lighting end-use measure types are determined from customer self-reported data on project applications and vary due to different operating conditions for different buildings. These hours are then refined and assessed against results of a metering study conducted in 2012. Annual hours of operation for refrigeration end-use measure types vary depending on the equipment's application.

15.1.2 Baseline Wattage of Fixture (W_{base})

Baseline wattages of fixtures are derived from the program implementer's fixture wattage table, shown in Table 15-1, which contains records of common lighting fixture configurations and wattages according to lamp length, lamp size, and ballast type. Contractors for the Express Solutions Program may choose from any fixture listed in the table as the baseline wattage.

15.1.3 Efficient Wattage of Fixture (W_{EE})

Efficient wattages of fixtures are derived from the program implementer's fixture wattage table, shown in Table 15-1, which contains records of common lighting fixture configurations and wattages according to lamp length, lamp size, and ballast type. Contractors for the Express Solutions Program may choose from any fixture listed in the table as the efficient wattage, with the exception of Standard T12s, halogens, and incandescents.

15.1.4 Demand Interaction Factor (DIF)

The demand interaction factor is used to account for the fraction of the direct measure demand savings that decrease (or increase) HVAC system demand. For instance, the installation of more efficient lighting systems in conditioned spaces reduce cooling loads and increase heating loads in conditioned spaces resulting in reduced usage of the HVAC system during peak periods. Demand interaction factors for different building types are determined through calibrated building simulation utilizing TMY weather data for Phoenix, AZ.

15.1.5 Energy Interaction Factor (EIF)

The energy interaction factor is used to account for the fraction of the direct measure energy savings that decrease (or increase) HVAC system consumption. For instance, the installation of more efficient lighting systems reduce cooling loads and increased heating loads in conditioned spaces resulting in reduced usage of the HVAC system during peak periods of the summer. Energy interaction factors for different building types are determined through calibrated building simulation utilizing typical TMY weather data for Phoenix, AZ.

15.1.6 Diversity Factor (DF)

The DF refers to the ratio of the peak demand of a population of units to the sum of the non-coincident peak demands of all individual units and is derived from a field metering study for lighting measures.

15.1.7 Coincidence Factor (CF)

The CF is the fraction of the peak demand of a population that is in operation at the time of APS' system peak and is derived from a field metering study and analysis of APS' system load.

15.1.8 Load Factor (LF)

The LF is the ratio actual load that a compressor or motor normally runs to the rated load of the equipment based on nameplate power/capacity.

15.1.9 Demand Savings Factor (DSF)

The DSF represents the percent savings over baseline energy demand. Values are based on engineering models and secondary literature reviews specific to commercial lighting and refrigeration equipment.

15.1.10 Energy Savings Factor (ESF)

The ESF represents the percent savings over baseline energy consumption. Values are based on engineering models and secondary literature reviews specific to commercial lighting and refrigeration equipment.

15.1.11 Base Energy Consumption

Base energy consumption reflects annual energy consumption from baseline equipment before the installation of controls or replacement with more efficient equipment. Depending on the specific measure, this value may be applied on a different unit basis (e.g., kWh per LF, kWh per ton). Values are based on engineering models and secondary literature reviews specific to commercial refrigeration equipment.

15.1.12 Base Demand

Base demand reflects the highest load from baseline equipment before the installation of controls or replacement with more efficient equipment. Depending on the specific measure, this value may be applied on a different unit basis (e.g., kW per unit, kBtuh per LF). Values are based on engineering models and secondary literature reviews specific to commercial refrigeration equipment.

15.1.13 Base COP

The Base Coefficient of Performance (COP) refers to the efficiency for the baseline condition of a commercial refrigeration system.

15.1.14 EE COP

The EE coefficient of performance (COP) refers to the efficiency for the efficient condition of a commercial refrigeration system.

15.1.15 Duty Cycle (DC)

The duty cycle refers to the percent of time a compressor operates to meet the required cooling load. Values are based on engineering models and secondary literature reviews specific to commercial refrigeration equipment.

Table 15-1. Express Solutions Lighting Fixture Wattage Table

Equipment Type	Fixture Description	Watts
Exit Sign (LED)	Single Face Electroluminescent Exit Sign	1
Exit Sign (LED)	Double Face Electroluminescent Exit Sign	2
Exit Sign (LED)	Single Face LED Exit Sign	2.5
Exit Sign (LED)	LED Exit Sign Replacement	5
Exit Sign (LED)	LED Exit Sign Replacement w/ Spot Lights	5
Exit Sign (LED)	LED Retrofit kit	5
Exit Sign (CFL)	5W Compact Fluorescent Exit Sign - Hardwired	7
Exit Sign (CFL)	5W Compact Fluorescent Exit Sign - Screw-in	7
Exit Sign (CFL)	7W Compact Fluorescent Exit Sign - Hardwired	9
Exit Sign (CFL)	7W Compact Fluorescent Exit Sign - Screw-in	9
Exit Sign (CFL)	"Whip" Exit Sign	10
Exit Sign (CFL)	9W Compact Fluorescent Exit Sign - Hardwired	11
Exit Sign (CFL)	9W Compact Fluorescent Exit Sign - Screw-in	11
Exit Sign (CFL)	11W Compact Fluorescent Exit Sign - Hardwired	14
Exit Sign (CFL)	11W Compact Fluorescent Exit Sign - Screw-in	14
Exit Sign (CFL)	Exit Sign - (2) 5W Comp Fluor	14
Exit Sign (Incandescent)	Standard 25W Incandescent Exit Sign	25
Exit Sign (Incandescent)	Standard 30W Incandescent Exit Sign	30
Exit Sign (Incandescent)	Standard (2) 20W Incandescent Exit Sign	40
Exit Sign (Incandescent)	Standard (2) 25W Incandescent Exit Sign	50
Exit Sign (Incandescent)	Standard (2)40W Incandescent Exit Sign	80
Hardwired CFL	7W Comp Fluor / Hardwired	7
Hardwired CFL	11W Comp Fluor / Hardwired	11
Hardwired CFL	13W Comp Fluor / Hardwired	13

Equipment Type	Fixture Description	Watts
Hardwired CFL	15 W Comp Fluor Canopy	15
Hardwired CFL	15 W Comp Fluor Drum	15
Hardwired CFL	15 W Comp Fluor / Hardwired	15
Hardwired CFL	15 W Comp Fluor Wallpack	15
Hardwired CFL	5-13 W CFL (Hardwired)	15
Hardwired CFL	18 W Comp Fluor / Hardwired	18
Hardwired CFL	23 W Comp Fluor Canopy	23
Hardwired CFL	23 W Comp Fluor / Hardwired	23
Hardwired CFL	23 W Comp Fluor Wallpack	23
Hardwired CFL	22W Circline Lamp / Hardwired	24
Hardwired CFL	14-26 W CFL (Hardwired)	26
Hardwired CFL	26 W Comp Fluor / Hardwired	26
Hardwired CFL	28W Comp Fluor / Hardwired	30
Hardwired CFL	30 W Comp Fluor Canopy	30
Hardwired CFL	30 W Comp Fluor Wallpack	30
Hardwired CFL	32W Circline Lamp / Hardwired	34
Hardwired CFL	36 W Comp Fluor Hardwired Lamp	36
Hardwired CFL	42 W Comp Fluor Canopy	42
Hardwired CFL	42 W Comp Fluor Wallpack	42
Hardwired CFL	27-65 W CFL (Hardwired)	45
Hardwired CFL	55 W Comp Fluor Hardwired T-5	55
Hardwired CFL	66-90 W CFL (Hardwired)	74
Hardwired CFL	>90 W CFL (Hardwired)	123
Incandescent/ Halogen	25 Watt Incandescent Lamp	25
Incandescent/ Halogen	40 Watt PAR Halogen	40
Incandescent/ Halogen	40 Watt Incandescent Lamp	40
Incandescent/ Halogen	50 Watt Incandescent Lamp	50
Incandescent/ Halogen	60 Watt Incandescent Fixture	60
Incandescent/ Halogen	60 Watt PAR Halogen	60
Incandescent/ Halogen	60 Watt Incandescent Lamp	60
Incandescent/ Halogen	65 Watt PAR Incandescent	65
Incandescent/ Halogen	75 Watt PAR Halogen	75
Incandescent/ Halogen	75 Watt Incandescent Lamp	75

Equipment Type	Fixture Description	Watts
Incandescent/ Halogen	75 Watt PAR Incandescent	75
Incandescent/ Halogen	100 Watt PAR Halogen	100
Incandescent/ Halogen	100 Watt Incandescent Fixture	100
Incandescent/ Halogen	100 Watt Incandescent Lamp	100
Incandescent/ Halogen	150 Watt PAR Halogen	150
Incandescent/ Halogen	150 Watt Incandescent Fixture	150
Incandescent/ Halogen	150 Watt Incandescent Lamp	150
Incandescent/ Halogen	150 Watt PAR Incandescent	150
Incandescent/ Halogen	180 Watt Incandescent Fixture	180
Incandescent/ Halogen	200 Watt PAR Halogen	200
Incandescent/ Halogen	200 Watt Incandescent Lamp	200
Incandescent/ Halogen	225 Watt Incandescent Fixture	200
Incandescent/ Halogen	250 Watt Incandescent Lamp	250
Incandescent/ Halogen	300 Watt PAR Halogen	300
Incandescent/ Halogen	300 Watt Incandescent	300
Incandescent/ Halogen	350 Watt Incandescent Fixture	350
Incandescent/ Halogen	500 Watt PAR Halogen	500
Incandescent/ Halogen	500 Watt Incandescent	500
Incandescent/ Halogen	500 Watt Incandescent Fixture	500
Incandescent/ Halogen	1000 Watt PAR Halogen	1000
Incandescent/ Halogen	1000 Watt Incandescent	1000
Incandescent/ Halogen	1000 Watt Incandescent Fixture	1000
Incandescent/ Halogen	1500 Watt PAR Halogen	1500
T8/T5	1-2' 17W T8 Lamp, LP Elect Ballast	15
T8/T5	1-2' 17W T8 Lamp, LP Elect Ballast(1) & Refl	15
T8/T5	1-2' 17W T8 Lamp, Elect Ballast(1)	18
T8/T5	1-4' 25W T8 Lamp, LP Elect Ballast	20
T8/T5	1-4' 28W T8 Lamp, LP Elect Ballast	22
T8/T5	1-3' 25W T8 Lamp, Elect Ballast w/Ballast Cover	23
T8/T5	1-3' 25W T8 Lamp, LP Elect Ballast(1)	23
T8/T5	1-2' 28W U-shape T8 Lamp, Low Power Elect Ballast(1)	24
T8/T5	1-3' 25W T8 Lamp, Elect Ballast(1)	24
T8/T5	1-4' 25W T8 Lamp, Elect Ballast	24

Equipment Type	Fixture Description	Watts
T8/T5	1-4' 30W T8 Lamp, LP Elect Ballast (1)	27
T8/T5	**1-4' 30W T8 Lamp, LP Elect Ballast (1) w/Refl**	**27**
T8/T5	1-4' 28W T8 Lamp, Elect Ballast	28
T8/T5	**2-2' 17W T8 Lamp, LP Elect Ballast(1)**	**29**
T8/T5	2-2' 17W T8 Lamp, LP Elect Ballast(1) & Refl	29
T8/T5	**1-3' 25W T8 Lamp, HP Elect Ballast(1)**	**30**
T8/T5	1-3' 25W T8 Lamp, HP Elect Ballast(1), Refl	30
T8/T5	**1-4' 25W T8 Lamp, HP Elect Ballast**	**30**
T8/T5	1-4' 30W T8 Lamp, Elect Ballast (1)	30
T8/T5	**1-4' 30W T8 Lamp, Elect Ballast (1) w/Refl**	**30**
T8/T5	1-4' 32W T8 Lamp, LP Elect Ballast (1)	30
T8/T5	**2-2' 17W T8 Lamp, Low Power Elect Ballast w/refl**	**30**
T8/T5	1-4' 28W T5 Lamp, Elect Ballast	31
T8/T5	**1-4' 32W T8 Lamp, Elect Ballast (1)**	**31**
T8/T5	1-4' 32W T8 Lamp, Elect Ballast (1)	31
T8/T5	**1-4' 32W T8 Lamp, Elect Ballast w/Ballast Cover**	**31**
T8/T5	2-2' 17W T8 Lamp, Elect Ballast w/refl	31
T8/T5	**2-2' 17W T8 Lamp, Elect Ballast(1)**	**31**
T8/T5	2-2' 17W T8 Lamp, Elect Ballast w/Ballast Cover	31
T8/T5	**2-2' 17W T8 Lamp, Elect Ballast w/Ballast Cover**	**31**
T8/T5	1-2' 31W U-shape T8 Lamp, Elect Ballast(1)	32
T8/T5	**2-2' 17W T8 Lamp, HP Elect Ballast(1)**	**32**
T8/T5	2-2' 17W T8 Lamp, HP Elect Ballast(1) & Refl	32
T8/T5	**1-4' 28W T8 Lamp, HP Elect Ballast**	**35**
T8/T5	1-4' 32W T8 Lamp, HP Elect Ballast (1)	38
T8/T5	**1-4' 32W T8 Lamp, HP Elect Ballast w/Ballast Cover**	**38**
T8/T5	1-4' 32W T8 Lamp,HP Elect Ballast (1), Refl	38
T8/T5	**2-2' 25W U-shape T8 Lamp, Low Power Elect Ballast(1)**	**40**
T8/T5	2-4' 25W T8 Lamp, LP Elect Ballast	40
T8/T5	**2-4' 25W T8 Lamp, LP Elect Ballast w/ Ballast Cover**	**40**
T8/T5	2-4' 25W T8 Lamp, LP Elect Ballast w/ Reflector	40
T8/T5	**2-3' 25W T8 Lamp, LP Elect Ballast(1)**	**41**
T8/T5	2-3' 25W T8 Lamp, LP Elect Ballast w/Ballast Cover	41

Equipment Type	Fixture Description	Watts
T8/T5	2-2' 28W U-shape T8 Lamp, Low Power Elect Ballast(1)	43
T8/T5	2-4' 28W T8 Lamp, LP Elect Ballast	43
T8/T5	3-2' 17W T8 Lamp, LP Elect Ballast(1)	43
T8/T5	3-2' 17W T8 Lamp, LP Elect Ballast, Refl	43
T8/T5	1-5' 40W T8 Lamp, Elect Ballast(1)	44
T8/T5	2-4' 30W T8 Lamp, LP Elect Ballast (1)	45
T8/T5	2-4' 30W T8 Lamp, LP Elect Ballast (1) w/Refl	45
T8/T5	3-2' 17W T8 Lamp, Elect Ballast(1)	45
T8/T5	2-2' 25W U-shape T8 Lamp, Elect Ballast(1)	46
T8/T5	2-3' 25W T8 Lamp, Elect Ballast(1)	46
T8/T5	2-3' 25W T8 Lamp, Elect Ballast w/Ballast Cover	46
T8/T5	2-4' 25W T8 Lamp, Elect Ballast	46
T8/T5	2-4' 25W T8 Lamp, Elect Ballast w/ Ballast Cover	46
T8/T5	2-4' 25W T8 Lamp, Elect Ballast, Refl	46
T8/T5	2-3' 25W T8 Lamp, HP Elect Ballast(1)	47
T8/T5	2-3' 25W T8 Lamp, HP Elect Ballast w/Ballast Cover	47
T8/T5	2-3' 25W T8 Lamp, HP Elect Ballast (1), Refl	47
T8/T5	3-2' 17W T8 Lamp, HP Elect Ballast(1)	48
T8/T5	3-2' 17W T8 Lamp, HP Elect Ballast(1), Refl	48
T8/T5	2-2' 32W U-shape T8 Lamp, Low Power Elect Ballast(1)	51
T8/T5	2-4' 32W T8 Lamp, LP Elect Ballast 8' Retrokit	51
T8/T5	2-4' 32W T8 Lamp, Low Power Elect Ballast (1)	51
T8/T5	2-4' 32W T8 Lamp, Low Power Elect Ballast w/Refl	51
T8/T5	2-4' 32W T8 Lamp, LP Elect Ballast w/Ballast Cover	51
T8/T5	2-4' 30W T8 Lamp, Elect Ballast (1)	54
T8/T5	2-4' 30W T8 Lamp, Elect Ballast (1) w/Refl	54
T8/T5	2-4' 28W T8 Lamp, Elect Ballast	55
T8/T5	2-4' 28W T8 Lamp, Elect Ballast w/ Ballast Cover	55
T8/T5	2-4' 28W T8 Lamp, Elect Ballast(1) & Refl	55
T8/T5	2-4' 32W T8 Lamp, Elect Ballast w/Refl	58
T8/T5	2-4' 32W T8 Lamp, Elect Ballast (1)	58
T8/T5	2-4' 32W T8 Lamp, Elect Ballast (1)	58
T8/T5	2-4' 32W T8 Lamp, Elect Ballast w/Ballast Cover	58

Equipment Type	Fixture Description	Watts
T8/T5	2-4' 32W T8 Lamp, Elect Ballast 8' Retrokit	58
T8/T5	**1-4' 54W T5HO Lamp, Elect Ballast**	**59**
T8/T5	1-4' 54W T5HO Lamp, Elect Ballast, Refl	59
T8/T5	**1-8' 59W T8 Lamp, LP Elect Ballast(1)**	**60**
T8/T5	2-2' 32W U-shape T8 Lamp, Elect Ballast(1)	60
T8/T5	**2-2' 32W U-shape T8 Lamp, Elect Ballast(1)**	**60**
T8/T5	2-4' 25W T8 Lamp, HP Elect Ballast	60
T8/T5	**2-4' 28W T5 Lamp, Elect Ballast**	**60**
T8/T5	3-3' 25W T8 Lamp LP Elect Ballast (1)	60
T8/T5	**3-3' 25W T8 Lamp, LP Elect Ballast w/Ballast Cover**	**60**
T8/T5	3-4' 25W T8 Lamp, LP Elect Ballast	60
T8/T5	**2-2' 31W U-shape T8 Lamp, Elect Ballast(1)**	**62**
T8/T5	3-3' 25W T8 Lamp Elect Ballast (1)	62
T8/T5	**4-2' 17W T8 Lamp, Elect Ballast(1)**	**62**
T8/T5	3-4' 28W T8 Lamp, LP Elect Ballast	64
T8/T5	**3-4' 28W T8 Lamp, LP Elect Ballast(1) & Refl**	**64**
T8/T5	2-4' 28W T8 Lamp, HP Elect Ballast	65
T8/T5	**3-4' 30W T8 Lamp, LP Elect Ballast (1)**	**67**
T8/T5	3-4' 30W T8 Lamp, LP Elect Ballast (1) w/Refl	67
T8/T5	**1-6' 35W T8 Lamp, Elect Ballast**	**68**
T8/T5	1-6' 35W T8 Lamp, Elect Ballast, Refl	68
T8/T5	**1-8' 59W T8 Lamp, Elect Ballast(1)**	**68**
T8/T5	1-8' 59W T8 Lamp, Elect Ballast (1)	68
T8/T5	**3-3' 25W T8 Lamp, HP Elect Ballast(1)**	**68**
T8/T5	3-3' 25W T8 Lamp, HP Elect Ballast (1), Refl	68
T8/T5	**3-4' 25W T8 Lamp, Elect Ballast**	**70**
T8/T5	3-4' 25W T8 Lamp, Elect Ballast w/ Ballast Cover	70
T8/T5	**3-4' 25W T8 Lamp, Elect Ballast, Refl**	**70**
T8/T5	1-8' 59W T8 Lamp, HP Elect Ballast(1)	71
T8/T5	**1-8' 59W T8 Lamp, HP Elect Ballast(1), Refl**	**71**
T8/T5	2-5' 40W T8 Lamp, Elect Ballast(1)	73
T8/T5	**2-4' 32W T8 Lamp, High Power Elect Ballast (1)**	**76**
T8/T5	2-4' 32W T8 Lamp, HP Elect Ballast w/Ballast Cover	76

Equipment Type	Fixture Description	Watts
T8/T5	2-4' 32W T8 Lamp, HP Elect Ballast (1), Refl	76
T8/T5	3-4' 32W T8 Lamp, LP Elect Ballast (1)	77
T8/T5	3-4' 32W T8 Lamp, LP Elect Ballast w/Ballast Cover	77
T8/T5	3-4' 28W T8 Lamp, Elect Ballast	78
T8/T5	4-3' 25W T8 Lamp, LP Elect Ballast(1)	80
T8/T5	4-3' 25W T8 Lamp, LP Elect Ballast w/Ballast Cover	80
T8/T5	4-4' 25W T8 Lamp, LP Elect Ballast	80
T8/T5	4-4' 25W T8 Lamp, LP Elect Ballast w/ Ballast Cover	80
T8/T5	4-4' 25W T8 Lamp, LP Elect Ballast w/ Reflector	80
T8/T5	3-4' 30W T8 Lamp, Elect Ballast (1)	81
T8/T5	3-4' 30W T8 Lamp, Elect Ballast (1) w/Refl	81
T8/T5	3-4' 32W T8 Lamp, Elect Ballast w/Refl 8' Retrokit	83
T8/T5	3-4' 32W T8 Lamp, Elect Ballast (1)	83
T8/T5	3-4' 32W T8 Lamp, Elect Ballast (1)	83
T8/T5	3-4' 32W T8 Lamp, Elect Ballast w/Ballast Cover	83
T8/T5	3-4' 32W T8 Lamp, Elect Ballast w/Reflector	83
T8/T5	4-3' 25W T8 Lamp, Elect Ballast(1)	83
T8/T5	4-3' 25W T8 Lamp, Elect Ballast w/Ballast Cover	83
T8/T5	4-4' 28W T8 Lamp, LP Elect Ballast	86
T8/T5	4-4' 30W T8 Lamp, LP Elect Ballast (1)	89
T8/T5	4-4' 30W T8 Lamp, LP Elect Ballast (1) w/Refl	89
T8/T5	2-6' 35W T8 Lamp, Elect Ballast	90
T8/T5	3-4' 25W T8 Lamp, HP Elect Ballast	90
T8/T5	4-3' 25W T8 Lamp, HP Elect Ballast(1)	90
T8/T5	4-4' 25W T8 Lamp, Elect Ballast	90
T8/T5	3-4' 32W T8 Lamp, HPElect Ballast (1)	92
T8/T5	3-4' 32W T8 Lamp, HP Elect Ballast (1), Refl	92
T8/T5	3-4' 28W T5 Lamp, Elect Ballast	95
T8/T5	2-8' 59W T8 Lamp, LP Elect Ballast(1)	98
T8/T5	3-4' 28W T8 Lamp, HP Elect Ballast	98
T8/T5	3-4' 32W T8 Lamp, HP Elect Ballast (2)	98
T8/T5	4-4' 32W T8 Lamp, LP Elect Ballast 8' Retrokit	100
T8/T5	4-4' 32W T8 Lamp, LP Elect Ballast New Fixture	100

Equipment Type	Fixture Description	Watts
T8/T5	4-4' 32W T8 Lamp, LP Elect Ballast	100
T8/T5	**4-4' 32W T8 Lamp, LP Elect Ballast w/Ballast Cover**	**100**
T8/T5	4-4' 28W T8 Lamp, Elect Ballast	104
T8/T5	**4-4' 28W T8 Lamp, Elect Ballast w/ Ballast Cover**	**104**
T8/T5	4-4' 30W T8 Lamp, Elect Ballast (1)	107
T8/T5	**4-4' 30W T8 Lamp, Elect Ballast (1) w/Refl**	**107**
T8/T5	3-5' 40W T8 Lamp, Elect Ballast(1)	108
T8/T5	**2-8' 59W T8 Lamp, Elect Ballast(1)**	**109**
T8/T5	2-8' 59W T8 Lamp, Elect Ballast (1)	109
T8/T5	**2-8' 59W T8 Lamp, Elect Ballast(1), Refl**	**109**
T8/T5	4-4' 32W T8 Lamp, Elect Ballast 8' Retrokit	114
T8/T5	**4-4' 32W T8 Lamp, Elect Ballast New Fixture**	**114**
T8/T5	4-4' 32W T8 Lamp, Elect Ballast (1)	114
T8/T5	**4-4' 32W T8 Lamp, Elect Ballast (1)**	**114**
T8/T5	4-4' 32W T8 Lamp, Elect Ballast w/Ballast Cover	114
T8/T5	**2-4' 54W T5HO Lamp, Elect Ballast**	**117**
T8/T5	2 -8' 59W T8 Lamp, HP Elect Ballast(1)	118
T8/T5	**2 -8' 59W T8 Lamp, HP Elect Ballast(1), Refl**	**118**
T8/T5	4-4' 25W T8 Lamp, HP Elect Ballast	120
T8/T5	**4-4' 28W T5 Lamp, Elect Ballast**	**120**
T8/T5	4-4' 28W T8 Lamp, HP Elect Ballast	130
T8/T5	**4-4' 32W T8 Lamp, HP Elect Ballast (1)**	**144**
T8/T5	4-4' 32W T8 Lamp, HP Elect Ballast w/Ballast Cover	144
T8/T5	**4-4' 32W T8 Lamp, HP Elect Ballast(1), Refl**	**144**
T8/T5	4-4' 32W T8 Lamp, HP Elect Ballast (2)	152
T8/T5	**6-4' 32W T8 Lamp, LP Elect Ballast (2)**	**154**
T8/T5	6-4' 32W T8 Lamp, LP Elect Ballast(2) w/ Ballast Cover	154
T8/T5	**3 -8' 59W T8 Lamp, LP Elect Ballast(2)**	**166**
T8/T5	6-4' 32W T8 Lamp, Elect Ballast (2) New Fixture	166
T8/T5	**6-4' 32W T8 Lamp, Elect Ballast (2)**	**166**
T8/T5	3 -8' 59W T8 Lamp, Elect Ballast(2)	170
T8/T5	**6-4' 32W T8 Lamp, HP Elect Ballast w/ refl**	**184**
T8/T5	6-4' 32W T8 Lamp, HP Elect Ballast (2)	184

Equipment Type	Fixture Description	Watts
T8/T5	3 -8' 59W T8 Lamp, HP Elect Ballast(2)	191
T8/T5	3-8' 59W T8 Lamp, HP Elect Ballast(2), Refl	191
T8/T5	8-4' 32W T8 Lamp, LP Elect Ballast(2)	200
T8/T5	8-4' 32W T8 Lamp, LP Elect Ballast(2) w/ Ballast Cover	200
T8/T5	4 -8' 59W T8 Lamp, LP Elect Ballast(2)	208
T8/T5	4 -8' 59W T8 Lamp, Elect Ballast(2)	218
T8/T5	(6) 40W twin-tube T5 with 1 electronic ballast	228
T8/T5	8-4' 32W T8 Lamp, Elect Ballast (2)	228
T8/T5	4-4' 54W T5HO Lamp, Elect Ballast	234
T8/T5	4 -8' 59W T8 Lamp, HP Elect Ballast(2)	236
T8/T5	8-4' 32W T8 Lamp, HP Elect Ballast (2)	240
T8/T5	6-4' 54W T5HO Lamp, Elect Ballast (3)	351
T8/T5	4-5' 40W T8 Lamp, Elect Ballast(2)	360
Screw-in CFL	7W GU24 Comp Fluor / Screw-in Locking Base	7
Screw-in CFL	7W Comp Fluor / Screw-in	7
Screw-in CFL	7W Comp Fluor / Screw-in/ Reflector	7
Screw-in CFL	9W Comp Fluor / Screw-in	9
Screw-in CFL	11W GU24 Comp Fluor / Screw-in Locking Base	11
Screw-in CFL	11W Comp Fluor / Screw-in	11
Screw-in CFL	11W Comp Fluor / Screw-in/ Reflector	11
Screw-in CFL	13W GU24 Comp Fluor / Screw-in Locking Base	13
Screw-in CFL	13W Comp Fluor / Screw-in	13
Screw-in CFL	13W Comp Fluor / Screw-in/ Reflector	13
Screw-in CFL	5-15 W CFL (Screw In)	13.5
Screw-in CFL	5-15 W CFL (Screw In) w/ Reflector	13.5
Screw-in CFL	5-15 W GU24 Comp Fluor / Screw-in Locking Base	13.5
Screw-in CFL	5-15 W CFL GU24 w/ Reflector	13.5
Screw-in CFL	15W GU24 Comp Fluor / Screw-in Locking Base	15
Screw-in CFL	15W Comp Fluor / Screw-in	15
Screw-in CFL	15W Comp Fluor / Screw-in / Reflector	15
Screw-in CFL	18W GU24 Comp Fluor / Screw-in Locking Base	18
Screw-in CFL	18W Comp Fluor / Screw-in	18
Screw-in CFL	18W Comp Fluor / Screw-in/ Reflector	18

Equipment Type	Fixture Description	Watts
Screw-in CFL	16-25 W CFL (Screw In)	19
Screw-in CFL	**16-25 W CFL (Screw In) w/ Reflector**	**19**
Screw-in CFL	16-25 W CFL GU24 w/ Reflector	19
Screw-in CFL	**16-25 W GU24 Comp Fluor / Screw-in Locking Base**	**22**
Screw-in CFL	23 W Comp Fluor Drum	23
Screw-in CFL	**23W GU24 Comp Fluor / Screw-in Locking Base**	**23**
Screw-in CFL	23W Comp Fluor / Screw-in	23
Screw-in CFL	**23W Comp Fluor / Screw-in/Reflector**	**23**
Screw-in CFL	22W Circline Lamp / Screw-in	25
Screw-in CFL	**26W GU24 Comp Fluor / Screw-in Locking Base**	**26**
Screw-in CFL	26 W Comp Fluor / Screw-in	26
Screw-in CFL	**26 W Comp Fluor / Screw-in/Reflector**	**26**
Screw-in CFL	27W Circline Lamp / Screw-in	27
Screw-in CFL	**26-35 W CFL (Screw In)**	**28**
Screw-in CFL	26-35 W CFL (Screw In) w/ Reflector	28
Screw-in CFL	**26-35 W GU24 Comp Fluor / Screw-in Locking Base**	**28**
Screw-in CFL	26-35 W CFL GU24 w/ Reflector	28
Screw-in CFL	**28W GU24 Comp Fluor / Screw-in Locking Base**	**30**
Screw-in CFL	28W Comp Fluor / Screw-in	30
Screw-in CFL	**28W Comp Fluor/Screw-in / Reflector**	**30**
Screw-in CFL	30 W Comp Fluor Brass Drum	30
Screw-in CFL	**30 W Comp Fluor Drum**	**30**
Screw-in CFL	36 W Comp Fluor Screw-in Lamp	36
Screw-in CFL	**36-45 W CFL (Screw In)**	**41**
Screw-in CFL	36-45 W CFL (Screw In) w/ Reflector	41
Screw-in CFL	**36-45 W GU24 Comp Fluor / Screw-in Locking Base**	**41**
Screw-in CFL	36-45 W CFL GU24 w/ Reflector	41
Screw-in CFL	**42 W Comp Fluor Drum**	**42**
Screw-in CFL	42 W Comp Fluor Triple Biax	42
Screw-in CFL	**40/30W Biax with 1 ballast**	**43**
Screw-in CFL	40/30W Biax with 1 ballast - screw-in	43
Screw-in CFL	**52 W Comp Fluor Fixture**	**52**
Screw-in CFL	>45 W CFL (Screw In)	60

Equipment Type	Fixture Description	Watts
Screw-in CFL	>45 W CFL (Screw In) w/ Reflector	60
Screw-in CFL	>45 W GU24 Comp Fluor / Screw-in Locking Base	60
Screw-in CFL	>45 W CFL GU24 w/ Reflector	60
Standard T12	1-2' 20W T12s Lamp, Std Ballast(1)	26
Standard T12	1-3' T12s hybrid	37
Standard T12	24-27 W Biax, 1 ballast	37
Standard T12	1-2' 34W U-shape T12s Lamp, Eff Mag Ballast(1)	44
Standard T12	1-2' 34/40W hybrid U-shape T12s	47
Standard T12	1-2' 40W U-shape T12s Lamp, Eff Mag Ballast(1)	50
Standard T12	1-4' 34/40W hybrid	50
Standard T12	2-2' T12s hybrid	51
Standard T12	1-5' 50W hybrid	55
Standard T12	1-2' 35W HO T12s Lamp, Std Ballast(1)	62
Standard T12	1-3' 50W T12s HO Lamp, Standard Ballast	70
Standard T12	2-3' 25/30W hybrid	74
Standard T12	2-2' 34/40W U hybrid	75
Standard T12	1-4' HO hybrid	82
Standard T12	1-6' 55W hybrid	82
Standard T12	2-4' 34/40W T12s hybrid	84
Standard T12	4-2' 20W T12s Lamp, Std Ballast(2)	84
Standard T12	1-8' 60/75W hybrid	87
Standard T12	2-2' 35W HO T12s Lamp, Std Ballast(1)	90
Standard T12	1-5' 75W T12sHO Lamp, Standard Ballast(1)	110
Standard T12	1-6' 85W HO hybrid	114
Standard T12	2-3' 50W T12s HO Lamp, StandardBallast	114
Standard T12	3-3' 25W/30W T12s hybrid	115
Standard T12	2-5' 50W T12s Lamp, Standard Ballast(1)	118
Standard T12	2-6' 55W hybrid	118
Standard T12	1-8' HO hybrid	122
Standard T12	3-4' 34/40W hybrid	134
Standard T12	2-4' 60W hybrid	136
Standard T12	2-5' 75W T12sHO Lamp, Electric Ballast(1)	138
Standard T12	2-8' 60/75W hybrid	148

Equipment Type	Fixture Description	Watts
Standard T12	4-3' 25/30W hybrid T12s	148
Standard T12	**1-5' 135W T12sVHO Lamp, Standard Ballast(1)**	**157**
Standard T12	4-4' 34/40W hybrid	168
Standard T12	**2-6' 85W T12sHO Lamp, Elect Ballast**	**169**
Standard T12	3-5' 50W T12s Lamp, Standard Ballast(2)	178
Standard T12	**1-6' 160W T12sVHO Lamp, Standard Ballast**	**180**
Standard T12	2-5' 75W T12sHO Lamp, Standard Ballast(1)	180
Standard T12	**2-6' 85W hybrid**	**193**
Standard T12	2-6' 85W T12sHO Lamp, En Eff Mag Ballast	194
Standard T12	**2-5' HO hybrid**	**209**
Standard T12	2-6' 85W T12sHO Lamp, Standard Ballast	215
Standard T12	**1-8' VHO hybrid**	**218**
Standard T12	2-8' HO hybrid	232
Standard T12	**3-8' 60/75W hybrid**	**238**
Standard T12	2-4' 110W hybrid	246
Standard T12	**6-4' 34/40W hybrid**	**253**
Standard T12	4-6' 55W T12s Lamp, Standard Ballast (2)	260
Standard T12	**4-8' 60/75W hybrid**	**297**
Standard T12	2-5' 135W T12sVHO Lamp, Standard Ballast(1)	310
Standard T12	**2-6' 160W T12sVHO Lamp, Standard Ballast**	**340**
Standard T12	3-8' HO hybrid	354
Standard T12	**4-5' 50W T12s Lamp, Standard Ballast(2)**	**360**
Standard T12	6-6' 55W T12s Lamp, Std. Ballast (3)	390
Standard T12	**2-8' VHO hybrid**	**418**
Standard T12	4-6' 85W T12sHO Lamp, Standard Ballast (2)	430

15.2 *Measure Characterizations*

15.2.1 Premium T8/T5

15.2.2 Applicability

Retrofit

15.2.2.1 Applicable Programs

This measure is applicable to APS' Solutions for Business Express Solutions Program.

15.2.2.2 Measure Description

Refer to the Solutions for Business measure found in Section 10.2.2

15.2.2.3 Baseline Equipment Definition

Refer to the Solutions for Business measure found in Section 10.2.2

15.2.2.4 Efficient Equipment Definition

Refer to the Solutions for Business measure found in Section 10.2.2

15.2.2.5 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per lamp" basis.

15.2.2.6 Effective Useful Life

This measure has an effective useful life of 15 years determined from DEER 2008[77].

15.2.2.7 Incremental Measure Cost

The incremental cost for this measure varies depending on the lamp type and lamp length and includes the total material and labor costs. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs for different fixture types can be found in Table 15-2.

15.2.2.8 Annual Energy Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 15-2.

[77] http://www.deeresources.com/

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

15.2.2.9 Coincident Peak Demand Savings Algorithm

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 15-2.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times (1 + DIF) \times DF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
DIF	=	Demand Interaction Factor
DF	=	Diversity Factor
CF	=	Coincidence Factor

15.2.2.10 Algorithm Input Values by Measure

The values presented in the following table are based on historical participation data for the Solutions for Business Express Solutions Program.

Table 15-2. Measure Lookup Values - Premium T8/T5

Measure	OpHrs	W_{base}	W_{EE}	DIF	EIF	CF	DF	Incremental Cost ($/lamp)
T12 to Premium T8/T5	4214	118	62	0.16	0.14	0.73	0.79	$33.89
T8 to Premium T8/T5	**4214**	**68**	**51**	**0.16**	**0.14**	**0.73**	**0.79**	**$61.93**

15.2.3 T12 to T8 Delamping

15.2.3.1 Applicability

Retrofit

15.2.3.2 Applicable Programs

This measure is applicable to APS' Solutions for Business Express Solutions Program.

15.2.3.3 Measure Description

Refer to the Solutions for Business measure found in Section 15.2.3

15.2.3.4 Baseline Equipment Definition

Refer to the Solutions for Business measure found in Section 15.2.3

15.2.3.5 Efficient Equipment Definition

Refer to the Solutions for Business measure found in Section 15.2.3

15.2.3.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per lamp" basis.

15.2.3.7 Effective Useful Life

This measure has an effective useful life of 15 years determined from DEER 2008[78].

15.2.3.8 Incremental Measure Cost

The incremental cost for this measure varies depending on the lamp type and lamp length and includes the total material and labor costs. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs for different fixture types can be found in Table 15-3.

15.2.3.9 Annual Energy Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 15-3.

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs \times (1 + EIF)$$

[78] http://www.deeresources.com/

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

15.2.3.10 Coincident Peak Demand Savings Algorithm

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 15-3.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times (1 + DIF) \times DF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
DIF	=	Demand Interaction Factor
DF	=	Diversity Factor
CF	=	Coincidence Factor

15.2.3.11 Algorithm Input Values by Measure

The values presented in the following table are based on historical participation data for the Solutions for Business Express Solutions Program.

Table 15-3. Measure Lookup Values - Delamping

Measure	OpHrs	W_{base}	W_{EE}	DIF	EIF	CF	DF	Incremental Cost ($/lamp)
T12 to Premium T8 Delamping	4214	166	49	0.16	0.14	0.73	0.79	$66.51

15.2.4 Screw-In CFL

15.2.4.1 Applicability

Retrofit

15.2.4.2 Applicable Programs

This measure is applicable to APS' Solutions for Business Express Solutions Program.

15.2.4.3 Measure Description

Refer to the Solutions for Business measure found in Section 10.2.5

15.2.4.4 Baseline Equipment Definition

Refer to the Solutions for Business measure found in Section 10.2.5

15.2.4.5 Efficient Equipment Definition

Refer to the Solutions for Business measure found in Section 10.2.5

15.2.4.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per lamp" basis.

15.2.4.7 Effective Useful Life

This measure has an effective useful life of 2 years determined from estimated CFL lifetime and from annual hours of operation.

15.2.4.8 Incremental Measure Cost

The incremental cost for this measure varies depending on the wattages of the CFLs and includes the total material and labor costs. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs for different lamp wattages can be found in Table 15-4.

15.2.4.9 Annual Energy Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 15-4.

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Lamp
W_{ee}	=	Efficient Wattage of Lamp
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

15.2.4.10 Coincident Peak Demand Savings Algorithm

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 15-4.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times (1 + DIF) \times DF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Lamp
W_{ee}	=	Efficient Wattage of Lamp
DIF	=	Demand Interaction Factor
DF	=	Diversity Factor
CF	=	Coincidence Factor

15.2.4.11 Algorithm Input Values by Measure

The values presented in the following table are based on historical participation data for the Solutions for Business Express Solutions Program.

Table 15-4. Measure Lookup Values - Screw-In CFL

Measure	OpHrs	W_{base}	W_{EE}	DIF	EIF	CF	DF	Incremental Cost ($/lamp)
Screw-In CFL	3944	69	16	0.19	0.16	0.73	0.79	4.92

15.2.5 Hardwired CFL

15.2.5.1 Applicability

Retrofit

15.2.5.2 Applicable Programs

This measure is applicable to APS' Solutions for Business Express Solutions Program.

15.2.5.3 Measure Description

Refer to the Solutions for Business measure found in Section 10.2.6

15.2.5.4 Baseline Equipment Definition

Refer to the Solutions for Business measure found in Section 10.2.6

15.2.5.5 Efficient Equipment Definition

Refer to the Solutions for Business measure found in Section 10.2.6

15.2.5.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per fixture" basis.

15.2.6 Effective Useful Life

This measure has an effective useful life of 12 years determined from estimated CFL lifetime and from annual hours of operation.

15.2.7 Incremental Measure Cost

The incremental cost for this measure varies depending on the type of efficient exit sign being installed and includes the total material and labor costs. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs for different exit signs can be found in Table 15-5.

15.2.8 Annual Energy Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 15-5.

$$\Delta \text{kWh} = \frac{(W_{base} - W_{ee})}{1000} \times \text{OpHrs} \times (1 + \text{EIF})$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

15.2.9 Coincident Peak Demand Savings Algorithm

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 15-5.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times (1 + DIF) \times DF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
DIF	=	Demand Interaction Factor
DF	=	Diversity Factor
CF	=	Coincidence Factor

15.2.10 Algorithm Input Values by Measure

The values presented in the following table are based on historical participation data for the Solutions for Business Express Solutions Program.

Table 15-5. Measure Lookup Values - Hardwired CFL

Measure	OpHrs	W_{base}	W_{EE}	DIF	EIF	CF	DF	Incremental Cost ($/fixture)
Hardwired CFL	3944	62	15	0.19	0.16	0.73	0.79	$95.65

15.2.11 Exit Signs

15.2.11.1 Applicability

Retrofit

15.2.11.2 Applicable Programs

This measure is applicable to APS' Solutions for Business Express Solutions Program.

15.2.11.3 Measure Description

Refer to the Solutions for Business measure found in Section 10.2.7

15.2.11.4 Baseline Equipment Definition

Refer to the Solutions for Business measure found in Section 10.2.7

15.2.11.5 Efficient Equipment Definition

Refer to the Solutions for Business measure found in Section 10.2.7

15.2.11.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per exit sign" basis.

15.2.11.7 Effective Useful Life

This measure has an effective useful life of 16 years determined from DEER 2008[79].

15.2.11.8 Incremental Measure Cost

The incremental cost for this measure varies depending on the wattages of the CFLs and includes the total material and labor costs. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs for different lamp wattages can be found in Table 15-6.

15.2.11.9 Annual Energy Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 15-6.

[79] http://www.deeresources.com/

$$\Delta kWh = \frac{(W_{base} - W_{ee})}{1000} \times OpHrs \times (1 + EIF)$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor

15.2.11.10 Coincident Peak Demand Savings Algorithm

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 15-6.

$$\Delta kW_{Coincident} = \frac{(W_{base} - W_{ee})}{1000} \times (1 + DIF) \times DF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{base}	=	Baseline Wattage of Fixture
W_{ee}	=	Efficient Wattage of Fixture
DIF	=	Demand Interaction Factor
DF	=	Diversity Factor
CF	=	Coincidence Factor

15.2.11.11 Algorithm Input Values by Measure

The values presented in the following table are based on historical participation data for the Solutions for Business Express Solutions Program.

Table 15-6. Measure Lookup Values - Exit Signs

Measure	OpHrs	W_{base}	W_{EE}	DIF	EIF	CF	DF	Incremental Cost ($/exit sign)
Exit Signs	8760	55	4	0.16	0.14	1.00	1.00	$58.76

15.2.12 Occupancy Sensors

15.2.12.1 Applicability

Retrofit and New Construction

15.2.12.2 Applicable Programs

This measure is applicable to APS' Solutions for Business Express Solutions Program.

15.2.12.3 Measure Description

Refer to the Solutions for Business measure found in Section 10.2.8

15.2.12.4 Baseline Equipment Definition

Refer to the Solutions for Business measure found in Section 10.2.8

15.2.12.5 Efficient Equipment Definition

Refer to the Solutions for Business measure found in Section 10.2.8

15.2.12.6 Unit Basis

This measure's incentive is based on a "per connected watts" basis, whereas the measure's savings and incremental measure cost are determined on a "per sensor" basis.

15.2.12.7 Effective Useful Life

This measure has an effective useful life of 8 years determined from DEER 2008[80].

15.2.12.8 Incremental Measure Cost

The incremental cost for this measure varies depending on the number of sensors installed and includes the total material and labor costs. Incremental costs are derived from contractor interviews and secondary sources. Specific incremental costs for different lamp wattages can be found in Table 15-7.

15.2.12.9 Annual Energy Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 15-7.

[80] http://www.deeresources.com/

$$\Delta kWh = \frac{W_{CL} \times OpHrs}{1000} \times (1 + EIF) \times ESF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
W_{CL}	=	Connected Load of Lighting Equipment
OpHrs	=	Hours of Operation
EIF	=	Energy Interaction Factor
ESF	=	Energy Savings Factor

15.2.12.10 Coincident Peak Demand Savings Algorithm

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 15-7.

$$\Delta kW_{Coincident} = \frac{W_{CL}}{1000} \times (1 + DIF) \times CF \times DF \times DSF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
W_{CL}	=	Connected Load of Lighting Equipment
DIF	=	Demand Interaction Factor
CF	=	Coincidence Factor
DF	=	Diversity Factor
DSF	=	Demand Savings Factor

15.2.12.11 Algorithm Input Values by Measure

The values presented in the following table are based on historical participation data for the Solutions for Business Express Solutions Program.

Table 15-7. Measure Lookup Values - Occupancy Sensors

Measure	OpHrs	DIF	EIF	DSF	ESF	CF	DF	Incremental Cost ($/sensor)
Occupancy Sensors	8760	0.13	0.12	0.16	0.39	0.73	0.79	$144.57

15.2.13 Vending Machine Reach-in Controls

15.2.13.1 Applicability

Retrofit

15.2.13.2 Applicable Programs

This measure is applicable to APS' Solutions for Business Express Solutions Program.

15.2.13.3 Measure Description

This refrigeration end-use measure promotes the installation of controls with passive infrared occupancy sensors on beverage and snack machines to turn off fluorescent lights and other refrigerated system when the surrounding area is unoccupied for 15 minutes or longer.

15.2.13.4 Baseline Equipment Definition

The baseline case refers to beverage and snack machines' refrigerated systems without occupancy sensor controls.

15.2.13.5 Efficient Equipment Definition

The efficient case refers to beverage and snack machines' refrigerated systems with occupancy sensor controls to turn of fluorescent lights and other refrigerated systems when the surrounding area is unoccupied for 15 minutes or longer.

15.2.13.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per machine" basis for refrigerated display cases.

15.2.13.7 Effective Useful Life

This measure has an effective useful life of 12 years determined from engineering analysis.

15.2.13.8 Incremental Measure Cost

The incremental cost for this measure includes the total material and labor costs. Incremental costs are based on interviews with industry experts and secondary sources. Specific incremental costs can be found in Table 15-8.

15.2.13.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 15-8.

$$\Delta kWh = kWh_{base} \times ESF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
kWh_{base}	=	Baseline Annual Energy Usage
ESF	=	Energy Savings Factor

15.2.13.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 15-8.

$$\Delta kW_{Coincident} = \frac{kWh_{base}}{LF \times 8760} \times DSF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
kWh_{base}	=	Baseline Annual Energy Usage
LF	=	Load Factor
DSF	=	Demand Savings Factor
CF	=	Coincidence Factor

15.2.13.11 *Algorithm Input Values by Measure*

The values presented in the following table are based on historical participation data for the Solutions for Business Express Solutions Program.

Table 15-8. Measure Lookup Values - Vending Machine Controls

Measure	kWh_{base}	DSF	ESF	CF	LF	Incremental Cost ($/machine)
Beverage Machine Controls	3500	0.23	0.46	0.87	0.60	$192.50
Reach-in Cooler Controls	**4000**	**0.15**	**.30**	**0.87**	**0.60**	**$168.50**
Snack Machine Controls	700	0.23	0.46	0.87	0.60	$87.50

15.2.14 Novelty Case Controller

15.2.14.1 Applicability

Retrofit

15.2.14.2 Applicable Programs

This measure is applicable to APS' Solutions for Business Express Solutions Program.

15.2.14.3 Measure Description

This refrigeration end-use measure promotes the installation of on/off controls on novelty coolers to shut down coolers when a business is closed.

15.2.14.4 Baseline Equipment Definition

The baseline case refers to novelty coolers without on/off controls.

15.2.14.5 Efficient Equipment Definition

The efficient case refers to novelty coolers with on/off controls.

15.2.14.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per controller" basis.

15.2.14.7 Effective Useful Life

This measure has an effective useful life of 12 years determined from engineering analysis.

15.2.14.8 Incremental Measure Cost

The incremental cost for this measure includes total material and labor costs, which are derived from contractor interviews and secondary sources. Specific incremental costs can be found in Table 15-9.

15.2.14.9 Annual Energy Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 15-9.

$$\Delta kWh = kWh_{base} \times ESF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
kWh_{base}	=	Baseline Annual Energy Usage
ESF	=	Energy Savings Factor

15.2.14.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 15-9.

$$\Delta kW_{Coincident} = \frac{kWh_{base}}{LF \times 8760} \times DSF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
kWh_{base}	=	Baseline Annual Energy Usage
LF	=	Load Factor
DSF	=	Demand Savings Factor
CF	=	Coincidence Factor

15.2.14.11 *Algorithm Input Values by Measure*

The values presented in the following table are based on historical participation data for the Solutions for Business Express Solutions Program.

Table 15-9. Measure Lookup Values - Novelty Case Controls

Measure	kWh_{base}	DSF	ESF	CF	LF	Incremental Cost ($/machine)
Novelty Case Controller	6567	0.00	0.20	0.87	0.60	$325.00

15.2.15 Anti-Sweat Heater Controls

15.2.15.1 *Applicability*

Retrofit

15.2.15.2 *Applicable Programs*

This measure is applicable to APS' Solutions for Business Express Solutions Program.

15.2.15.3 *Measure Description*

Refer to the Solutions for Business measure found in Section 13.2.1

15.2.15.4 *Baseline Equipment Definition*

Refer to the Solutions for Business measure found in Section 13.2.1

15.2.15.5 *Efficient Equipment Definition*

Refer to the Solutions for Business measure found in Section 13.2.1

15.2.15.6 *Unit Basis*

This measure's incentive, savings, and incremental measure cost are determined on a "per linear foot" basis for refrigerated display cases.

15.2.15.7 *Effective Useful Life*

This measure has an effective useful life of 12 years determined from DEER 2008[81].

15.2.15.8 *Incremental Measure Cost*

The incremental cost for this measure includes the total material and labor costs. Incremental costs are based on interviews with industry experts and secondary sources. Specific incremental costs can be found in Table 15-10.

15.2.15.9 *Annual Energy Savings Algorithm*

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 15-10.

$$\Delta kWh = kWh_{base} \times ESF \times (1 + EIF)$$

[81] http://www.deeresources.com/

Where:

ΔkWh	=	Energy savings for measure (in kWh/LF)
kWh_{base}	=	Baseline Energy Usage per LF
ESF	=	Energy Savings Factor
EIF	=	Energy Interaction Factor

15.2.15.10 Coincident Peak Demand Savings Algorithm

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 15-10.

$$\Delta kW_{Coincident} = \frac{kWh_{base} \times DSF \times (1 + EIF) \times CF}{8760}$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW/LF)
kWh_{base}	=	Baseline Energy Usage per LF
DSF	=	Demand Savings Factor
EIF	=	Energy Interaction Factor
CF	=	Coincidence Factor

15.2.15.11 Algorithm Input Values by Measure

The values presented in the following table are based on historical participation data for the Solutions for Business Express Solutions Program.

Table 15-10. Measure Lookup Values - Anti-Sweat Heater Controls

Measure	kWh_{base}	DSF	ESF	CF	EIF	Incremental Cost ($/LF)
Low Temp Anti-Sweat Heater Controls	1641.6	0.15	0.61	1	0.24	$181.96
High Temp Anti-Sweat Heater Controls	**942.4**	**0.13**	**0.83**	**1**	**0.15**	**$92.28**

15.2.16 Evaporator Fan Motor Controls

15.2.16.1 Applicability

Retrofit

15.2.16.2 Applicable Programs

This measure is applicable to APS' Solutions for Business Express Solutions Program.

15.2.16.3 Measure Description

This refrigeration end-use measure promotes the installation of controls in medium temperature walk-in coolers. The controls vary airflow provided by the evaporator fans as the cooling load changes.

15.2.16.4 Baseline Equipment Definition

The baseline case refers to a walk-in cooler without controls on evaporator fans with electronically commutated motors (ECMs).

15.2.16.5 Efficient Equipment Definition

The efficient case refers to a walk-in cooler with controls on the evaporator fans.

15.2.16.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per motor" basis.

15.2.16.7 Effective Useful Life

This measure has an effective useful life of 12 years determined from engineering analysis.

15.2.16.8 Incremental Measure Cost

The incremental cost includes the total material and labor costs, which are based on interviews with industry experts and secondary sources. Specific incremental costs for different motor types can be found in Table 15-11.

15.2.16.9 Annual Energy Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 15-11.

$$\Delta kWh = kWh_{base} \times ESF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
kWh_{base}	=	Baseline Annual Energy Use per Motor
ESF	=	Energy Savings Factor

15.2.16.10 *Coincident Peak Demand Savings Algorithm*

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 15-11.

$$\Delta kW_{Coincident} = \frac{kWh_{base}}{LF \times 8760} \times DSF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
kWh_{base}	=	Baseline Annual Energy Usage
LF	=	Load Factor
DSF	=	Demand Savings Factor
CF	=	Coincidence Factor

15.2.16.11 *Algorithm Input Values by Measure*

Table 15-11. Measure Lookup Values - Evaporator Fan Motor Controls

Measure	kWh_{base}	DSF	ESF	CF	LF	Incremental Cost ($/motor)
Evaporator Fan Motor Control	1179	0.00	0.42	0.87	1.00	$245.83

15.2.17 Electronically Commutated Motors

15.2.17.1 Applicability

Retrofit

15.2.17.2 Applicable Programs

This measure is applicable to APS' Solutions for Business Express Solutions Program.

15.2.17.3 Measure Description

This refrigeration end-use measure promotes the replacement of standard-efficiency shaded-pole evaporator fan motors in refrigerated display cases or the fan coil in walk-ins with ECMs.

15.2.17.4 Baseline Equipment Definition

The baseline case refers to a refrigerated display case with standard-efficiency shaded pole evaporated fan motors. Existing refrigerated display cases may have existing controls.

15.2.17.5 Efficient Equipment Definition

The efficient case refers to a refrigerated display case with ECMs.

15.2.17.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per motor" basis.

15.2.17.7 Effective Useful Life

This measure has an effective useful life of 12 years determined from engineering analysis.

15.2.17.8 Incremental Measure Cost

The incremental cost includes the total material and labor costs, which are based on interviews with industry experts and secondary sources. Specific incremental costs for this measure can be found in Table 15-12.

15.2.17.9 Annual Energy Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 15-12.

$$\Delta kWh = kWh_{base} \times ESF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
kWh_{base}	=	Baseline Annual Energy Use per Motor
ESF	=	Energy Savings Factor

15.2.17.10 Coincident Peak Demand Savings Algorithm

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 15-12.

$$\Delta kW_{Coincident} = \frac{kWh_{base}}{LF \times 8760} \times DSF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
kWh_{base}	=	Baseline Annual Energy Usage
LF	=	Load Factor
DSF	=	Demand Savings Factor
CF	=	Coincidence Factor

15.2.17.11 Algorithm Input Values by Measure

The values presented in the following table are based on historical participation data for the Solutions for Business Express Solutions Program.

Table 15-12. Measure Lookup Values - Electronically Commutated Motors

Measure	kWh_{base}	DSF	ESF	CF	LF	Incremental Cost ($/motor)
Evaporator ECMs	2184	0.46	0.46	0.87	1.00	$230.00
Evaporator ECMs only using existing controls	**1272**	**0.46**	**0.46**	**0.87**	**1.00**	**$230.00**

15.2.18 Electronically Commutated Motors and Control

15.2.18.1 Applicability

Retrofit

15.2.18.2 Applicable Programs

This measure is applicable to APS' Solutions for Business Express Solutions Program.

15.2.18.3 Measure Description

This refrigeration end-use measure promotes both the replacement of standard-efficiency shaded-pole evaporator fan motor in refrigerated display cases or the fan coil in walk-ins with ECMs and the installation of controls.

15.2.18.4 Baseline Equipment Definition

The baseline case refers to a refrigerated display case with either standard-efficiency shaded pole evaporated fan motors but having no controls.

15.2.18.5 Efficient Equipment Definition

The efficient case refers to a refrigerated display case with ECMs and controls.

15.2.18.6 Unit Basis

This measure's incentive, savings, and incremental measure cost are determined on a "per motor" basis.

15.2.18.7 Effective Useful Life

This measure has an effective useful life of 12 years determined from engineering analysis.

15.2.18.8 Incremental Measure Cost

The incremental cost includes the total material and labor costs, which are based on interviews with industry experts and secondary sources. Specific incremental costs for different controls configurations can be found in Table 15-13.

15.2.18.9 Annual Energy Savings Algorithm

The following algorithm is used to estimate annual energy saving impacts for this measure. Numeric values for the variables can be found in Table 15-13.

$$\Delta kWh = kWh_{base} \times ESF$$

Where:

ΔkWh	=	Energy savings for measure (in kWh)
kWh_{base}	=	Baseline Annual Energy Use per Motor
ESF	=	Energy Savings Factor

15.2.18.10 Coincident Peak Demand Savings Algorithm

The following algorithm is used to estimate annual coincident peak demand saving impacts for this measure. Numeric values for the variables can be found in Table 15-13.

$$\Delta kW_{Coincident} = \frac{kWh_{base}}{LF \times 8760} \times DSF \times CF$$

Where:

$\Delta kW_{coincident}$	=	Coincident peak demand savings for this measure (in kW)
kWh_{base}	=	Baseline Annual Energy Usage
LF	=	Load Factor
DSF	=	Demand Savings Factor
CF	=	Coincidence Factor

15.2.18.11 Algorithm Input Values by Measure

The values presented in the following table are based on historical participation data for the Solutions for Business Express Solutions Program.

Table 15-13. Measure Lookup Values - Evaporator ECM and Controls

Measure	kWh_{base}	DSF	ESF	CF	LF	Incremental Cost ($/motor)
Evaporator ECMs & Controls	2184	0.46	0.69	0.87	1.00	$475.83

16. Solutions for Business Program – Energy Information Services

16.1 Algorithm Input Descriptions

Savings for the Energy Information Services program are deemed values based on evaluation results and do not employ engineering algorithms.

16.2 Measure Characterizations

16.2.1 Energy Information Services (EIS)

16.2.1.1 Applicability

Retrofit

16.2.1.2 Applicable Programs

This measure is offered through the Energy Information Services (EIS) program under the Solutions for Business umbrella.

16.2.1.3 Measure Description

The EIS Program helps large customers (>100 kW) save energy by giving them a better understanding and control of their facilities' electric use. EIS provides data not only regarding usage and demand, but also identifies when, where and how much power is used in specific areas of each facility. This detailed information allows customers to fine-tune equipment use and operations and to document the impact of those changes.

Participating customers monitor their electric usage through a web-based energy information system that allows them to receive historical (up to previous day) 15-minute usage and demand graphics. This information can be used to improve or monitor energy usage patterns, reduce energy use, reduce demands during on-peak periods and better manage overall energy operations.

16.2.1.4 Baseline Definition

The baseline condition is the operation and electric usage pattern of a customer and/or facility without access to the web-based energy information system.

16.2.1.5 Efficient Definition

The efficient condition is the modified operation and electric usage pattern of a customer and/or facility due to the feedback provided through the web-based energy information system.

16.2.1.6 *Unit Basis*

This measure's savings and incremental measure cost are normalized on a "per meter installed" basis.

16.2.1.7 *Effective Useful Life*

This measure has an effective useful life of 5 years based on expected lifetime of various O&M changes discovered through the MER process.

16.2.1.8 *Incremental Measure Cost*

The incremental cost of installing a single EIS meter to enable the 15-minute interval data is $1225 based on feedback from the program implementer.

16.2.1.9 *Annual Energy Savings Algorithm*

Program savings are based on in-depth interviews with program participants regarding their modified energy use and operations schedules. Savings were quantified through an analysis of interval meter data sourced from EIS and linked to identifiable actions mentioned in the interviews. The normalized savings are presented in Table 16-1.

16.2.1.10 *Coincident Peak Demand Savings Algorithm*

Program savings are based on in-depth interviews with program participants regarding their modified energy use and operations schedules. Savings were quantified through an analysis of interval meter data sourced from EIS and linked to identifiable actions mentioned in the interviews. The normalized savings are presented in Table 16-1.

16.3 *Algorithm Input Values*

Table 16-1. Deemed Savings Values for EIS

Measure	Energy Savings (kWh/meter)	Coincident Peak Demand Savings (kW/meter)	Incremental Cost ($/meter)
Energy Information Services	525	30	$1225.00